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Deposition of D. Dornbusch

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Case # 4993

File # 261

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IN THE DISTRICT COURT FOR THE FIFTH JUDICIAL DISTRICT
WASHAKIE COUNTY, STATE OF WYOMING

IN RE:

GENERAL ADJUDICATION OF
RIGHTS TO USE WATER IN
THE BIG HORN RIVER
SYSTEM AND ALL OTHER
SOURCES, STATE OF WYO-
MING.

Civil No. 4993

FILED _____
_____ 5/20 1981
Margaret V. Hampton CLERK
_____ DEPUTY

DEPOSITION OF DAVID DORNBUSCH

ORIGINAL

January 12 and 13, 1981

APPEARANCES

FOR THE STATE OF
WYOMING:

MR. JAMES MERRILL and
MR. MICHAEL D. WHITE
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FOR THE UNITED
STATES OF AMERICA:

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Land and Natural Resources
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Cheyenne, WY 82002

FOR THE SHOSHONE
AND ARAPAHOE TRIBES:

MR. R. ANTHONY ROGERS
Wilkinson, Cragun & Barker
1735 New York Avenue, N.W.
Washington, DC 20006

ALSO PRESENT:

MR. CRAIG SOMMERS
MR. JIM JACOBS
MR. GARY WATTS
MR. JEFF FASSETT
MR. JAMES MERCHANT

* * * * *

I N D E X

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1 The deposition of DAVID DORNBUSCH, taken in
2 behalf of the State of Wyoming, pursuant to Stipulation,
3 at the Conference Room, State Engineer's Office,
4 Barrett Building, Cheyenne, Laramie County, Wyoming,
5 on Monday, January 12, 1981, beginning at the hour of
6 8:15 a.m., before Lamont Miller, Notary Public and
7 Registered Professional Reporter in and for the First
8 Judicial District, State of Wyoming; said deposition
9 being taken pursuant to the Wyoming Rules of Civil
10 Procedure.

11 * * * * *

12 P R O C E E D I N G S :

13 DAVID DORNBUSCH

14 being previously duly sworn was resworn and testified
15 further, as follows, to wit:

16 MR. MERRILL: This is a continuation of the
17 deposition of David Dornbusch pursuant to the Wyoming
18 Rules of Civil Procedure.

19 Regina and Tony, can we proceed under the Stipula-
20 tion as earlier that all objections, save as to the
21 form of the question, be reserved until such time as
22 the transcript may be used?

23 MS. SLEATER: Fine with me.

24 MR. ROGERS: No objection.

25

EXAMINATION

1

2

BY MR. MERRILL:

3

Q David, how many times have you testified as an

4

expert witness?

5

A Previously? Never.

6

Q So you have never testified as an expert witness

7

other than in your earlier deposition in this case?

8

A That's right.

9

Q Okay. And that's in any kind of proceedings,

10

public utility hearings or public hearings, any-

11

thing of that sort?

12

A That's right.

13

Q Okay, how many times have you been called upon to

14

evaluate the economic feasibility of an irrigated

15

agricultural project?

16

A Well, I think I noted the number of them, maybe

17

in fact all of them, in my previous deposition.

18

Q Okay, could you just run back through this very

19

briefly for me?

20

A Well, I'll try to recall them.

21

Q Okay.

22

A There were a series of irrigated agricultural

23

projects for the Mission Bands in southern Cali-

24

fornia, five Mission Bands.

25

Q You're --

1 A. Excuse me.

2 Q. Is that work done?

3 A. That work is finished.

4 Q. Okay, did you generate a report as a result of
5 that work?

6 A. We did.

7 Q. Is it a public report?

8 A. No, it is confidential.

9 Q. Okay.

10 A. We are in the process of -- Let me see. Now,
11 actually, we have completed all of the work --
12 I'm sorry, I was on another train of thought.
13 We have completed an irrigated agricultural
14 analysis for the Colville irrigation in connec-
15 tion with No Name Creek litigation. And there
16 was no published report in connection with that
17 work.

18 Q. Was there a report which was entered into evidence
19 in that trial?

20 A. No, there wasn't.

21 Q. Okay. And you didn't testify before Judge Neal
22 in that case?

23 A. I did not.

24 Q. Okay.

25 A. I participated in two irrigated agricultural

1 development projects on Rosebud Sioux and Fort
2 Berthold Reservations.

3 Q Is that the study that resulted in your writing a
4 report in 1977 concerning the importance of water
5 to Indian agricultural development?

6 A I think that was the date.

7 Q Did you write any other report as a result of that
8 study?

9 A No, I didn't.

10 Q Okay.

11 A Those are all the ones I can recall right now that
12 were in the United States, and then there were a
13 number of them overseas and I think I mentioned
14 those in the previous deposition.

15 Q Okay, when was the work done for the Mission Bands?

16 A It was over a period of about a year, I finished
17 about a year ago.

18 Q So roughly, the first of 1980?

19 A I finished about, yeah, I think it was. It might
20 have even been earlier.

21 Q So you have done the study for the Mission Bands
22 which is completed?

23 A Uh-huh.

24 Q And you completed your study for Colville concern-
25 ing No Name Creek?

1 A. Uh-huh.

2 Q. Then your study several years ago on the Rosebud
3 and Fort Berthold Reservations?

4 A. Uh-huh.

5 Q. Then there is this case?

6 A. That's right. We've also had to look at irrigated
7 agricultural on some other projects. There was a
8 study for the Corps of Engineers which was examin-
9 ing the alternative uses of water in the Columbia
10 and Snake River Basins, and one of the key uses
11 was irrigated agricultural.

12 Q. Was agriculture being studied as an existing use
13 or as a proposed alternative use?

14 A. No, it was as an existing use.

15 Q. Okay.

16 A. And a competing use for water in the two river
17 basins.

18 Q. Okay, did you write any report for that work?

19 A. I oversaw that work, I did not write a report.

20 Q. All right, who did?

21 A. Members of my staff.

22 Q. Can you describe the report to me?

23 A. The Corps of Engineers was doing a rather exten-
24 sive analysis of the water uses in the river
25 basins in the Northwest, Columbia and Snake River

1 Basins being two of the larger ones. We contri-
2 buted to that analysis by looking at the economics,
3 the economic impact of competing uses of the water.

4 Q How about the report?

5 A Can I describe the report?

6 Q Yeah, did the Corps publish a work record or did
7 your work become a part of the report?

8 A Our work was submitted to the Corps that became
9 part of a larger report, and I can't recall what
10 the title was, I don't think they published it.

11 Q Okay.

12 THE WITNESS: May I take a look at my resumé
13 to refresh my memory?

14 MR. MERRILL: You bet. Sure.

15 THE WITNESS: Okay.

16 (Off-the-record discussion.

17 THE WITNESS: Well, I forgot to mention the
18 Northern Cheyenne Project, that's still going on,
19 that's not completed; that is a water rights liti-
20 gation and we are doing the economic feasibility
21 of irrigated agricultural for the Northern Cheyenne
22 Reservation. And I believe those are all the
23 studies that I have performed that were directed
24 in the United States.

25 Q (By Mr. Merrill) What projects have you done

1 outside the United States that relate directly to
2 the feasibility of irrigated agricultural projects?

3 A. I think just about all of the projects I did outside
4 of the United States relate in the sense that they
5 were looking at economic development feasibility.

6 Q. Uh-huh.

7 A. And some of them focused especially on irrigated --
8 excuse me, on agriculture. Some included irrigated
9 agriculture, but all of them used the kind of ap-
10 proaches and we're looking at the kinds -- well,
11 we're looking at underdeveloped areas, and the kind
12 of methods we were using were, I think, applicable
13 here.

14 Q. Okay, those were all of the various development
15 projects that you described in the earlier portion
16 of this deposition in San Francisco?

17 A. Yes, that's correct.

18 Q. Okay.

19 A. There was also a project that I did, I believe
20 it's in my resume', I didn't spot it today, but it
21 should be there, it was back in '70 or '71, that
22 looked at the methods being used by the Bureau of
23 Reclamation and the Corps of Engineers in evaluat-
24 ing multipurpose water resource projects, one of
25 the purposes being irrigated agriculture.

1 Q This was a critique or an analysis of the Bureau's
2 methods of determining feasibility?

3 A It was an analysis of both the Corps' and the
4 Bureau's methods, and we looked at three hydro-
5 electric development projects -- well, excuse me,
6 they were multipurpose projects but included hydro-
7 electric power in California in order to examine
8 the methods and how they were used in those pro-
9 jects.

10 Q I presume that work resulted in a report?

11 A Yes, it did.

12 Q Would you describe the report?

13 A It was a report for the Office of Water Research
14 and Technology. The title I can't recall exactly,
15 but it was something like "Methods of Evaluating
16 Multipurpose Water Resource Projects".

17 Q Okay, was that published sometime in '70 or '71?

18 A I think it was, yes, it was published, I think it
19 was '70 or '71.

20 Q Any other ones you can think of?

21 A Not at this time.

22 Q Okay, if any of them pop up later in the day, you
23 can always go back.

24 A I hope so.

25 Q Is it fair to say that a breakdown of the work in

1 your firm related to this case, the Big Horn
2 Adjudication, has been that you are evaluating
3 the feasibility of the irrigation projects for
4 the irrigation and Jim Merchant is handling the
5 rest?

6 A. Yes, if by "the rest" you mean municipal, livestock
7 and minerals and industrial, yes, that's correct.

8 Q. Okay, why don't you elaborate on the breakdown
9 and how that developed in the earlier part of your
10 deposition? Your work was not broken down that
11 way. I would like to know how the work flow de-
12 veloped to where it is now.

13 A. It seemed like a logical division and there was
14 not an apparent breakdown earlier. We were all
15 participating in developing approaches and digging
16 for data.

17 Q. Uh-huh.

18 A. But we soon found that it was going to be unwieldy
19 if I tried to perform myself all of the analyses
20 and run it vertically rather than horizontally,
21 if you understand what I mean.

22 Q. No.

23 A. Running it with me and Jim Merchant under me and
24 whatever research assistants we had under Jim and
25 me doing everything, and it was more logical to

1 split it out by subject, and we did.

2 Q So, as I understand it, the opinions that you
3 will give at trial will relate only to the
4 feasibility of irrigated agriculture in this
5 case?

6 A That's correct, as I understand it, uh-huh.

7 Q Okay, what opinions will you give at trial?

8 A Can you be more specific as to what opinions
9 you're talking about?

10 Q Okay, let's back up. Have you performed an
11 analysis of economic feasibility of a proposed
12 irrigation plan or system for the Wind River
13 Indian Reservation?

14 A Yes, I have performed analyses for proposed irri-
15 gation plans on five project areas, and I have
16 completed those analyses.

17 Q Okay. And as a result of those analyses, have
18 you formed professional opinions concerning the
19 economic feasibility of those projects?

20 A Yes, I have.

21 Q What are those opinions?

22 A My opinion is that all five are feasible.

23 Q Okay, do your opinions relate to the areas known
24 as the North Crowheart and the South Crowheart,
25 Big Horn Flats, Riverton East and the Arapahoe

1 areas?

2 A. That's correct, those are the five.

3 Q. Okay, have you performed any economic analysis of
4 the feasibility of increased irrigation within
5 the FIP's, the Federal Irrigation Projects?

6 A. I have not.

7 Q. Okay, have you performed any analysis of increas-
8 ing the amount of lands in areas served by permits
9 awarded under state law?

10 A. Well, I have not performed any analyses other than
11 the ones that I have mentioned, the five project
12 areas.

13 Q. Okay.

14 A. However, I have provided information to the engi-
15 neers, and it is not clear to me whether they used
16 this information in connection with their analyses
17 of those other areas other than the five project
18 areas.

19 Q. So, as you understand it, your feasibility work
20 relates only to the five future areas that are at
21 issue in this case?

22 A. Well, my specific analyses --

23 Q. Right,

24 A. -- for which I derived conclusions as to economic
25 feasibility --

1 Q All right. Sure.

2 A -- pertain only to those five areas.

3 MR. MERRILL: I'm sorry, I misspoke myself.

4 (Brief recess at 8:34 a.m.)

5 MR. MERRILL: Let's go back on the record.

6 Q (By Mr. Merrill) Dave, exactly what opinion have
7 you formed about the economic feasibility of the
8 North Crowheart area or a project proposed for the
9 North Crowheart area?

10 A Well, as I said before, my opinion is that the pro-
11 ject areas are all feasible for new irrigated agri-
12 cultural development, and that includes North Crow-
13 heart.

14 Q As a result of your analysis, did you arrive at a
15 benefit cost ratio for each area of irrigating new
16 lands?

17 A Yes.

18 Q Do you want to tell us what those are, please?

19 A Well, I can -- Well, what I can tell you is that
20 they all exceed one and some of them exceed one
21 by greater margins than the others.

22 Q Okay, can you tell me the ratios themselves that
23 you calculated?

24 A Okay. I'll have to answer this question that I
25 have calculated benefit cost ratios for different

1 discount rates.

2 Q Okay, is that by project?

3 A By project area.

4 Q Okay. So if we were to put this on a chart, you
5 would have a list of projects down the sides and
6 various discount rates across the top?

7 MS. SLEATER: No.

8 Q (By Mr. Merrill) Would that be a logical way to
9 organize it?

10 A Something like that.

11 Q Okay, do you have a tabular breakdown of benefit
12 cost ratios by discount rates?

13 A I can give you a graphical breakdown. Would that
14 be sufficient?

15 Q Sure.

16 A You can read the numbers from the graph.

17 MR. MERRILL: You bet.

18 Off the record for a moment.

19 (Off-the-record discussion.

20 (The instrument hereinafter
21 (described was identified as
22 (Dornbusch Deposition Exhibit
(No. 5.

22

23 MR. MERRILL: Back on the record.

24 Q (By Mr. Merrill) David, I hand you what has been
25 marked for identification as Dornbusch Exhibit 5.

1 Would you go ahead and identify that for the re-
2 cord, please?

3 A. Okay, this is a graph relating the benefit cost
4 ratio to discount rate, and it is for irrigated
5 agriculture project areas for the Wind River
6 Reservation, Wyoming. And the five project areas
7 are the ones named before: Arapahoe, North Crow-
8 heart, Riverton East, South Crowheart and Big Horn
9 Flats. On the graph are a series of five curves,
10 although it doesn't show very well, it is too
11 faint because I had sketched in pencil, the inten-
12 tion is to show a continuous curve through four
13 points beginning from a discount rate of 7 1/8
14 percent and ending at 4 percent. And the points
15 along the curve were only for the intention --
16 for the purpose of plotting that curve.

17 Q Do the curves shown on Exhibit 5 reflect your
18 final opinion concerning the benefit cost ratio
19 of each of these five projects at the discount
20 rates shown?

21 A. They do.

22 Q You do not anticipate changing these ratios before
23 your testimony at trial?

24 A. I do not.

25 Q Okay, on what basis did you decide to graph the

1 benefit cost ratios only between 4 and 7 1/8
2 percent discount rate?

3 A. The 7 1/8 percent discount rate is the one sug-
4 gested by the Water Resources Council.

5 Q. Okay.

6 A. As the discount rate to be used in the economic
7 feasibility of a development project like this,
8 However --

9 Q. Is that --

10 A. Yes.

11 Q. Excuse me. Is that the current rate that is still
12 in use, the 7 1/8?

13 A. There is a new rate that has come out that is
14 1/4 of a percent higher at 7 3/8. However, 7 1/8
15 is the rate that we started using at the beginning
16 of our analysis and standard procedure by the
17 Bureau of Reclamation and others is to stick to
18 the rate that you use when you begin your analysis.

19 Q. Is that the reason that you chose to stick with
20 7 1/8?

21 A. It is.

22 Q. Is because you started with 7 1/8?

23 A. That's right.

24 Q. Okay, I was interrupting your answer earlier.

25 A. And I forgot what I was saying.

1 Q Okay, why don't you start back at the beginning
2 of your economic feasibility analysis and describe
3 first in general terms how you arrived at the
4 benefit cost ratios.

5 A. We began by making judgments about the types of
6 crops which could be grown in each of the five
7 project areas, estimated the yield which could be
8 obtained in those project areas, the prices which
9 could be obtained for those crops, estimated the
10 crop budgets and all costs relating to developing
11 the irrigated agricultural project and, from the
12 returns and from the costs, estimated the benefit
13 cost ratio using the different discount rates shown
14 on the graph.

15 Q Did you make any determination of benefit cost
16 ratio for any discount rate in excess of 7 1/8
17 percent?

18 A. No, I did not.

19 Q Why not?

20 A. Because it seemed to me that even 7 1/8 is in-
21 appropriately high.

22 Q Why is that?

23 A. And -- Why is that?

24 Q Uh-huh.

25 A. Briefly, there are two ways that you can approach

1 the analysis in terms of selecting a discount rate.
2 And one is to perform an analysis which uses a
3 discount rate which is fully loaded with inflation;
4 the other is to use a discount rate which is en-
5 tirely net of inflation. And one, the former, is
6 usually called the nominal rate and the second the
7 real rate. Either one is appropriate for the
8 analysis. However, if you choose one or the other,
9 you also must choose the method for setting your
10 costs and prices. And if you choose a discount
11 rate which is fully loaded with inflation, then
12 you should use prices and costs which also are
13 fully loaded with inflation and project on into
14 the future inflation. If you do not use costs
15 and prices which have inflation; in other words,
16 if the costs and prices do not have inflation,
17 it is then appropriate to use the real rate which
18 is also net of inflation.

19 Q Uh-huh.

20 A Seven and 1/8 is neither one nor the other. It is
21 -- it falls somewhere in between.

22 Q It is too low to account for inflation, but it is
23 too high to be a real rate?

24 A It is too low to fully account for inflation; it
25 includes quite a bit of inflation in it, but it is

1 much too high to reflect a real rate.

2 Q Do you have an opinion concerning what an appro-
3 priate real rate that would be taking into account
4 inflation would be for evaluating the project?

5 A Yes, my opinion is that it probably falls in the
6 range of 3 to 4 percent and certainly no higher
7 than 5 percent.

8 Q Do you have an opinion concerning an appropriate
9 nominal rate to use?

10 A No.

11 Q Don't you have your crystal ball with you?

12 A It is greater than 7 1/8 percent, but how much
13 greater, I can't say.

14 MS. SLEATER: If you could say that, we could
15 all go out and get rich.

16 Q (By Mr. Merrill) Is it true that the highest rate
17 which you did calculate, 7 1/8 percent, is much
18 lower than the market rate at which money is avail-
19 able for long-term development?

20 A No, 7 1/8 is the rate which is intended to reflect
21 the long-term borrowing rate of the government;
22 that's the purpose of that rate.

23 Q Is 7 1/8 percent the current long-term borrowing
24 rate of the government?

25 A No, it is somewhat higher.

1 Q How much higher?

2 A I can't recall. But the reason that 7 1/8 does
3 not quite attain that rate is because it is
4 legislated to grow at a limited increase, annual
5 increase, and that increase is limited to a
6 quarter percent so that when the long-term average
7 is higher than whatever current rate is in existence,
8 the rate then increases. If the long-term average
9 is much higher, then they can increase it only up
10 to a quarter percent each year.

11 Q In determining economic feasibility, do you have
12 any justification, other than the WRC guidelines,
13 for using a discount rate that is below the cur-
14 rent market rate for money?

15 A The justification is that the real rate is quite
16 a bit lower than 7 1/8.

17 Q And it is your professional opinion that the real
18 rate is 3 or 4 percent and in no event higher
19 than 5?

20 A That's right.

21 Q Okay, what is the basis for that opinion?

22 A A body of literature, a number of experts who
23 have addressed that problem and have reached con-
24 clusions as to what the real rate of interest is.

25 Q Okay, I'm going to hand you what were marked in

1 San Francisco as Dornbusch Exhibits 2 and 4 which
2 you identified in the earlier portion of your
3 deposition as a list of sources which you con-
4 sulted.

5 A. Uh-huh.

6 Q I think you went through that and annotated those
7 with I's and L's and M's and all sorts of things.

8 A. Yes.

9 Q Are the sources on which you base your opinion
10 that the real rate is in the 3 to 4 percent range
11 listed on Dornbusch Exhibits 2 and 4?

12 A. They are not.

13 Q Okay, why don't you describe the sources or, if
14 you have a list, provide a list of the information
15 on which you rely in your opinion that the real
16 rate is 3 to 4 percent?

17 A. Okay, let me read the sources that I'm using. I'll
18 read the authors and the title, the year of the
19 publication: The first one is Yohe, I believe it
20 is Y-o-h-e, initials W. P. as in Peter, and D. as
21 in David, S. as in Sam, Karnosky, K-a-r-n-o-s-k-y;
22 title is "Interest Rate and Price Level Changes,
23 1952 to 1969", FRB St. Louis Review, December,
24 1969. The second one is Ibbotson, I-b-b-o-t-s-o-n,
25 Roger G. and Rex A. Sinkuefield, S-i-n-k-u-e-f-i-e-l-d;

1 "Stocks, Bonds, Bills and Inflation, the Past:
2 1926 to 1976, and the Future: 1977 to 2000".
3 Financial Analyst Research Foundation, 1977.
4 Fama, F-a-m-a, Eugene, "Foundations of Finance",
5 Basic Books, 1976. Another reference is not a
6 publication, is the personal opinion of the
7 Director of Market Studies, Federal Reserve Bank
8 of San Francisco; his name is Jack H. Beebe,
9 B-e-e-b-e. That's a personal interview that I
10 had with him. An article in the November 3rd --
11 I'm sorry, November 13th edition, November 13,
12 1980 edition of Wallstreet Journal by Paul W.
13 McCracken. And there was some other references
14 that I used for general background, but not for
15 specific rates.

16 Q Why don't you go ahead and read those into the
17 record just so we'll have them?

18 A Okay, I'm trying to remember the name of the book,
19 it was Charles Howe, I think it is called Economics
20 of Development Projects, and that's all.

21 Q The list of sources that you have read into the
22 record are all of the sources on which you rely
23 in forming your professional opinion that the
24 real rate is between 3 and 4 percent, is that
25 correct?

- 1 A Yes. Let me restate to be clear: The real rate
2 may be lower.
- 3 Q Lower than 3 to 4?
- 4 A Yes.
- 5 Q Okay.
- 6 A It is my opinion that it may be lower. It is not
7 clear if or how much it is lower. What I meant to
8 say was that the real rate is no higher than the
9 range of 4 to 5 percent.
- 10 Q Okay.
- 11 A And it is certainly no higher than 5 -- I'm sorry,
12 excuse me. The real rate is probably no higher
13 than the range of 3 to 4 percent and certainly no
14 higher than 5.
- 15 Q Let me make sure I've got this right now.
- 16 A Yes.
- 17 Q It is your professional opinion that the real rate
18 is probably no higher than 3 to 4 percent?
- 19 A Right.
- 20 Q It is also your professional opinion that it is
21 certainly no higher than 5 percent?
- 22 A That's right.
- 23 Q Okay, what information did you get from Mr. Beebe
24 at the San Francisco Branch of the Federal Reserve
25 Bank?

1 A. It is his opinion that the rate is in the range
2 of 2 to 4 percent and the absolute maximum is 5
3 percent.

4 Q. In forming your own opinion, what weight did you
5 ascribe to Mr. Beebe's opinion?

6 A. Well, I can't say that I gave it a specific rate,
7 but what I found is that the authors that I cited
8 were generally in agreement about the range and
9 some of them felt that it was even lower and that
10 the opinion I have stated really encompasses their
11 collective judgments.

12 Q. Okay, when you said the authors were in general
13 agreement, is that with the range stated by Mr.
14 Beebe?

15 A. The range stated by me.

16 Q. By you?

17 A. Yeah.

18 Q. So that all of these folks are in general agreement
19 with the two opinions that you just gave concerning
20 the probable and the certain real rate, is that
21 right?

22 A. Yes, I believe that's right.

23 Q. Okay, this is probably a very dumb question, but
24 if the real rate is probably no higher than 3 to
25 4 percent, why did you not graph on Exhibit 5

1 benefit cost ratios at discount rates below 4
2 percent?

3 A All of the project areas show clear feasibility
4 at not only 4 percent, but even 5 percent, and it
5 seemed logical to conclude from the trend of the
6 graphs that they would only increase up. In fact,
7 I can state firmly that I would have no doubt that
8 they would increase higher and that the feasibility
9 would look only stronger if I were to continue to
10 graph it beyond 4 percent. But I think you could
11 infer, as I would infer, from the trend in the
12 graphs that they would continue up and would be
13 even more strongly feasible at any rates lower
14 than 4 percent, and I think the point is made.

15 Q Okay, in your analysis, I got a little mixed up
16 from our discussion, did you use a real rate or
17 did you use the 7 1/8 percent rate?

18 A In my analysis I used 7 1/8, 6, 5 and 4 in order
19 to plot the graphs you see there.

20 Q Now, you said earlier that it was your professional
21 opinion that the five projects we are talking about
22 were all economically feasible?

23 A That's right.

24 Q Is that opinion based on any one particular dis-
25 count rate or is that opinion sort of meaningless

1 unless you tie it down to a particular rate that
2 is included in the opinion?

3 A. Since my conclusion is that the real rate is cer-
4 tainly no higher than 5 percent, I think you can
5 use this graph as a guide to see how I reached
6 that opinion if you look at the 5 percent and
7 less. The region of the graph that is showing
8 5 percent and lower --

9 Q Uh-huh.

10 A. -- you see that all of the project areas are
11 feasible and that is the basis of my judgment.

12 Q So the 5 percent calculations are sort of a touch-
13 stone of your opinion that all of these projects
14 are feasible?

15 A. Five and lower.

16 Q Five and lower, okay.

17 A. It's -- Yes, 5 and lower.

18 Q Go ahead if you want to qualify it or straighten
19 me out, go right ahead.

20 A. No, I wasn't going to qualify it at all; I think
21 it is clear.

22 Q Would it be easier to start with the cost side or
23 the benefit side of your work?

24 A. Your choice.

25 Q All right, let's take the cost first.

1 A. Okay.

2 Q. In arriving at the benefit cost ratios that are
3 your opinion, what costs did you consider and
4 what numbers did you use for the cost?

5 A. Okay, I considered on-farm costs.

6 Q. Uh-huh.

7 A. That is production costs on the farm. I considered
8 -- and that includes on-farm irrigation and opera-
9 tion, maintenance and repair.

10 Q. Okay.

11 A. And I considered system development costs.

12 Q. What kind of costs would those encompass?

13 A. The costs for developing all of the facilities and
14 operating facilities to deliver the water to the
15 farms.

16 Q. That would be the water delivery system, the main
17 canal and that sort of thing?

18 A. That's right.

19 Q. Okay, do you have with you some sort of notes or
20 tables that show the various costs and what figures
21 and calculations you used?

22 A. Yes, I do.

23 Q. After checking with your counsel, do you want to
24 see if you can turn those over to us?

25

THE WITNESS: Counsel.

1 MS. SLEATER: We are all in this together.
2 Give it to him.

3 THE WITNESS: Okay, here they are, Jim.

4 MS. SLEATER: Jim, would you mind making a
5 couple of copies of them? He only brought one.

6 MR. MERRILL: Sure. Off the record.

7 (Off-the-record discussion,

8 (The instrument hereinafter
9 (described was identified as
10 (Dornbusch Deposition Exhibit
(No. 6.

11 MR. MERRILL: Let's go back on the record.

12 Q (By Mr. Merrill) David, would you please identify
13 Dornbusch Exhibit 6?

14 A Okay, are you calling 6 all of the five tables
15 that I gave you?

16 Q I had planned to. If you think it would be better
17 to break them down, we can.

18 A Fine. No.

19 There are five tables in this exhibit. The
20 titles are: Table 1: "Crops, Yields, Prices and
21 Gross Returns, Wind River Reservation, Wyoming".
22 Table 2 is "Gross Returns, Production Costs and
23 Net Returns by Crop", also Wind River Reservation,
24 Wyoming. Table 3: "Cropping Pattern, and Weighted
25 Average Annual Net Returns, per Acre, Wind River

1 Reservation, Wyoming". Table 4: "Net Benefits
 2 of Irrigated Agriculture by Project Area, per
 3 Acre, Wind River Reservation, Wyoming". And
 4 Table 5 is a "Comparison of Economic Costs and
 5 Benefits for Irrigated Agriculture by Project
 6 Area, Wind River Reservation, Wyoming", and this
 7 particular table shows only the benefit cost
 8 ratio for the 7 1/8 discount rate. The others
 9 are illustrated on the graph I showed you, and
 10 this is more to show the representation of how
 11 the calculations were made.

12 Q So the final benefit cost ratios shown on the
 13 right-hand column of Table 5 should agree with
 14 the 7 1/8 percent points?

15 A They should.

16 Q On Dornbusch 5?

17 A They should.

18 Q Okay. Dave, would you walk us through Deposition
 19 Exhibit 6, sort of the logical flow of how the
 20 information goes from table to table and what new
 21 factors come in and how they are reflected?

22 A Sure. Table 1 shows all of the crops that we
 23 have included in our estimate of the crops which
 24 could be grown on the five project areas. The
 25 table shows their yield according to highland and

1 lowland, price per unit.

2 Q Uh-huh.

3 A The yield times the price equals what's called
4 here the annual gross returns per acre. Those
5 numbers in the last column are identical to the
6 numbers in the first column of Table 2.

7 Q Oh, okay.

8 A The totals for each crop that are identical to
9 the first -- the numbers in the first column of
10 Table 2. Table 2 also shows the production costs
11 for each of the crops, gross returns less produc-
12 tion costs equal what we call net returns. The
13 numbers shown in the final two columns of Table
14 2 are also the same numbers shown in Columns 4
15 and 2 of Table 3, and Table 3 shows a percent
16 distribution, the amount of each crop that would
17 be grown in each of the lowland and highland
18 areas. And by taking the weighted average of
19 net returns, we show weighted average net return
20 highland and lowland. Table 4 shows the percent-
21 age of highland and lowland area in each of the
22 five project areas; weighting the highland and
23 lowland net returns by those percentages, we get
24 the average annual net return for each of the
25 five project areas. Then annual on-farm

1 irrigation operation, maintenance and repair costs
 2 are subtracted out from annual net returns to show
 3 net benefits, what we call net benefits, per acre
 4 by project area. First annual net benefits, the
 5 present value is then determined, and here we
 6 have used the 7 1/8 discount rate to determine
 7 the present value. Those numbers -- those present
 8 value numbers in the last column of Table 4 are
 9 the same as the first column of Table 5. And
 10 Table 5 then compares the net returns to the system
 11 development costs present value. Again, for 7 1/8
 12 percent, dividing the net returns by system costs
 13 gives you the benefit cost ratio shown in the last
 14 column of Table 5.

15 Q Are the net returns and the system costs on Table
 16 5 per acre?

17 A They are, that's right.

18 Q Okay, how did you decide on the five crops that
 19 are shown on Table 1, did somebody just say work
 20 out the stuff based on these five crops or did
 21 you participate in the selection of those crops
 22 or what?

23 A No, I made the selection of those crops.

24 Q How did you make that selection?

25 A I selected the crops which I felt would be the

1 most logical and reasonable crops to be grown in
2 the future in those project areas.

3 Q What sources of data did you consult in determining
4 which would be the most logical and feasible crops?

5 A I consulted a number of sources which showed what
6 present practice was on and near the reservation,
7 what crops are being grown.

8 Q Did you consult any other sources?

9 A Well, that includes a number of sources,

10 Q Are they listed on Dornbusch Exhibits 2 and 4?

11 A They are both published sources and interviews we
12 conducted,

13 Q Okay, when did you conduct interviews?

14 A Over a period of about a year.

15 Q Beginning when?

16 A Beginning some months after our contract date and
17 up to just a few days ago.

18 Q You've really been going to it.

19 About how many folks did you interview?

20 A I can't recall now, Somewhat -- Quite a number,
21 Quite a few.

22 Q Ten or a hundred?

23 A More than ten, less than a hundred.

24 Q Fifty?

25 A I can't recall.

- 1 Q Did you record the interviews on some sort of an
2 interview sheet form?
- 3 A Yes, we have notes on all of the interviews.
- 4 Q Okay, do you have copies of those with you?
- 5 A I have a -- Well, I have a problem here, and that
6 is that a number of the people that I interviewed
7 asked that I not release the information that they
8 gave me as public information.
- 9 Q Would it solve your problem if you were to provide
10 the information in anonymous form, not tying it to
11 a particular interviewee?
- 12 A Well, I think I have in the sense that I have ex-
13 tracted from those interviews and from those
14 published sources what you see here.
- 15 Q Do the interviews or the information you've gleaned
16 from the interviews form any part of the basis on
17 which you determined the crops which should be
18 grown?
- 19 A Could you repeat that question, please?
- 20 Q Yes. Did the interviews form a part of the informa-
21 tion base on which you relied in deciding that the
22 five crops shown on Table 1 should be the crops
23 grown in this project?
- 24 A That was part of the base, yes.
- 25 Q Okay, do you want to check with your attorney and

1 see if you could provide the interview forms?
2 If necessary, white it out or whatever to make
3 the names anonymous.

4 MS. SLEATER: Jim, if you will provide us
5 forms similarly from your field interviews which
6 you had refused to do previously, we could ex-
7 change them possibly. I went over the transcript
8 and it appeared there was some of those we didn't
9 have.

10 (Off-the-record discussion.

11 MS. SLEATER: That's what the transcript
12 seemed to reflect. If you represent I have them,
13 that's fine.

14 MR. MERRILL: I'm not holding anything back.
15 You knew perfectly well during Jim Jacobs' inter-
16 views we gave you the forms. We whited out the
17 names.

18 MR. WATTS: I can represent that you have a
19 copy of everything.

20 MS. SLEATER: Okay, I was just going over the
21 transcript. It was not clear -- Sure, no problem.
22 You know, we'll just X out the personal information
23 on it.

24 MR. MERRILL: Okay.

25 MS. SLEATER: Do we have it in the form that

1 we can do that?

2 THE WITNESS: I don't have them as interview
3 forms, I have them as notes.

4 MR. MERRILL: Okay.

5 THE WITNESS: But the notes include the names
6 and locations and it isn't a regular sheet that
7 has one form with a name and yield and crops and
8 that sort of thing.

9 Q (By Mr. Merrill) Okay, can you go through your
10 notes and white out the name and, if necessary, to
11 preserve anonymity and the location of the inter-
12 view and leave the rest of your notes intact so
13 that we can see sort of the raw data on which you
14 relied in selecting your crops?

15 A It is a big job that I don't relish if that's some-
16 thing that --

17 MR. MERRILL: That's not much of a factor. We
18 had to do a bunch of that ourselves.

19 MS. SLEATER: Well, Jim, why don't we, when
20 we break for lunch, I'll go over this stuff with
21 David and we'll talk about it. How is that? I
22 assume you're going to come back after lunch with
23 him.

24 MR. MERRILL: Can you provide us whited out
25 copies after lunch? I may want to ask some

1 questions about this.

2 MS. SLEATER: No, if we can, we will. I
3 don't know the form. He may have an interview
4 form -- he may not have an interview form, but
5 personal notes.

6 MR. MERRILL: That's what he just said.

7 MS. SLEATER: You know, we have to see what
8 form they are to see if we can get them whited
9 out by lunch, you know.

10 Q (By Mr. Merrill) Okay, so you have relied on
11 these interviews, more than ten, less than a
12 hundred, that you took over a period of roughly
13 a year?

14 A Uh-huh, that I and my staff did, yes.

15 Q Okay, did you rely on any of the publications
16 listed in Exhibits 2 and 4?

17 A Yes, I did.

18 Q Okay, do you recall offhand which ones they were?

19 A Primarily the "Cost of Producing Crops, Riverton
20 Area, Fremont County, Wyoming, 1974", published
21 in June, 1977 by the Agriculture Extension Service,
22 Laramie, Bulletin 619-R.

23 Q That was your primary guide, did you say?

24 A That was the primary published guide, yes.

25 Q Okay, any other published sources that you used?

State of San Francisco)
County of San Francisco : ss

AFFIDAVIT

I, David M. Dornbusch, being first duly sworn, depose and say
that the enclosed deposition, given on the 12&13 of January, 1981,
should be corrected and/or amended in the following manner: **FILED** # 4993

5/20 1981
Margaret W. Hampton CLERK
DEPUTY

1. Page 4 Line 15: Change "the"
to read: "a"
2. Page 7 Line 7: Change "arricultural"
to read: "agriculture"
3. Page 22 Line 25: Change "Sinkuefield"
to read: "Sinquefield"
4. Page 25 Line 6: Change "rate"
to read: "weight"
5. Page 54 Line 15&16: Change _____
to read: "I think it's 1979, rather October '79 through September '80, or
fiscal '80."
6. Page 55 Line 11: Change "price"
to read: "practice"
7. Page 58 Line 15: Change "Iimes"
to read: "Iams"
8. Page 58 Line 25: Change "Iimes"
to read: "Iams"
9. Page 69 Line 25: Change "production per acre"
to read: "production cost per acre"
10. Page 72 Line 2: Change "In other words, he has in"
to read: "In other words, in..."

Signed at _____, this _____ day
of _____, 19____.

Deponent

Subscribed and sworn to this _____ day of _____, 19____.

Notary Public

My commission expires _____

State of _____)
 County of _____) ss

AFFIDAVIT

I, _____, being first duly sworn, depose and say that the enclosed deposition, given on the _____ of _____, 19____, should be corrected and/or amended in the following manner:

1. Page 82 Line 22: Change "and the size of the areas can be developed using" to read: "are the size of the areas that can be developed using"
2. Page 85 Line 22: Change "for a '77-79" to read: "1979 to 1977"
3. Page 90 Line 17: Change "tabbing cross-budgets" to read: "calculating crop budgets"
4. Page 99 Line 21: Change "Agee's" to read: "Agee"
5. Page 99 Line 22: Change "suggests, but as an appropriate method as to" to read: "suggests; it is an appropriate method for"
6. Page 103 Line 14: Change "all unskilled" to read: "all from unskilled"
7. Page 104 Line 25: Change "not the Federal" to read: "not from the Federal"
8. Page 109 Line 22-25 Change (The question is unclear as written, but the answer may stand, as corrected below.)
110 1-4
9. Page 110 Line 5: Change "with and without that" to read: "with and without the projects."
10. Page 110 Line 10: Change "to employ the Indians." to read: "to employ the Indians without the projects."

Signed at _____, this _____ day of _____, 19____.

Deponent

Subscribed and sworn to this _____ day of _____, 19____.

Notary Public

My commission expires _____

State of _____)
 County of _____) ss

AFFIDAVIT

I, _____, being first duly sworn, depose and say
 that the enclosed deposition, given on the _____ of _____, 19____,
 should be corrected and/or amended in the following manner:

1. Page 113 Line 3: Change "are the average, representative"
 to read: "are representative"
2. Page 119 Line 4: Change "what's the subzero"
 to read: "what's the zero"
3. Page 122 Line 23&24: Change (Unintelligible as written. A sensible question
 would be as follows:)
 to read: "100 years divided by the life of the equipment equals the number of
 times you would turn it over."
4. Page 125 Line 2: Change "it shows a machine or implement which--"
 to read: "it shows the machines or implements which--"
5. Page 126 Line 8: Change "year."
 to read: "year,"
6. Page 126 Line 10: Change "Divided"
 to read: "divided"
7. Page 136 Line 22: Change "dollar"
 to read: "penny"
8. Page 139 Line 20: Change "No, it would be only a category that had"
 to read: "No, that would be only an amount based on an"
9. Page 141 Line 13: Change "actual"
 to read: "financial"
10. Page 146 Line 24: Change "shop"
 to read: "shed"

Signed at _____, this _____ day
 of _____, 19____.

Deponent

Subscribed and sworn to this _____ day of _____, 19____.

Notary Public

My commission expires _____

State of _____)
 County of _____) ss

AFFIDAVIT

I, _____, being first duly sworn, depose and say
 that the enclosed deposition, given on the _____ of _____, 19____,
 should be corrected and/or amended in the following manner:

1. Page 146 Line 25: Change "7 1/8"
 to read: "4"
2. Page 147 Line 6: Change "shed"
 to read: "shop"
3. Page 147 Line 11: Change "\$6.76"
 to read: "\$4.81" (The questions on pp. 146 & 147 only make sense with the
 changes noted above.)
4. Page 150 Line 21: ~~Change~~ Remove: "and for the \$5.00"
 to read: _____
5. Page 157 Line 22: ~~Change~~ Remove: "grazing"
 to read: _____
6. Page 158 Line 8: Change "are good to malt"
 to read: "are good for malt"
7. Page 159 Line 2: Change "and the corn from grain"
 to read: "and the corn grain"
8. Page 166 Line 23: Change "I have. The"
 to read: "I have the"
9. Page 168 Line 7: Change "side row"
 to read: "side roll"
10. Page 168 Line 23: Change "side row"
 to read: "side roll"

Signed at _____, this _____ day
 of _____, 19____.

Deponent

Subscribed and sworn to this _____ day of _____, 19____.

Notary Public

My commission expires _____

State of _____)
 : ss
 County of _____)

AFFIDAVIT

I, _____, being first duly sworn, depose and say
 that the enclosed deposition, given on the _____ of _____, 19____,
 should be corrected and/or amended in the following manner:

1. Page 169 Line 15: Change "side row"
 to read: "side roll"
2. Page 173 Line 3: Change "side row"
 to read: "side roll"
3. Page 188 Line 15: Change "interviewed somewhat"
 to read: "interviewed varied somewhat"
4. Page 189 Line 3: Change "it was"
 to read: "somewhat"
5. Page 189 Line 23: Change "that's the \$50?"
 to read: "that's the \$10 to \$50?"
6. Page 189 Line 25: Change "quite"
 to read: "quote"
7. Page 199 Line 1: Change "both"
 to read: "'80"
8. Page 199 Line 14: Change "P-205"
 to read: "P₂₀₅"
9. Page 200 Line 10: Change "replaces"
 to read: "releases"
10. Page 204 Line 20&21: Change "does not include the prices"
 to read: "is"

Signed at _____, this _____ day
 of _____, 19____.

 Deponent

Subscribed and sworn to this _____ day of _____, 19____.

 Notary Public

My commission expires _____

State of _____)
 County of _____) ss

AFFIDAVIT

I, _____, being first duly sworn, depose and say
 that the enclosed deposition, given on the _____ of _____, 19____,
 should be corrected and/or amended in the following manner:

1. Page 215 Line 5 : Change "and paying \$3.00 for"
 to read: "and for"
2. Page 225 Line 7 : Change "numbers -- oh, there are"
 to read: "numbers are"
3. Page 225 Line 9 : Change "numbers on Rows"
 to read: "numbers in Rows"
4. Page 229 Line 23 : Change "at"
 to read: "from"
5. Page 230 Line 21 : Change "source was corroborated on the figure that I"
 to read: "source for fencing costs was" (not otherwise intelligible)
6. Page 230 Line 22 : Change "obtained from the BIA, for the cost per mile"
 to read: "the BIA. The cost per mile" (not otherwise intelligible)
7. Page 231 Line 3 : Change "Guide"
 to read: "Service"
8. Page 232 Line 1 : Change "Guide"
 to read: "Service"
9. Page 232 Line 20 : Change "Guide"
 to read: "Service"
10. Page 233 Line 4 : Change "Multiplied by the miles -- the mile per acre"
 to read: "Multiplied the miles per acre"

Signed at _____, this _____ day
 of _____, 19____.

 Deponent

Subscribed and sworn to this _____ day of _____, 19____.

 Notary Public

My commission expires _____

State of _____)

County of _____)

: ss

AFFIDAVIT

I, _____, being first duly sworn, depose and say

that the enclosed deposition, given on the _____ of _____, 19____.

should be corrected and/or amended in the following manner:

1. Page 243 Line 15: Change "for all the rows,"
to read: "for all the"
2. Page 244 Line 7: Change "investment"
to read: "investments"
3. Page 248 Line 19: Change "was on the"
to read: "was as a"
4. Page 249 Line 25: Change "was 7 1/8"
to read: "at 7 1/8"
5. Page 252 Line 9: ~~Change~~ Add the source promised: "Federal Register, December 14,
1979, Part IX Water Resources Council, Procedure
for Evaluation of National Economic Development
to read: "(NED) Benefits and Costs in Water Resources Planning (Level C) Fin
Rule
6. Page 253 Line 2: Change "13.2"
to read: "13.12"
7. Page 257 Line 16: Change "nor"
to read: "not"
8. Page 257 Line 18: Change "ittigated"
to read: "irrigated"
9. Page 266 Line 5: Change "used"
to read: "moved"
10. Page 270 Line 14: Change "two times zero"
to read: "to time zero"

Signed at _____, this _____ day
of _____, 19_____.

Deponent

Subscribed and sworn to this _____ day of _____, 19_____.

Notary Public

My commission expires _____

State of CALIFORNIA)
 County of SAN FRANCISCO) ss

AFFIDAVIT

I, DAVID M. DORNBUCH, being first duly sworn, depose and say
 that the enclosed deposition, given on the 12~~13~~ of JANUARY, 1981,
 should be corrected and/or amended in the following manner:

1. Page 276 Line 1: Change "arithmetic computation for net return from"
 to read: "ratio of net return" (otherwise unillegible)
2. Page 276 Line 2: Change "values to present to present"
 to read: "present value to present" (otherwise untelligible)
3. Page _____ Line _____: Change _____
 to read: _____
4. Page _____ Line _____: Change _____
 to read: _____
5. Page _____ Line _____: Change _____
 to read: _____
6. Page _____ Line _____: Change _____
 to read: _____
7. Page _____ Line _____: Change _____
 to read: _____
8. Page _____ Line _____: Change _____
 to read: _____
9. Page _____ Line _____: Change _____
 to read: _____
10. Page _____ Line _____: Change _____
 to read: _____

Signed at SAN FRANCISCO CALIFORNIA, this 9 day
 of MARCH, 1981.

David M. Dornbuch
 Deponent

Subscribed and sworn to this 9TH day of MARCH, 1981.



My commission expires _____

Egizio Lenci
 Notary Public

- 1 A. Oh, I think there were, I can't recall specifically
2 what they were, but they will be listed in the
3 bibliography.
- 4 Q. Okay, did you rely on any unpublished sources that
5 are not listed in the bibliography other than the
6 interviews?
- 7 A. Not that I recall, no.
- 8 Q. Did you consult with Ron Cummings or Bob Lansford
9 conducting the --
- 10 A. I did not consult with them, no.
- 11 Q. That means you didn't consult with them at all
12 about anything, or I don't understand what you
13 mean.
- 14 A. I did not consult with them about the crop mix,
15 that's right.
- 16 Q. Do you have an opinion concerning the crops that
17 are listed on Table 1 as being the most productive
18 or efficient or most suited or any term like that
19 for the five future irrigation projects?
- 20 A. Yes, I think that's a good representative mix to
21 be included in an irrigated agriculture feasibility
22 analysis.
- 23 Q. Okay, why do you think it is a good representative
24 mix?
- 25 A. Because they are the crops that can be grown there.

1 They are the crops which, as proven out in this
2 analysis, yield a positive benefit cost ratio.
3 Therefore, they are feasible.

4 Q In determining the crop mix, did you consider
5 rotating crops over fields to balance the nutrient
6 demands of the crops on the soils?

7 A Yes.

8 Q Did you consult with anybody about that?

9 A Yes, the sources were those that I have mentioned.

10 Q Did you talk to Ross Waples of HKM or anybody else
11 over there?

12 A I spoke with Ross Waples about a number of things,
13 I can't recall if the crop rotation was one of the
14 things I spoke to him about. It was not his --
15 his was not a primary input into this, no.

16 Q So you wouldn't list him as one of the bases for
17 your professional opinion that these five crops
18 are a good reasonable mix?

19 A I would list him as a basis of what crops could be
20 grown, he was one of the sources who stated an
21 opinion as to what crops could be grown, whose
22 opinion I respect. But as to the rotation of the
23 crops, I can't recall that he said anything about
24 rotation or that I included that as a source.

25 Q Okay, what crops did you consider other than the

1 five shown on Table 1 of Exhibit 6?

2 A. Oh, there were others, I considered some other
3 small grains and sugar beets, and I can't recall
4 all of them, but there were others that were con-
5 sidered.

6 Q Why did you reject sugar beets?

7 A. I believe the primary reason to be rejected was
8 market, insufficient markets.

9 Q That there was no local market or that the price
10 was too low?

11 A. That in combination that there was not a sufficient
12 market to sustain a good sugar beet crop.

13 Q Okay, what other crops did you consider and reject?

14 A. I was --

15 MR. MERRILL: We can go off the record, if
16 you want.

17 (Off-the-record discussion.

18 MR. MERRILL: Okay, back on the record.

19 THE WITNESS: Back on the record, yes.

20 A. We considered wheat and oats; we rejected them
21 both. We considered safflowers and sunflowers
22 for seed crops. We considered potatoes, carrots,
23 green beans, peas. There might have been some
24 others, I can't recall all of them.

25 Q (By Mr. Merrill) Okay, going down the list you

1 gave, starting with wheat, tell me why you rejected
2 each of these.

3 A. As I recall, I don't have complete notes here, but
4 to sum up, their returns were weak relative to the
5 crops we selected.

6 Q. Is that across the board for this entire list?

7 A. No, there are different reasons, but generally
8 there were either weak returns or marketing pro-
9 blems or the crops I selected had better returns
10 than the ones rejected.

11 Q. Why did you reject potatoes?

12 A. Well, as I recall, there were marketing problems
13 and they were -- I'm trying to remember. I think
14 there were some specialized equipment that was
15 needed just for production of potatoes that would
16 have represented an increase in costs. A lot of
17 the equipment that we used could be used for all
18 of the products shown.

19 Q. When you say --

20 A. There might have been some other things, too.

21 Q. When you say marketing problems, I'm not sure I
22 understand what you mean. Are you saying that
23 there is not a local market or that you would
24 have to ship them so far that the transportation
25 costs --

1 A I really can't recall. We rejected potatoes about
2 a year ago, and I don't remember that it was in
3 heavy contention for very long and I didn't dwell
4 on it for very long. There were some evident pro-
5 blems with it. It wasn't one of the products grown
6 in the area. Predominately, we stuck with those
7 for the most part.

8 Q To what extent did you rely on actual practice in
9 the area as a guide in selecting the crops that
10 you thought should be grown?

11 A That, I think, was our single -- one of our single
12 principal guides.

13 Q Okay, was that sort of an acid test in your mind
14 that if somebody were growing a crop in the area
15 that it was to some extent proof of the pudding
16 that it could be done?

17 A Uh-huh, yes.

18 Q Were there marketing problems with carrots, green
19 beans and peas?

20 A Carrots, green beans -- Yes, there were.

21 Q So you narrowed down the field to the five crops
22 that are shown on Table 1 of Dornbusch Exhibit 6?

23 A We did.

24 Q Okay, how did you determine the annual yield per
25 acre for the lowland and highland for these crops?

- 1 A. From published sources and interviews.
- 2 Q. Are these interviews the same ones on which we
- 3 were talking about the notes earlier?
- 4 A. They are.
- 5 Q. So those interview notes will reflect the numbers
- 6 and the thoughts you got from the folks you inter-
- 7 viewed?
- 8 A. That's right.
- 9 Q. Okay, what published sources did you rely on for
- 10 the yield?
- 11 A. Primarily Bulletin 619-R.
- 12 Q. Okay, do the figures in the annual area per acre
- 13 yield reflect some annual yield over a long period
- 14 of time or are they the yields that a farmer could
- 15 expect on a year by year basis?
- 16 A. They are the average yields that we believe the
- 17 farmers could expect, given the conditions in the
- 18 area and for these project areas.
- 19 Q. Would these yield figures include a factor such as
- 20 crop failure every seventh year, assuming there is
- 21 one?
- 22 A. Yeah, it takes into account what you would expect
- 23 to have on average.
- 24 Q. So this is a very long-term look --
- 25 A. That's right.

- 1 Q -- at yields?
- 2 A That's right.
- 3 Q How long a term is it?
- 4 A A hundred years.
- 5 Q In your interviews with folks out in the field,
- 6 did you talk to people who are actually getting
- 7 these yields or better or worse?
- 8 A I did.
- 9 Q Does your benefit cost analysis assume that these
- 10 yields will apply starting with the very first year
- 11 of production through the entire 100-year life of
- 12 the project?
- 13 A They do.
- 14 Q David, would it be fair to say that the results of
- 15 your interviews, if you were to sit down and sort
- 16 of average out the yields that the folks you
- 17 talked to were actually getting in the fields,
- 18 would they be the figures listed in the average
- 19 annual yield per acre?
- 20 A I think the results of my interviews and those
- 21 that were conducted and the summation reported in
- 22 Bulletin 619-R, considering the kind of practices
- 23 that we believe are possible and attainable, would
- 24 show these yields, yes.
- 25 Q Are these yields higher than the existing farms as

1 a general rule are getting right now?

2 A. Well, they are higher than some and lower than
3 others.

4 Q. Okay, if you were to average all of them up and
5 compare them to your proposed yield here, would
6 yours be the same, higher or lower?

7 A. Well, it's -- it would probably fall in between.
8 Some would be higher and some would be lower.

9 Q. In determining yields you were going to use in
10 your analysis, did you as sort of an intermediate
11 step come up with an average yield that the
12 farmers were getting?

13 A. No.

14 Q. Well, how did you deal with all of the information
15 from the interviews? You didn't sit down and
16 average it up and compare that with Bulletin
17 619 -- What did you do in looking at the inter-
18 views?

19 A. I looked at the yields that -- that were reported
20 in my interviews.

21 Q. Uh-huh.

22 A. Giving consideration to the type of farm manage-
23 ment practice that the farmer was reporting and
24 his -- and his experience with practice and yields
25 and made a judgment on the basis of that and

1 combined it with the results that I found in
2 Bulletin 619-R.

3 Q Okay, did you find in looking at yield and
4 management practices and years of experience that
5 farmers who have been in business for a long time
6 tend to get better yields and are also the folks
7 who use better management practices?

8 A Not necessarily.

9 Q Did you find any correlation between experience
10 and yields or management and yields?

11 A No, what I meant by experience, I didn't want to
12 just find one farmer who had grown a crop for just
13 ten years once as my sole source of information.
14 I wanted to hear some average over a period.

15 Q Did you assume some certain level of managerial
16 expertise for the new areas in projecting yields?

17 A Yes, I assumed better than average matters of prac-
18 tice.

19 Q Okay, is it true that the management of an irri-
20 gated farm entails all kinds of different proce-
21 dures and practices?

22 A Yes.

23 Q Did you assume that all of those across the board
24 would be better than average for the new projects?

25 A Well, I assumed that the principal ones would be

1 better than the average experience in the region,
2 yes.

3 Q And what are the principal ones in your view?

4 A Irrigation practice and fertilization.

5 Q Are your annual yields per acre higher than the
6 yields that are actually being produced in the
7 area right now?

8 A Well, in the new irrigation projects there are no
9 -- none of these crops are being grown in those
10 areas, they are all new development projects.

11 Q Okay, how about in the areas where you actually
12 surveyed folks?

13 A In the regions around those projects.

14 Q Uh-huh. Maybe I was using the wrong word.

15 A No, I believe these yields are being obtained in
16 the regions that are representative of the new
17 development project areas and, in fact, higher
18 yields are being obtained than these.

19 Q Okay, would you characterize these as average
20 yields for the region?

21 A As I said, they are, I think, the average yield
22 that could be expected for the better than average
23 farmers.

24 Q Okay, how did you determine prices?

25 A Oh, these are normalized prices.

1 Q What does that mean?

2 A It means that the prices we used are not neces-
3 sarily a specific price as of a given date, but
4 are a price which has attempted to remove cyclical
5 fluctuations over the recent history on the price
6 for that particular product.

7 Q Is the term "normalized" synonymous with some sort
8 of averaging?

9 A Yes.

10 Q Over what period of time did you normalize prices?

11 A They are normalized over, I think, the last four
12 years, as I recall.

13 Q Which four would they be, '74 to '79?

14 A Yes, that's right, '75-'79.

15 Q Where did you get your raw data for prices?

16 A Some of the data came from the Water Resources
17 Council publications, other through interviews.

18 Q Same interviews?

19 A No.

20 Q When were these other series of interviews con-
21 ducted?

22 A When?

23 Q Uh-huh.

24 A This fall, perhaps stretching into the winter some.

25 Q Okay. So that would be only during the fall and

1 winter of 1980?

2 A. I believe so.

3 Q. Okay.

4 A. Some of the interviews might have been conducted
5 in the summer of 1980.

6 Q. Did you make notes as a result of those interviews
7 or did your staff?

8 A. I did not conduct the interviews.

9 Q. Did your staff?

10 A. My staff did not conduct the interviews.

11 Q. Who conducted the interviews?

12 A. I thought I said that they were conducted by Bob
13 Carver.

14 Q. Who is he?

15 A. He is an agricultural economist, I believe he is
16 the head of the Wyoming Crop and Livestock Report-
17 ing Service in Laramie.

18 Q. What information did you get from Mr. Carver?

19 A. He gave us the price of malting barley and I
20 believe he actually -- I have to correct an
21 earlier statement. He -- Time passes quickly.

22 He gave us the information at the end of May,
23 1980.

24 Q. Oh, okay. Is that all he gave you the price of,
25 malting barley?

1 A That's all.

2 Q Okay, what price did he give you?

3 A He gave us a series of prices.

4 Q Okay.

5 A Do you want the prices?

6 Q Uh-huh. And how they are broken down.

7 A Okay, he gave us for 1974, \$7.82 per hundred-
8 weight.

9 Q Uh-huh.

10 A For 1975, \$7.30; for '76, \$6.50; for '77, \$5.25;
11 for '78, \$5.25.

12 MR. MERRILL: Off the record.

13 (Off-the-record discussion.

14 MR. MERRILL: Back on the record.

15 Q (By Mr. Merrill) David, how did you get from
16 prices per hundredweight to prices per bushel?

17 A I used the weights suggested by the Water Re-
18 sources Council --

19 Q And what weight is that?

20 A -- for those years and took a weighted average.

21 Q What weights did you use?

22 A For 1974, .024; '75, .064; '76, .154; '77, .288;
23 and for '78, .470.

24 Q What do those numbers represent?

25 A They represent the weights that the WRC feels are

1 the best method for weighting historic prices to
2 predict a normalized present price.

3 Q So you weighed the '74 through '78 price per
4 hundredweight by the weighting factors you just
5 gave me?

6 A That's right.

7 Q Okay. And what did you come up with for an over-
8 all weighted price per hundredweight?

9 A I don't recall that, but you can work it backwards
10 from the price per bushel, which we determined to
11 be \$2.71 per bushel.

12 Q How did you get from price per hundredweight to
13 price per bushel?

14 A Well, we used the conversion of bushels to hundred-
15 weight.

16 Q How many are there in a hundredweight? -- Or if
17 it's the other way around?

18 A I believe one bushel is .48 hundredweight.

19 Q One bushel is .48 hundredweight?

20 A I believe so, I think that's what the division is.

21 Q Did you use any other data than the '74 through
22 '78 figures and weighting figures in the conver-
23 sion factor to come up with the \$2.71 per bushel
24 of malt barley?

25 A No.

- 1 Q That's it?
- 2 A That's it.
- 3 Q Okay, why don't we move on to nurse barley.
- 4 Tell me --
- 5 A It is the same price.
- 6 Q Is it based on the same information?
- 7 A It is.
- 8 Q Okay, it is based on the same analysis?
- 9 A Uh-huh, it is.
- 10 Q Okay, let's go on to alfalfa.
- 11 A Okay.
- 12 Q How did you determine that \$52.99 per ton was the
- 13 price for alfalfa?
- 14 A That is the current normalized price for baled
- 15 hay for Wyoming.
- 16 Q On what data do you rely for that statement?
- 17 A Water Resources Council.
- 18 Q Any particular publication?
- 19 A I believe this comes from the Federal Register.
- 20 Q That's an awfully big document.
- 21 A Yeah. The date I have is September 14, '79.
- 22 Q Did that document just come out and say this is
- 23 the current normalized price for baled hay in
- 24 Wyoming?
- 25 A That's what it did, that's right.

1 Q And you just grabbed it and said, "That's fine"?

2 A That's right.

3 Q Okay, you didn't consider any other sources of
4 information?

5 A No.

6 Q Would it be possible over lunch to dig up the
7 exact cite or check that date of the Federal
8 Register so we can get to it?

9 A Yes, I will do that.

10 Q Okay, thank you. How did you arrive at a \$5.48
11 value for an a.u.m. of alfalfa aftermath?

12 A Okay, this is the opportunity cost of grazing land.
13 In other words, that's the price that a cattle
14 rancher would have to pay per a.u.m. to graze his
15 cattle, and that's the price we used.

16 Q Okay, is that price for a particular region?

17 A Yes, I believe that's current price in that
18 region.

19 Q And how would you define the region?

20 A I can't recall how large it is, but I know -- I
21 believe it applies to the Wind River Reservation.

22 Q Okay, where did you get that price of \$5.48?

23 A It came from the Wyoming Crop and Livestock Report
24 for '78, and that's the source.

25 Q Is that the annual report?

- 1 A. I think it is. I think so.
- 2 Q. So you found the \$5.48 in there and adopted it?
- 3 A. No, the price published there was \$5.39 and we
- 4 normalized that to current prices.
- 5 Q. How did you do that?
- 6 A. Using WRC normalization factors, indices.
- 7 Q. Are those the same ones you have described earlier
- 8 for malt barley?
- 9 A. No, this was for feed.
- 10 Q. Okay, do you have those normalization figures?
- 11 A. Yes. It is the ratio of 186 to 183.
- 12 Q. What is that ratio for, 1978 to the present?
- 13 A. To the present, yes -- to '79.
- 14 Q. What did you use as a base year for prices?
- 15 A. I think it's 1979, fiscal '79 -- fiscal '80.
- 16 1979.
- 17 Q. Okay. So you took the \$5.39 out of the Wyoming
- 18 Crop and Livestock Report and normalized it accord-
- 19 ing to the WRC figures, then came up with \$5.48?
- 20 A. That's correct.
- 21 Q. Okay, let's move on to corn silage.
- 22 A. Okay.
- 23 Q. How did you get \$15.90 there?
- 24 A. This is using the same procedure that I think is
- 25 currently in the area as the one that Doug Agee

- 1 used in the Bulletin 619 for determining feed
2 value based on the alfalfa price.
- 3 Q Is that a normalized price?
- 4 A Yes, uh-huh.
- 5 Q And how did you normalize that one?
- 6 A It's 30 percent of the alfalfa price which is
7 normalized.
- 8 Q Why 30 percent?
- 9 A That's current practice for determining the
10 value.
- 11 Q How did you determine that that was current price?
- 12 A I used Doug Agee as a source, Bulletin 619-R.
- 13 Q Okay, let's go on to corn grain. Describe how
14 you got \$2.55 per bushel.
- 15 A Okay, that comes from the same source as the
16 alfalfa hay price. It's a normalized price for
17 corn grain.
- 18 Q So that one also came straight out of the Federal
19 Register?
- 20 A That's right, it came from the WRC. I'm going to
21 check --
- 22 Q Okay.
- 23 A -- where it was published.
- 24 Q Okay. And you adopted their figure?
- 25 A I did.

1 Q Right across?

2 A That's right.

3 Q Okay. And how about the \$13.30 for a.u.m.'s for
4 the aftermath?

5 A That's a typo. I don't know how that happened,
6 but it should be the same number as alfalfa after-
7 math, \$5.48.

8 Q That was going to be my next question.

9 Dave, I'll hand you the original of Dornbusch
10 6 and you can make whatever modifications along the
11 way to that that you think is appropriate.

12 A Okay. Well, that's the only one that I've spotted
13 so far.

14 (Off-the-record discussion.

15 MR. MERRILL: Back on the record.

16 Q (By Mr. Merrill) So the a.u.m. price for corn
17 grain aftermath should also be \$5.48 per, is that
18 right?

19 A That's right.

20 Q Okay. And have you marked that correction on the
21 original copy of Dornbusch 6?

22 You did. It was right here. There it is.

23 Okay, as a result of that change, do you
24 need to change the figure for annual gross re-
25 turns per acre?

- 1 A No.
- 2 Q Okay, moving back to the annual yield per acre,
- 3 I notice that you have two subcategories, lowland
- 4 and highland.
- 5 A Yes.
- 6 Q What is the break point between those two?
- 7 A Fifty-nine hundred foot elevation.
- 8 Q Who determined that break point?
- 9 A I did.
- 10 Q How did you do that?
- 11 A I used a published source and interviews.
- 12 Q Which interviews are these?
- 13 A Oh, I spoke with various people on and near the
- 14 reservation who are knowledgeable about crop
- 15 yield, including farmers.
- 16 Q Is this the same series of interviews you des-
- 17 cribed earlier or is this yet another set?
- 18 A It includes many of those interviews, yes. That's
- 19 right. All right.
- 20 Q How many folks who you interviewed did you rely
- 21 on in making your 5900-foot break point?
- 22 A Oh, I can't recall the number, I don't know the
- 23 number,
- 24 Q Can you estimate a number or was it just two or
- 25 three or was it quite a few, a couple of dozen?

1 A Oh, it was on the order of ten people, plus or
2 minus.

3 Q Okay. Did you consult with anybody from agencies
4 of the federal government, such as the BIA or SCS
5 or the Bureau of Reclamation?

6 A Yes.

7 Q Who did you talk to of those folks?

8 A I spoke with Rich Harbour of BIA.

9 Q Uh-huh.

10 A I spoke with a person from the SCS.

11 Am I waiting for you or are you waiting for
12 me?

13 Q I was waiting for you to tell me who you spoke
14 with at SCS.

15 A I believe it was Jack Iimes.

16 Q And what did Jack tell you?

17 A Well, to put it in perspective, everybody told
18 me different things, and I had to make a judgment
19 about where the break point was.

20 Q Okay, were you putting a direct question to those
21 folks where should be a break point or was it more
22 indirectly what crops and how high can you grow
23 them?

24 A It was a little of both.

25 Q Did Jack Iimes give you his recommendation for a
break point?

1 A Well, he referred me to a publication, I'm not
2 sure it was a publication, but it was some work
3 that they had done, and he stated an opinion that
4 there was a break point.

5 Q Did he state what it should be?

6 A Well, he wasn't sure where the elevation was at
7 a fixed point. He said that it fell within a
8 range.

9 Q What was the range?

10 A I believe it fell somewhat below 5900 feet. I
11 don't recall the range, but I think he was refer-
12 ring primarily to a line that they had drawn on a
13 map and a report which they had published.

14 Q Did Jack mention specifically the Big Horn Flats
15 area?

16 A I don't recall that he did.

17 Q Okay, what did Rich Harbour tell you about the
18 break point?

19 A Rich Harbour wasn't sure exactly, but he felt that
20 it was in the range of about 5900 feet, as I recall.

21 Q Who else did you speak to about that?

22 A Other than the farmers who actually are growing
23 crops higher and lower than that elevation, I
24 don't recall that there were others.

25 Q Are the farmers you spoke to about break point a

1 subset of the first group of interviews? In
2 other words, I want to get the feel of the notes
3 or whatever notes that were made as a result; and
4 if those are included in the first group --

5 A. Yeah, they are all part of the first group.

6 Q. Okay, fine.

7 So the annual gross returns per acre for the
8 lowland and highland on Table 1 of Exhibit 6 are
9 simply the product of yield and the price, is
10 that right?

11 A. That's right.

12 Q. Do the annual gross figures represent your pro-
13 fessional opinion concerning the gross returns
14 if those crops were grown in the highland and the
15 lowland areas based on a 5900-foot elevation break
16 point?

17 A. Yes, using normalized prices and using those
18 yields, that's right.

19 MS. SLEATER: Let's take a short break.

20 THE WITNESS: Sure.

21 MR. MERRILL: Okay.

22 (Recess, 10:25 a.m. to
23 (10:35 a.m.,

24 MR. MERRILL: Okay, let's go back on the
25 record.

1 Q (By Mr. Merrill) Dave, do the highland yields
2 reflect some fixed percentage, like 90 percent of
3 lowland yield; how did you come up with the dif-
4 ferential between the two?

5 A Let's see.

6 MR. MERRILL: Let's go off the record.

7 (Off-the-record discussion.

8 MR. MERRILL: Back on the record.

9 A Yes, the high -- excuse me, the lowland yields are
10 12 percent higher than the highland yields.

11 Q Is that true for all three of the crops for which
12 you have both lowland and highland yields?

13 A Okay, excuse me. The barley yield and nurse barley
14 yield, the lowland is 12 percent greater than --
15 that's right, 12 percent greater than the highland.

16 Q Uh-huh.

17 A The alfalfa highland yield is just 10 percent lower.

18 Q Highland yield is 10 percent lower?

19 A Than the lowland alfalfa.

20 Q Okay.

21 (Off-the-record discussion.

22 MR. MERRILL: Okay, back on the record.

23 Q (By Mr. Merrill) Dave, for barley, did you calcu-
24 late the highland yield first and then just add 12
25 percent to it or did you go the other way around?

- 1 A No, I did the lowland yield first.
- 2 Q Okay, then knocked off a certain percentage?
- 3 A That's right.
- 4 Q To go to highland?
- 5 A That's right.
- 6 Q How did you determine the lowland should be 12
- 7 percent higher than highland?
- 8 A Based upon interviews primarily -- well, based
- 9 upon interviews; I made a judgment as to what
- 10 the percentage difference ought to be.
- 11 Q Okay. Well, did those interviews concern the
- 12 yield folks were getting and the elevations at
- 13 which they were growing crops?
- 14 A That's right.
- 15 Q Okay, is that the same set of interviews we have
- 16 discussed several times?
- 17 A That's right.
- 18 Q Okay, is that also true for nurse barley?
- 19 A Yes.
- 20 Q All right. Now, how about alfalfa?
- 21 A Yes.
- 22 Q Okay, Dave are you aware that the future irriga-
- 23 tion projects have been divided up into four dif-
- 24 ferent land classifications based on the suitabi-
- 25 lity of the land for irrigated agriculture?

1 A. I am.

2 Q. Did you make any determination of different yields
3 for the different classes of land?

4 A. I took that into consideration, yes.

5 Q. Would you please describe how you did that?

6 A. Through discussions with people who are farming
7 the region and who are knowledgeable about the
8 soil conditions in the regions and the soil classi-
9 fications and people who are skilled agronomists.
10 I compiled the information from them and made my
11 judgment as to what the expected yields would be.

12 Q. Did you take -- arrive at any computation of
13 yield by class, in other words, the Class 1 land --

14 A. I did not.

15 Q. Would it be fair to characterize these yields
16 then as an average --

17 A. That's right.

18 Q. -- for the four classes?

19 A. It is an average for the soil classifications
20 that we have in the project areas, that's right.

21 Q. So would it be fair to say that the yield on
22 Class 1 land would be higher than the average on
23 the yield and Class 4 would be probably a little
24 lower?

25 A. Yes, that's fair.

- 1 Q Okay, tell me who you consulted with about the
2 yield by class and what each of those folks told
3 you.
- 4 A The soils people with HKM --
- 5 Q Uh-huh.
- 6 A -- told me how much of Class 1, 2, 3, 4 soils we
7 have in the project areas.
- 8 Q Uh-huh.
- 9 A The irrigation specialists from Stetson Engineers
10 informed me what their irrigation programs are
11 going to be and their -- I spoke with an agrono-
12 mist at I believe it is Utah State who told me what
13 I might expect in yields.
- 14 Q Do you remember that person's name?
- 15 A R. J. Hanks.
- 16 Q And what did he tell you you could expect in terms
17 of yield?
- 18 A He told me that with proper irrigation that we
19 could expect the same yield on Class 1 through 3
20 soils.
- 21 Q Did he say anything about Class 4?
- 22 A He said Class 4 soils would be lower, how much
23 lower depended upon the characteristics of the
24 soils, and I spoke with farmers who were farming
25 soils of this description and they reported yields

1 to me.

2 Q So R. J. Hanks told you that with proper irriga-
3 tion you could expect the same yield on Classes
4 1, 2 and 3?

5 A That's right.

6 Q Did you tell Mr. Hanks the land classification
7 standards that were being used for these projects?

8 A I did not explain how the standard -- No, I did
9 not.

10 Q Okay, do you know what classes or whose classifica-
11 tion standards he was referring to when he spoke of
12 Class 1 or Class 2?

13 A I believe that it is a standard classification
14 that --

15 Q So you didn't discuss then, you said, any set of
16 classification standards in specific; you just
17 talked about classes of lands?

18 A That's right, But --

19 Q Okay.

20 A -- but I believe it was understood that we were
21 using the type of soil classification system that
22 he used because he had had previous conversations
23 with Woldezion Mesghinna of Stetson Engineers. I
24 was picking up a train of thought that had been
25 started earlier.

- 1 Q The last source, you said, was meeting with
2 farmers?
- 3 A Uh-huh.
- 4 Q Same interviews, I bet.
- 5 A Same ones.
- 6 Q Okay, did you make specific inquiry as to what
7 classes of lands they were irrigating or what
8 yields they were getting off their various
9 classes?
- 10 A No, because I did not expect them to understand
11 what class meant.
- 12 Q You got this information just as part of the over-
13 all data from them about their yield that they
14 were getting?
- 15 A No, I asked them what the conditions of their
16 soils were. They described them.
- 17 Q So you got soils descriptions and yields?
- 18 A Yes.
- 19 Q And what did you do with that information?
- 20 A I made a judgment about what yield we could expect
21 given the yield that they had gotten given the
22 soils that they had.
- 23 Q Okay, what specific kinds of questions did you
24 ask the farmers that you interviewed about their
25 soils?

- 1 A I asked them if they had gravelly soils, if they
2 had cobbles in their soils, if they had wet soils.
- 3 Q Did you ask them about the drainage characteristics
4 about their soils?
- 5 A That's what I meant by wet.
- 6 Q Okay, did you ask them about the salinity of their
7 soils?
- 8 A In some cases, yes.
- 9 Q How did you decide when to do that?
- 10 A If they indicated to me that they had -- if they
11 had had saline problems or if they volunteered
12 that that was a condition they had, I asked them
13 about it.
- 14 Q How many folks did you talk to who indicated they
15 had salt problems?
- 16 A Salt problems? I can't recall exactly -- I recall
17 that there were two, three, maybe there were more,
18 with whom I specifically focused on that question.
- 19 Q Okay, how about the number of folks with whom you
20 discussed drainage problems or wet soils?
- 21 A I can't recall. There were two or three of them
22 that indicated they had some areas that were wet.
- 23 Q Okay, did you discuss depth of soil with the folks
24 you interviewed?
- 25 A Yes, a little bit, they had mentioned that as well.

- 1 Q How about soil textures?
- 2 A Yes.
- 3 Q Is there any one soil texture that predominated
- 4 amongst the folks that you interviewed?
- 5 A No, the question really was when we were looking
- 6 at cobbly and gravelly soils, they would say, but
- 7 you understand that it is not just cobbles and
- 8 gravel, that there are -- it is loam and sandy
- 9 loam intermixed.
- 10 Q Did you discuss methods of irrigation with the
- 11 folks you interviewed?
- 12 A In a general sense, yes.
- 13 Q What do you mean by "in a general sense"?
- 14 A We didn't get into specific details of how often
- 15 or how much they irrigated.
- 16 Q How about, did you talk about whether they were
- 17 using gravity or sprinkler type irrigation?
- 18 A Generally, I was concerned about whether they
- 19 thought they were using effective and proper irri-
- 20 gation practices.
- 21 Q Did you take their word for it if they felt that
- 22 they were, then that was fine?
- 23 A Yes.
- 24 Q Is all of this field information that you got
- 25 from the interviews the type of data on which a

1 person of your expertise would reasonably rely in
2 projecting crop yields for a new irrigated area?

3 A. Yes, I think so.

4 Q. So you came up with the information based on your
5 interviews and you talked to R. J. Hanks and the
6 folks at Stetson, the folks at HKM?

7 A. Uh-huh.

8 Q. Did you consult with any other people or sources
9 of information in projecting the yields shown in
10 Table 1?

11 A. Yes, I believe I also -- I believe I already men-
12 tioned Bulletin 619-R.

13 Q. Okay, would you characterize any one or more of
14 these sources of information as sort of the pre-
15 dominate one for yield information?

16 A. Yes, Bulletin 619-R.

17 Q. Okay. And the rest is sort of supplemental to
18 that?

19 A. That's right.

20 Q. Okay, as part of your analysis, Dave, did you
21 ever make a determination of the real price per
22 unit for each of these crops?

23 A. The real price per unit?

24 Q. Uh-huh.

25 A. Could you explain what you mean?

1 Q As opposed to the normalized price.

2 A No.

3 Q Okay, turning to Table 2 in Dornbusch Exhibit 6,
4 please tell me how you arrived at the production
5 costs shown in that table.

6 A Okay, I developed a series of crop budgets for each
7 of the crops.

8 Q Do you have those budgets here with you?

9 A I have, and I would like to present them to you at
10 this time.

11 MR. MERRILL: Same deal. I need to go make
12 copies.

13 THE WITNESS: Same deal.

14 (Off-the-record discussion
15 followed by a brief recess.

16 (The instrument hereinafter
17 described was identified as
(Dornbusch Exhibit 7.

18 MR. MERRILL: Okay, let's go back on the
19 record.

20 Q (By Mr. Merrill) Dave, why don't you describe
21 Dornbusch Exhibit 7?

22 A Okay, this is a series of five tables; each one
23 is a tabulation of costs of producing each of the
24 five crops noted in the earlier exhibit and show-
25 ing a total of the production per acre.

- 1 Q Okay, starting with Page 1 for baled alfalfa --
- 2 A Uh-huh.
- 3 Q -- would you describe how you arrived at the list
- 4 of operations required to bring alfalfa to a
- 5 finished crop?
- 6 A Yes, these are identical to the operations which
- 7 Doug Agee in his Bulletin 619-R listed with the
- 8 exception his is for flood irrigation and mine I
- 9 have eliminated the flood irrigation operations
- 10 because we are using sprinkler irrigation.
- 11 Q I don't see any operation.
- 12 A The sprinkler irrigation operations are not --
- 13 the costs for those operations are not exhibited
- 14 here.
- 15 Q Oh, okay. Why did you not include any irrigation
- 16 event or costs?
- 17 A I did include them; they are just not included on
- 18 this table. I exhibited them separately.
- 19 Q Oh, where are they?
- 20 A They are, if you refer to the earlier Dornbusch
- 21 Exhibit 6 --
- 22 Q Uh-huh.
- 23 A -- Table 2 -- I'm sorry, Table 4, the on-farm
- 24 irrigation operation, maintenance and repair shown
- 25 there.

1 Q Oh, okay. So we'll get to those later.

2 Okay. So with the exception of the irriga-
3 tion event, your operations for alfalfa is the
4 same as those listed by Agee in Report 619-R?

5 A. That's right.

6 Q Okay, is that true for all of these crops?

7 A. It is, yes.

8 Q And the exception for irrigation is also true with
9 respect to each?

10 A. That's correct.

11 Q Okay, did you rely on any other source than Report
12 619-R in your determining the operations?

13 A. I did not.

14 Q You didn't rely on any of your field interviews as
15 to what folks were actually doing --

16 A. No.

17 Q -- or anything like that?

18 As to each operation, how did you determine
19 what truck or tractor or implement would be re-
20 quired?

21 A. I relied on Doug Agee's Bulletin 619-R.

22 Q Okay, are there any exceptions or modifications?

23 A. I don't believe so. I think that there was one
24 implement that he noted in his crop budgets that
25 confused me. I think he had a, I believe it was

1 a cultivator 4-32, which is the equivalent to his
2 cultivator six-row. In other words, he has in
3 his crop budgets, he names a particular piece of
4 equipment, but later on when he lists the equip-
5 ment, it doesn't appear. And we checked on that,
6 and he said, well, it was the same as this other
7 piece. So you may find one implement that doesn't
8 conform with his. I think that's the one, but
9 it's -- his intention was the same and we used
10 the same implement that he used. In other words,
11 his notation, as I understand it, was not correct
12 in the farm budget, but it is the same implement
13 that he used.

14 Q Is there somewhere else in the report a description
15 of the equipment? You're saying that the farm bud-
16 get list is not right and then something else is?

17 A Yes. When we looked at his farm budget, we dis-
18 covered that comparing the implements that he was
19 using to the list of equipment that he had in the
20 back --

21 Q Oh.

22 A -- there was one piece that was missing. And when
23 one of my staff asked him about this, he said, well,
24 it's the same as the six-row, I believe it was the
25 six-row cultivator, but I would have to go back and

1 check to be sure. In other words, we corrected it
2 according to Agee's suggestion.

3 Q Okay, did Agee's study also list the exact size and
4 so forth of the equipment that you have on your im-
5 plement column?

6 A. They are the same.

7 Q Okay, how about the material column?

8 A. They are the same.

9 Q Any exceptions or modifications?

10 A. To what?

11 Q To Agee's Report 619-R?

12 A. In the --

13 Q That you adopted.

14 A. In the material?

15 Q Uh-huh.

16 A. Let's see. Well, we made some adjustments. For
17 example, our yields -- correction, in consulting
18 with the people designing the project areas, we
19 decided to use different haul distances in some
20 cases because the haul distances might be longer.

21 Q So in some cases the haul distances in your crop
22 budgets are greater than those listed in 619-R?

23 A. That's right.

24 Q Okay, going back to the materials column, did you
25 adopt without change Agee's budget for fertilizer?

1 A. No, in checking with him, he pointed out an error
2 that he had made and we made a correction.

3 Q. Your 0-100-0 reflects the correction, does it?

4 A. Well, what budget are you talking about?

5 Q. Alfalfa. Or was his correction for another crop?

6 A. It was for another crop, it was for malting barley.

7 Q. Does your figure for malting barley, the fertilizer,
8 follow 619-R or the corrected?

9 A. The corrected.

10 Q. Okay, are there any other cases throughout these
11 crop budgets in which you didn't follow the materials
12 list of the crop budget in the Report 619-R?

13 A. Well, it is the same situation for malting barley
14 seeded to alfalfa.

15 Q. Okay, any others?

16 A. Well, that's the change in the materials column.

17 Q. Okay, all of the other items that you listed for
18 materials are the same as in Report 619-R?

19 A. I believe they are, yes.

20 Q. Okay, describe how you arrived at the numbers
21 shown under truck miles or tractor hours.

22 A. Excuse me, could I hear that last question re-
23 peated, the one to which I answered "yes"?

24 (The above question and
25 (answer were read back by
(the reporter as follows:

1 ("Q: Okay, all of the other
2 (items that you listed for
3 (materials are the same as in
(Report 619-R? A: I believe
(they are, yes."

4 Q Do you want to modify or change your answer, Dave,
5 after hearing that?

6 A No.

7 Q Okay, do you remember the last question?

8 A No.

9 Q Okay, how did you arrive at the number shown under
10 the column tractor hours or truck miles?

11 A I adopted for the most part Doug Agee's for tractor
12 hours or truck miles.

13 Q Same report?

14 A Same report.

15 Q Do you want to point out the exceptions, it might
16 be a quicker way?

17 A They were the same -- Well, it was the thing I
18 pointed out earlier; we probably have some longer
19 hauling distances.

20 Q Would that be the only distinction between your
21 numbers and Agee's?

22 A That's right.

23 Q Okay. Please describe how you determined the
24 number of manhours required for each operation.

25 A I'll be right with you. Just a moment.

1 Q Okay.

2 A I have to make one correction under the materials
3 column. In many cases we are not specifically talk-
4 ing about any material like fertilizer or twine that
5 are applied to the field and used to bale, but it
6 does refer in some cases to the yields because the
7 effort required differs with the yield. And where
8 the yield is different, there is an appropriate
9 change made from what Doug Agee had.

10 Q In other words, you would have, for example, a
11 higher materials requirement than he might because
12 you're running a higher yield?

13 A That's right, uh-huh.

14 Q Can you point out the instances in which that's
15 true?

16 A Sure. For barley, the custom charge under the
17 column materials and custom --

18 Q Uh-huh.

19 A -- is taken off of the materials column, and we
20 used a different yield than Agee did and, there-
21 fore, our custom charge came to a different num-
22 ber. That's for both malting barley and malting
23 barley seeded to alfalfa.

24 Q Are you referring to the combine operation?

25 A Yes.

- 1 Q Okay. And that's a higher cost because you're
2 assuming a higher yield per acre than Doug did?
- 3 A That's right, correct.
- 4 Q Okay, do you recall what yield Agee had shown
5 for malting barley?
- 6 A Yes, he had a yield of 80 bushels to the acre --
7 I'm sorry, he had a yield of 83 bushels to the
8 acre, I believe, but in his budgets he used 80.
- 9 Q Do you know why that was?
- 10 A I don't know.
- 11 Q Do you assume that the entire crop of an acre
12 could be harvested and sold or did you assume
13 any waste, any loss of the crop in getting it
14 off of the field and prepared for sale?
- 15 A Oh, I suppose there is some waste. I'm talking
16 about the yield that's available for sale.
- 17 Q Well, you said Agee assumed 83 or proposed a
18 yield of 83, but assumed 80 for purposes of crop
19 budget.
- 20 A Yes. And I don't know why. Maybe he was just
21 rounding, I don't know.
- 22 Q Dave, how did you increase the costs under the
23 materials and custom column, just proportionate
24 to the change in yield?
- 25 A No, there is a formula for calculating custom in

1 Agee's publication, and I just used that formula.

2 Q Okay, are there other changes or distinctions
3 between your entries under the material column
4 and Agee's?

5 A No.

6 Q Everything else is the same?

7 A I believe so, yes.

8 Q And your tractor hours agree exactly with his
9 figures except that your truck miles might be
10 longer to take into account longer hauling dis-
11 tances?

12 A Correct.

13 Q In all other respects yours and his would be the
14 same?

15 A Correct.

16 Q Okay, how did you determine the number of man-
17 hours required for each operation?

18 A Same. The manhours were increased proportionately
19 with the truck miles; otherwise, they are all equal
20 to Agee's.

21 Q Is there an increase in manhours linearly propor-
22 tional to the change in hauling distance or truck
23 miles?

24 A It is proportional, yes.

25 Q Okay, how did you determine your truck or tractor

1 fixed costs?

2 A. Okay, I used the same equipment as shown in the
3 tables that compares with Agee's, as I said.

4 Q. Uh-huh.

5 A. And I determined the costs according to the opti-
6 mal use of that equipment.

7 Q. What do you mean by "optimal use of the equipment"?

8 A. Oh, its most efficient use.

9 Q. Why did you decide to do that?

10 A. Because I believed Agee's fixed costs to be not
11 the appropriate ones.

12 Q. Is that your professional opinion, that his fixed
13 costs are not the appropriate ones?

14 A. That's right.

15 Q. On what do you base that opinion?

16 A. His farm size was 320 acres, and that is not the
17 most efficient size for all pieces of equipment.

18 Q. Okay, we'll come back to farm size. Now, what do
19 you mean by "most efficient use of equipment"?

20 A. Well, if you have a piece of equipment and you
21 require a certain number of hours of that equip-
22 ment, but you arbitrarily limit its use to some
23 level which is less than the hours that the equip-
24 ment is actually available for use, that's a less
25 efficient use of it.

1 Q So did you assume a certain number of hours or
2 average number of hours per week that a tractor
3 would be available?

4 A Well, it's hours of machine use that a piece of
5 machinery would be available.

6 Q Do you have figures for hours of availability by
7 a machine?

8 A Yes.

9 Q Can we have those, please?

10 A Do you want me to read them off to you?

11 Q Sure. Or else, we can Xerox them.

12 A Okay, I'll tell you what, I'll just read them off.
13 This is the list -- Let's see. Let me find that
14 list. Ah, here it is. Okay. Pickup truck, 1/2-
15 ton, 6,000 miles; truck, 210 -- 2-ton, excuse me,
16 7500 miles; tractors, 125-horsepower, 500 hours.
17 The first two numbers were miles, the rest will
18 all be hours. Eighty-horsepower tractor, 500
19 hours; 30-horsepower tractor, 500 hours; plow,
20 4-16, 105 hours; roller harrow, 15-feet, 200
21 hours; 12-foot leveler, 200 hours; 14-foot disk,
22 130 hours; 12-foot grain drill, 65 hours; bean
23 and corn planter, 65 hours; cultivator, 200 hours;
24 baler, 360 hours; bale wagon, 360 hours; side
25 rake, 130 hours; swather, self-propelled, 360

1 hours; and 30-foot sprayer, 200 hours, and 8-foot
2 blade, 80 hours.

3 Q What do each of these figures for the pieces of
4 equipment represent, is that optimal use per year
5 or per farm unit or what? I'm not understanding
6 you.

7 A Yes, that's the optimum use that each piece of
8 equipment can attain.

9 Q Is that with reference to a specific period of
10 time?

11 A I believe it's the annual use of that equipment,
12 yes.

13 Q So the most efficient use of a 1/2-ton pickup
14 would be 6,000 miles a year, is that what you're
15 telling me?

16 A Yes, uh-huh.

17 Q And so forth, right on down the list?

18 A Right, uh-huh.

19 Q What's the source of those numbers that you just
20 read off?

21 A That's Bureau of Reclamation.

22 Q Can you identify it in any more particularity,
23 please?

24 A Yes, it is published in their memorandum, "Sup-
25 plemental Farm Budgets for Harden Unit Reformulation

1 Report". It is to be attached to the original re-
2 port of November '77, then I believe the date is
3 February of '78.

4 Q Did you make a determination as to what farm size
5 would give the most efficient use of each of these
6 pieces of equipment?

7 A I found that I believe it was approximately a
8 2500-acre farm would do that.

9 Q What source or sources did you rely on for that?

10 A The same one I cited.

11 Q Bureau of Reclamation memorandum?

12 A Yes.

13 Q Is that stated directly in the memorandum?

14 A No, I think that was a calculation that I or one
15 of my staff made using the figures I just gave
16 you, but -- Yeah, that's right.

17 Q Is it your professional opinion that the most
18 efficient farm size for these future irrigated
19 projects will be 2500 acres?

20 A Let me put it this way: I believe that the pro-
21 ject areas that we're talking about developing
22 and the size of the areas can be developed using
23 the most efficient allocation of equipment.

24 Q Would the most efficient allocation of equipment
25 be achieved by dividing into farm sizes of a

1 certain size?

2 A. No, it is not necessary to divide it, just to
3 use the piece of equipment over the amount of
4 acreage. That would be its most efficient allo-
5 cation.

6 Q. Are you envisioning a pool, as it were, of equip-
7 ment that is drawn on so that -- As I understand
8 it, the most efficient farm size for a 1/2-ton
9 pickup may not be the same as for a tractor.

10 A. Correct.

11 Q. So how do you deal with the fact that you have
12 different kinds of equipment, each of which has
13 an optimal size?

14 A. Just as you suggest, by pooling it.

15 Q. Did you determine the accomplishment rates of
16 particular pieces of equipment?

17 A. No.

18 Q. What costs are included in the fixed costs for
19 trucks and tractors?

20 A. The price of the equipment.

21 Q. Is that depreciated over a period of time?

22 A. In effect, yes.

23 Q. Did you use the same depreciation schedule or
24 method with respect to each piece of equipment?

25 A. Each one has its own depreciation rate, but the

1 method was the same.

2 Q Do you have the data and allocations on which you
3 rely to determine the depreciation costs of each
4 piece of equipment?

5 A I used the initial price and the salvage price,
6 which Doug Agee uses, and normalized those.

7 Q How did you normalize those?

8 A Using the normalization indices prescribed by the
9 Water Resources Council.

10 Q Okay, would that be the same September, whatever
11 it was, Federal Register publication?

12 A No, it's from a reference handbook published by
13 the Water Resources Council.

14 Q Would you give us the cites to that, please?

15 A January, 1980.

16 Q So for every piece of equipment, to determine
17 depreciation, you used Agee's price and salvage
18 values without any change other than normalizing
19 them?

20 A Right.

21 Q What did you use as a useful life for each piece
22 of equipment?

23 A I believe -- Let me check that. Yes, I used the
24 same useful life year that Agee used.

25 Q What about method of depreciation?

- 1 A Well, moving a value in time can be approached a
2 couple of ways; depreciation is one way.
- 3 Q Uh-huh.
- 4 A I used the discounting to a present value.
- 5 Q Why did you select that method?
- 6 A I feel it is more appropriate.
- 7 Q Why is that?
- 8 A It's a better economic method.
- 9 Q Well, in what sense, that it is more accurate or --
- 10 A Yes.
- 11 Q Would you describe how you normalized the price
12 and salvage value of a piece of equipment? Are
13 you using a hypothetical of a tractor that cost
14 \$50,000 with a salvage value of \$5,000? Could
15 you just sort of walk me through how you got that?
- 16 A Yeah, you take the normalized -- I'm sorry, you
17 take the price in the year that Agee gives you
18 his price, which I believe is 1977.
- 19 Q Okay.
- 20 A In order to get the '79 price, you simply multiply
21 Agee's price by the ratio of the normalization
22 factors for a '77-79.
- 23 Q Did you use '79 as your base year for all of the
24 equipment?
- 25 A Yes.

1 (Off-the-record discussion.

2 Q (By Mr. Merrill) Did you also normalize the
3 salvage value of the useful life?

4 A I did.

5 Q What discount rate did you use to discount your
6 present value?

7 A All the ones I showed you.

8 Q Okay, that's built into the figures on Dornbusch
9 5?

10 A The same exhibit -- yes, the one -- that's right,
11 that's 5, that's the one.

12 Q Okay.

13 (Off-the-record discussion
14 (followed by a brief pause.

15 Q (By Mr. Merrill) Dave, did you discount these
16 values over a 100-year period back to the present
17 fixed costs?

18 A I did.

19 Q Okay, did that start in a particular year?

20 A Yes, all costs are to '79.

21 Q So the fixed costs in each of your crop budgets
22 are present value terms?

23 A Uh-huh.

24 Q Of 1979?

25 A That's right.

1 Q Okay, is that also true with respect to the yields
2 and returns on Table 1 of whatever this is, Dorn-
3 busch 6, are these all 1979?

4 A Yes.

5 Q Okay, describe how you arrived at your variable
6 costs for trucks and tractors, if you would,
7 please.

8 A These are simply Agee's normalized -- Agee's costs
9 normalized.

10 Q Did you normalize these the same as the depreciation
11 using the January '80 handbook?

12 A That's right.

13 Q Okay, let's go back to fixed costs for a moment.
14 What other items besides depreciation are included
15 in your fixed costs?

16 A I didn't use depreciation, I told you. I discounted
17 the purchase price and salvage value and I did not
18 use a depreciation.

19 Q Is there another word for that?

20 A For what?

21 Q For doing that.

22 A Discounting.

23 Q Discounting, okay.

24 A Yes.

25 Q Okay, any other fixed costs that are included in

1 your fixed costs numbers besides discounting num-
2 bers?

3 A. Insurance costs.

4 Q. Okay, how did you determine insurance costs?

5 A. That's .6 percent of average value.

6 Q. Is that per year?

7 A. That's right.

8 Q. How did you arrive at that figure?

9 A. Extension Services use a range of .5 to .6 percent
10 and I chose the higher, .6 percent.

11 Q. Is that in a particular publication?

12 A. Oh, I suppose it is. I don't recall the publica-
13 tion, but this is published in the Extension Ser-
14 vice publications for a number of states.

15 Q. Is that a matter of common knowledge among agri-
16 cultural economists or did you see it in a Wyoming
17 document that -- did you seize upon it that way?

18 A. I believe I had one of my staff research it and he
19 told me that that was the range used in a number
20 of Extension Services.

21 Q. Why did you opt for the higher in that range?

22 A. Just to be conservative.

23 Q. Okay, what other factors are included in the
24 fixed costs?

25 A. That's all.

- 1 Q So you just discounted machine costs and insurance?
- 2 A Right.
- 3 Q All right, what costs are included in the variable
- 4 costs?
- 5 A Oh, all of the variable costs that Doug Agee used
- 6 from his publication 619-R.
- 7 Q Okay, did you take his whole list without modifica-
- 8 tion?
- 9 A I did.
- 10 Q And then you normalized that according to the WRC
- 11 guidelines published in the 1980 handbook?
- 12 A I did.
- 13 Q Did you do anything else to variable costs before
- 14 putting them into columns on Exhibit 7?
- 15 A No, I did not.
- 16 Q Did you normalize these costs as individual items
- 17 or did you normalize the whole figure at one crack?
- 18 A I used the appropriate normalization factors for
- 19 each of the items.
- 20 Q In other words, the normalization numbers vary?
- 21 A They do.
- 22 Q So you took each item and then normalized it and
- 23 then added up all of your individually normalized
- 24 costs?
- 25 A That's right.

1 Q All right. Okay, let's move on to implement fixed
2 costs.

3 A. Okay.

4 Q Were those determined the same way as the truck
5 and tractor fixed costs were determined?

6 A. They were.

7 Q Is there any exception or modification anywhere
8 down the line or was it precisely the same way?

9 A. The same way. The implements, tractors and trucks
10 were all done the same way.

11 Q Okay, does the same hold true for the variable
12 costs?

13 A. It does.

14 Q Now, did you consider the Agee Report 619-R, the
15 one we keep talking about, to be the kind of in-
16 formation which a person of your expertise would
17 rely on in tabbing cross-budgets for a proposed
18 irrigated farming operation?

19 A. Yes, I do.

20 Q Okay, how did you determine the materials and
21 custom costs?

22 A. These were normalized the same way as I described
23 before. In the case of custom, they were calculated
24 according to the custom formula, which Agee pre-
25 sented, again normalizing them.

- 1 Q Did Agee's report actually give a materials and
2 custom cost by operation by crop?
- 3 A Yes, uh-huh.
- 4 Q So you just took those and normalized them?
- 5 A That's right.
- 6 Q Okay, were his figures 1977 figures?
- 7 A I believe so.
- 8 Q Now, as I understand it, you normalized all of
9 these costs bringing in from 1977 where you relied
10 on 1977--
- 11 A Uh-huh.
- 12 Q -- to 1979, which is your base year for the budgets?
- 13 A That's right.
- 14 Q And, on the other hand, you normalized crop prices
15 for a five-year period from '74 to '79, is that
16 right?
- 17 A Well, yes, I described how I normalized the crop
18 prices.
- 19 Q Okay, as I understand it, tell me if I am wrong,
20 there is a distinction in the method you used in
21 normalizing crop prices and the costs.
- 22 A Okay, the distinction is this: that the normaliza-
23 tion operation with respect to crop prices is to
24 eliminate cyclical fluctuations in crop prices.
25 The normalization operation with respect to

1 equipment and such from one date to the next is
2 really a movement in time. And the normalization
3 factor which is used has the same kind of content
4 as the removal of cyclical fluctuations, and the
5 only reason they look different is the normaliza-
6 tion factor, the one factor I used to move fixed
7 costs and variable costs from '77 to '79, is that
8 it contains the same elements of the four-year or
9 five-year weights that I used in the normalization
10 for the crop prices.

11 Q So you're saying that the equipment and the other
12 factors that make up your costs --

13 A Yeah.

14 Q -- don't fluctuate the way crop prices do, so it
15 is necessary only to bring them into line?

16 A No, they do. They do, but the normalization fac-
17 tor, which is a composite of those weights, will
18 be different from one year than it is for another
19 year. And that single normalization factor will
20 combine the weights and prices over that four-
21 year history, which is to represent the year we
22 are concentrating on.

23 Q But it doesn't do that for prices?

24 A It will if you're trying to convert from a price
25 in one given year that is representative of that

- 1 year.
- 2 Q Uh-huh. You didn't consider these prices for the
3 five years to be that kind of price?
- 4 A Well, the malting barley prices were not, they were
5 the average price in each year.
- 6 Q Uh-huh.
- 7 A And it included the cyclical fluctuation, and what
8 we were trying to do is take those prices and move
9 it up to a present year, removing the cyclical fluc-
10 tuations, and all we did was use the weights that
11 are applied, determining the final normalization
12 price. We simply went back and did the operation
13 that the WRC would have done if they were determin-
14 ing a malting barley price.
- 15 Q Okay. As I understand it then, the normalizing
16 data from WRC for the cost of a tractor to get you
17 from '77 to '79 --
- 18 A Yeah.
- 19 Q -- would somehow take into account that smoothing
20 out process that you had to do yourself for the
21 price data, is that right, or am I misstating?
- 22 A Right.
- 23 Q So the normalizing index is that number that you
24 multiply by --
- 25 A Yeah.

1 Q -- to get from '77 to '79 takes into account
2 factors other than just inflation and the price
3 of the equipment?

4 A Yes. I believe so. I think the attempt is to
5 move the price in time to account for inflation,
6 but its index in each year is to be a representa-
7 tion of prices paid by the farmers for those pro-
8 ducts.

9 Q So would a normalizing number take into account,
10 perhaps, extraordinary demand for farm equipment
11 in one year since the folks are generally paying
12 higher prices?

13 A Yeah, I think it would.

14 Q So, the distinction, as I understand it, between
15 normalizing costs and normalizing prices is that
16 you had to go back and manually do the price nor-
17 malizing yourself, taking each year and adjusting
18 it by a certain factor that the WRC gave you,
19 weighting it --

20 A Uh-huh.

21 Q -- and assigning it some weight in determining
22 present or '79 normalized price?

23 A In some cases. As I said, alfalfa and corn grain --

24 Q They just gave it to you?

25 A -- they just gave it to you. They don't provide

- 1 the same service with barley.
- 2 Q Okay. And on the other costs, the fixed and
- 3 variable costs --
- 4 A Right.
- 5 Q -- that we've been talking of normalizing --
- 6 A Right.
- 7 Q -- they give you sort of prepackaged, if you will,
- 8 the adjustment figure?
- 9 A Right.
- 10 Q It takes into account not only inflation, but any
- 11 other extraordinary factors that may have affected
- 12 the market for that particular good or service?
- 13 A It should, uh-huh.
- 14 Q You relied on the fact that it should, right?
- 15 A That's right. In this case, yes.
- 16 Q Is it reasonable for an ag economist to rely on
- 17 WRC's normalization numbers?
- 18 A I think an ag economist should adjust according
- 19 to an index to move his costs through time.
- 20 Q Uh-huh.
- 21 A And where he's normalizing prices, he should also
- 22 attempt to normalize costs.
- 23 Q Is it reasonable for an ag economist to rely on
- 24 the WRC figures to normalize his prices and costs?
- 25 A I can't speak for all economists. I can say that

1 in my judgment this is the most appropriate approach
2 to take.

3 Q Well, let's take another tact. Is the WRC data, on
4 which you relied, normalized prices and costs, the
5 type which an agricultural economist would reasonably
6 rely?

7 A Yes, I think so.

8 Q Okay. So, for your materials and custom costs,
9 you used the costs as described in 619-R and
10 normalized them, is that what you told me before?

11 A Yes, uh-huh.

12 Q Without any other modification at all?

13 A With the modifications that I mentioned before.

14 MS. SLEATER: Do you want to break for lunch?

15 Q (By Mr. Merrill) Would you review for me real
16 briefly the modifications? I should have written
17 them down and I didn't.

18 A Sure. Doug Agee had made an error --

19 Q Oh, that's right, that's right. Okay. And that
20 was a differential based on different assumed
21 yields, right?

22 A No, he had the wrong application rate for ferti-
23 lizer.

24 Q Oh, I thought that correction only went to the
25 materials column. It goes to both?

- 1 A. Uh-huh, yes.
- 2 Q. Okay, I presume that your harvesting costs were
- 3 higher than Agee's since you assumed a higher
- 4 yield per acre, is that true?
- 5 A. The harvesting costs higher than Agee's -- Well,
- 6 I don't have Agee's numbers with me. But where
- 7 I had a higher yield, they reflect that higher
- 8 yield, but it is only in one case.
- 9 Q. Which case is that?
- 10 A. Barley.
- 11 Q. So, just to make it simple in my mind --
- 12 A. Yes.
- 13 Q. -- if you had assumed 100 bushels per acre and
- 14 Agee assumed 80, you would take Agee's costs and
- 15 increase it by 25 percent?
- 16 A. No.
- 17 Q. Then normalize it?
- 18 A. I used the formula for the custom operation.
- 19 Q. Okay. So you would simply recalculate --
- 20 A. That's right.
- 21 Q. -- the custom and then normalize it?
- 22 A. Correct.
- 23 Q. Okay.
- 24 A. To be more specific, I normalized first and then
- 25 recalculated,

1 Q Oh, okay, I guess that could make a difference.

2 MR. MERRILL: Off the record.

3 (Off-the-record discussion.

4 Q (By Mr. Merrill) Okay, are there any distinctions
5 other than harvesting malting barley where you did
6 anything to Agee's figures other than normalizing
7 them?

8 A I don't believe so.

9 Q Okay. And that, of course, takes into account
10 the changes in the fertilizer that you discussed
11 earlier?

12 A Yes.

13 Q Dave, in determining the materials and custom
14 costs, custom for spreading fertilizer, did you
15 assume a particular application of fertilizer
16 per acre for each of these crops in question?

17 A I assumed the application rate that Agee assumed.

18 Q Does this column reading materials and custom,
19 labor, and the left-hand side would be material
20 and the right side would be labor, or how does
21 that work?

22 A No, sir, materials and custom, that's one column.

23 Q Okay. And the next column is labor?

24 A That's right.

25 Q Okay, tell me about the labor figures.

- 1 A. They are also derived from Agee's labor figures.
- 2 Q. I bet you normalized them.
- 3 A. I did.
- 4 Q. Did you do anything else to them? Did you just
- 5 take his figures straight across the board and
- 6 normalize them and that was that?
- 7 A. I computed them at their opportunity cost.
- 8 Q. Would you tell me how you did that?
- 9 A. Well, Agee used a financial cost, and through my
- 10 analysis I used opportunity costs; that's applied
- 11 everywhere.
- 12 Q. Okay, would you describe the distinction as it
- 13 applies to labor costs?
- 14 A. Well, Agee uses financial costs, which is the
- 15 actual transfer of dollars.
- 16 Q. In other words --
- 17 A. But the most appropriate -- this is an economic
- 18 analysis.
- 19 Q. Uh-huh.
- 20 A. An economic analysis uses the principal of oppor-
- 21 tunity costs; in fact, it is something that Agee's
- 22 suggests, but as an appropriate method as to every-
- 23 body who deals with the economic approach, and we
- 24 cost at opportunity costs, meaning we use the costs
- 25 that reflect the next best use of the resource.

1 Q Is it your opinion that that's the appropriate cost
2 standard to use in evaluating the feasibility of a
3 project?

4 A Yes.

5 Q Why is that?

6 A Because we are talking about removing resources
7 that might be used elsewhere.

8 Q Uh-huh.

9 A And taking them out of use, productive use, else-
10 where, to be used on this project, and that is --
11 it's the principle used by all economists in
12 economic analysis as we used here.

13 Q How did you determine the opportunity cost of
14 labor in this case?

15 A We estimated the amount of labor which would be
16 displaced from otherwise productive labor.

17 Q What was your estimate?

18 A Twenty percent.

19 Q Then what?

20 A Then what what?

21 Q Good question. I don't know how to -- steps you
22 would go through to determine the opportunity cost
23 of labor. Did you take the financial cost and mul-
24 tiply it by 20 percent?

25 A That's right.

- 1 Q Oh. Well, I didn't know. That was --
- 2 A Normalized.
- 3 Q Okay, where did you get your financial costs?
- 4 A From Agee.
- 5 Q Okay. So the analysis was to take Agee's costs?
- 6 A Uh-huh.
- 7 Q Did you normalize before you --
- 8 A Of course.
- 9 Q And then you took 20 percent of the normalized
- 10 costs?
- 11 A That's right.
- 12 Q Okay, how did you determine the 20 percent was
- 13 the appropriate amount of labor that would be
- 14 displaced from other work?
- 15 A It is my judgment.
- 16 Q Is it your professional opinion?
- 17 A It is my professional opinion.
- 18 Q What is that opinion based upon?
- 19 A It is based upon the amount of labor which would
- 20 probably be derived from otherwise unemployed --
- 21 employed and unemployed people.
- 22 Q Let me see if I understand that concept. You're
- 23 going to put together a big farm and start work-
- 24 ing it.
- 25 A Right.

- 1 Q And you're saying that 80 percent of the labor
2 force that would be used on the farm is not going
3 to come from some other employment, but 20 percent
4 will?
- 5 A That's right.
- 6 Q Okay, did you base that on some sort of working
7 statistics or labor statistics of some sort?
- 8 A Yes, it is based upon the level of unemployment
9 on the reservation and the amount from which I
10 felt we could draw those unemployed people to
11 the labor of these projects.
- 12 Q Okay, in your analysis, did you use the 20 percent
13 figure throughout the life, the 100-year life of
14 the project?
- 15 A Yes.
- 16 Q Okay, what is the unemployment on the reservation?
- 17 A I can't recall the exact percentage, but it's
18 quite high.
- 19 Q Do you know where it is reported?
- 20 A I think the BIA has those figures.
- 21 Q Did you rely solely on the BIA statistics in arriv-
22 ing at the 20 percent figure?
- 23 A No, the 20 percent figure is my figure.
- 24 Q Okay, what I'm wondering is how you decided 20
25 percent, what are the various things you took into

1 consideration?

2 A. Oh, the fact that there is significantly high un-
3 employment on the reservation compared with the
4 level of employment that is required on these pro-
5 jects.

6 Q Anything else?

7 A. It's also based upon the WRC approach to employing
8 unemployed labor.

9 Q Did this analysis require you to determine the
10 amount of skilled vs. unskilled labor or various
11 degrees and levels of skill?

12 A. Uh-huh.

13 Q Would you describe how you went about that?

14 A. This labor is all unskilled, this portion.

15 Q The whole works?

16 A. Uh-huh.

17 Q So all of the figures under the labor column all
18 represent costs of unskilled labor?

19 A. That's right.

20 THE WITNESS: Can I ask a side question off
21 the record?

22 MR. MERRILL: Sure. Go off the record.

23 (Off-the-record discussion.

24 (Recess, 12:11 p.m. to 1:43 p.m.

25 MR. MERRILL: Ready?

1 THE WITNESS: Ready.

2 Q (By Mr. Merrill) Okay, Dave, I'll hand you what
3 has been marked for identification as Dornbusch
4 Exhibit 8. Would you please identify it?

5 A Okay, three of these pages are my own notes from
6 telephone interviews and one of the pages is David
7 May's telephone interviews.

8 Q Were all of the interviews that you made of
9 farmers in the region by telephone?

10 A Yes.

11 Q You didn't do any on-farm interviews?

12 A I didn't. I think I characterized David May's
13 interviews as telephone; they were on-farm.

14 Q Okay, would you put or somehow identify the page
15 that identifies David's notes that we can tell
16 that they are different from yours?

17 (Witness complied.

18 MR. MERRILL: Off the record.

19 (Off-the-record discussion.

20 THE WITNESS: Shall we make a correction now
21 on a source?

22 MR. MERRILL: Sure.

23 THE WITNESS: Okay, the normalized price for
24 alfalfa I stated incorrectly; it's a WRC agricultural
25 price standard, January, 1980, it is not the Federal

1 Register.

2 Q (By Mr. Merrill) Okay, those are the standards
3 that you mentioned using several different times
4 throughout your analysis?

5 A No, wait just a moment. Okay, yes, I beg your
6 pardon, it was the price, the normalized price for
7 alfalfa. I mentioned the source of the \$52.99 for
8 alfalfa.

9 Q Uh-huh, okay.

10 A I might have mentioned it a few times.

11 Q You mentioned, I believe, that you arrived at your
12 discounts for fixed costs of equipment, you mentioned
13 January '80 WRC handbook, would that be the same
14 document?

15 A The discounts? I'm not -- I'm not sure I know what
16 you mean by the discounts.

17 Q You were explaining to me earlier that you didn't
18 depreciate the equipment, farm equipment.

19 A Right. Oh, yes.

20 Q You said that you took initial price and salvage
21 per Agee.

22 A Uh-huh.

23 Q And discounted them according to, my notes say,
24 the 1980 WRC handbook.

25 A No, I normalized those prices.

1 Q Uh-huh.

2 A And the normalization indices were from a WRC
3 source.

4 Q Oh, okay.

5 Is that the same source as you just cited
6 for the price for alfalfa or are we talking about
7 several WRC sources?

8 A No, it is a different one.

9 Q Okay, do you have a cite for the other one?

10 A It's called a reference handbook, January '80.

11 Q Okay, as I recall in the earlier portion of your
12 deposition last June in San Francisco, you had
13 included in your crop mix both irrigated pasture-
14 land and dry beans?

15 A I might have.

16 Q I believe you did.

17 A Yes.

18 Q Can you tell me why each of those was dropped from
19 the crop recommendations?

20 A Yes, I dropped irrigated pastureland because of
21 returns. It turned out the returns were low, too
22 low. I dropped dry beans because it is a crop
23 which I feel might displace the growth of some
24 crops elsewhere, and for that reason in an economic
25 analysis you would not take the benefits from

1 growing that crop because there would be some --
2 there would be a loss displacement.

3 MR. MERRILL: Off the record for a moment.

4 (Off-the-record discussion.

5 MR. MERRILL: Would you folks like to identify
6 yourselves for the record?

7 MR. JOHN TROUGHTON: John Troughton and this
8 is Nancy Freudenthal.

9 MR. MERRILL: Back on the record.

10 Q (By Mr. Merrill) Would you elaborate on your state-
11 ment about displacement of dry beans? I didn't
12 understand that at all.

13 A Yes, in an economic analysis the benefits that you
14 are permitted to include are the net benefits over
15 and above what might be grown and produced else-
16 where; and if you are displacing a crop that might
17 be growing in the same region, maybe even on the
18 reservation, then the value is not a benefit.

19 Q It is just another way of saying that the market
20 for beans is saturated with all --

21 A In the region.

22 Q -- all the market can buy in that region?

23 A Yeah, that's right.

24 Q Okay, we were discussing the labor costs on Dorn-
25 busch Exhibit 7, and I mentioned to you right

1 before we broke for lunch I was going to ask you
2 the total requirement or requirements for the irri-
3 gation projects over time, if that's the way you've
4 got them broken down.

5 A. Well, the assumption is that things don't change
6 with time, to begin with; that the project areas
7 develop initially, have a life of 100 years, and
8 that the skill will stay the same. I have not
9 calculated an exact number of employment, but it
10 is approximately 250-300 people in the project
11 areas.

12 Q. Would that be the unskilled labor component?

13 A. That's all labor.

14 Q. That would include management?

15 A. Uh-huh.

16 Q. Okay, so it would be 250 to 300 people, including
17 management, to run a total farming operation in
18 the neighborhood of what, 75,000 acres?

19 A. It's somewhat less than that, but I think the final
20 figures will have to come from Stetson's people.

21 Q. Okay, you stated before lunch that you had assumed
22 that 20 percent of the labor costs would come from
23 other sectors where they are employed now, is that
24 right?

25 A. Yes.

1 Q Does that assumption hold true throughout the
2 100-year life of the project? In other words,
3 you're assuming that 80 percent of the labor
4 would come from otherwise unemployed people?

5 A Yes.

6 Q Why did you make that assumption?

7 A It's part of the analysis of determining how much
8 would come from otherwise unemployed and it is --
9 the proportion is 80 percent from otherwise un-
10 employed and 20 percent from otherwise employed.

11 Q What I'm asking you is why did you choose not to
12 vary that assumption over the 100-year life of
13 the project?

14 A It's essentially an analysis based upon what the
15 opportunities are for development on the Wind
16 River Reservation. And my feeling is without the
17 economic development projects that there is very
18 little potential for development and that I would
19 expect the unemployment rate to remain extremely
20 high without these agricultural development pro-
21 jects.

22 Q Is this another way of saying that even if the
23 project were to go into full swing and they would
24 be employing 250 or 300 people, then that
25

1 wouldn't have enough of an impact on the labor
2 market that it would even at the end of 100 years
3 be diverting more than 20 percent of its labor
4 from other employment?

5 A. It is essentially with and without that. With
6 the irrigated agricultural projects, you have the
7 potential for being employed during the life of
8 the project. I do not see similar opportunities
9 developing on the reservation or sufficiently near
10 the reservation to employ the Indians.

11 Q. Okay, Dave, on Dornbusch Exhibit 7 what items would
12 be included in the general miscellaneous costs?

13 A. These are the overhead expenses.

14 Q. Such as?

15 A. Such things as employment benefits, insurance, the
16 kind of overhead items that you need to run an
17 operation like this.

18 Q. I notice that for some crops you list an item for
19 crop insurance and others you have not.

20 A. That's right.

21 Q. Upon what factors did you rely in deciding whether
22 to include a crop insurance cost? For example,
23 malt barley --

24 A. Right. This is as a result of a conversation I
25 had with Doug Agee on December 24, 1980, and I had

1 seen the same thing in his budgets and asked him
2 about it, and his response was that that's the
3 appropriate -- those are the appropriate crops to
4 insure.

5 Q So did you rely entirely on Doug Agee's crop bud-
6 gets and comments to you?

7 A I did.

8 Q Do you think it reasonable for agricultural
9 economists evaluating the feasibility of an irri-
10 gated project to rely and agree wholesale on the
11 comments of another agricultural economist concern-
12 ing the suitability of line item costs, such as
13 crop insurance?

14 A Well, I think in this case it is appropriate, yes.

15 Q Why in this case?

16 A Because of Doug Agee's familiarity with that area.

17 Q Okay.

18 A And his evident understanding of how to develop
19 crop budgets for these particular crops.

20 Q Is Doug Agee regarded as an expert in developing
21 crop budgets for this area of Wyoming?

22 A Yes, I think so.

23 Q Do you regard him as an expert?

24 A Do I regard him as an expert with regard to
25 developing --

1 Q Crop budgets.

2 A -- crop budgets for that area of Wyoming?

3 Q Yes.

4 A Yes, I think I would.

5 Q Okay. Dave, did you include in your analysis any
6 assumptions concerning occasional losses of crops
7 due to frost, hail, drought, machine error or
8 human error?

9 A Yes.

10 Q Where are those factors, Dave?

11 A They are considered in the yields. That's all part
12 of the consideration in determining the yield that
13 I'm using.

14 Q How did you account for those in yields, did you
15 assume one year out of ten?

16 A As I said before, this is the average yield that I
17 feel is reasonable to expect into the future.

18 Q In determining the average yield, did you investi-
19 gate the frequency of crop failures --

20 A No.

21 Q -- due to any of these factors?

22 How much did you inquire into that in determin-
23 ing yields?

24 A I didn't.

25 Q Well, tell me how you took it into account then.

1 I'm getting lost. Did you assume there would be
2 no crop failures?

3 A. These yields are the average, representative of
4 average yields for the better than average farmers.

5 Q. Uh-huh.

6 A. And where crops are partially destroyed or damaged
7 or there is lower yield in some years, there is by
8 the same token higher yields and better production
9 in other years.

10 Q. Did you make any quantitative analysis of low yield
11 or no yield years and factor them in or did you just
12 assume that every now and then there is going to be
13 a tough year and you'll knock the yield figures down
14 a little bit to account for that?

15 A. No. As I said, this yield takes into account the
16 tough years and the better years.

17 Q. How does it do that?

18 A. By recognizing that they are based upon averages
19 that are taken over a region for representative
20 farm operations.

21 Q. As I understand it, you didn't assume crop failures
22 of a given frequency or partial crop losses of a
23 certain amount of a given frequency and factor that
24 into your yield assumptions, yield projections?

25 A. I didn't, no.

1 Q Did somebody else?

2 A Nobody calculated the probability of failures and
3 provided me with any information like that, if
4 that's what you're asking.

5 Q That's what I was asking,

6 A Okay.

7 Q As part of your investigation interviewing farmers
8 in the region, did you inquire of them as to how
9 often they lose crops due to frost, drought, hail,
10 any of those factors?

11 A Yes.

12 Q Did you assume a full water supply to meet all of
13 the irrigation requirements every year?

14 A Now, that's part of the variation that can occur,
15 but essentially the water supply is part of the
16 picture of better than average and worse than
17 average. It is part of the -- one of the factors
18 that goes into the process of determining an
19 average over the long-term period.

20 Q How often did you assume that there would be a
21 less than optimum water supply during a given
22 year?

23 A I didn't assume anything with regard to water
24 supply.

25 Q Well, I'm still having a hard time on getting a

1 handle on how you figured the yield. You said you
2 took into account drought, hail, frost and lack of
3 an adequate water supply. Did you do so purely in
4 nonquantitative terms?

5 A. Yes.

6 Q. How did you do that?

7 A. Purely in nonquantitative terms.

8 Q. How does one factor in these things nonquantita-
9 tively?

10 A. All of the yields that I used are the same yields
11 that Doug Agee uses and they were corroborated by
12 interviews of others, and during the course of
13 those interviews I established that there are
14 factors that may contribute to lower than average
15 yields and higher than average yields. It appeared
16 that the better than average farmers were very
17 likely to consistently attain considerably higher
18 yields than even the ones which Doug Agee presented
19 as a result of his survey on the basis that there
20 were sufficiently higher yields which were being
21 attained today historically over the past ten
22 years and the fact that the farmers had worked
23 that into stating to me what their yields were,
24 that they had adverse conditions during some
25 periods; that the yields that Agee presented, with

1 the exception of barley, were sufficiently con-
2 servative to account for those kinds of things.

3 Q And in interviewing farmers did you ask them to
4 factor into their own yield estimates to you the
5 years in which they had no crop at all or a por-
6 tion of a crop?

7 A No.

8 Q So might they have been giving you their optimum
9 yield in their best years?

10 A No, I don't think so because I asked them the
11 range in yields.

12 Q Dave, what's overhead interest?

13 A Okay, this -- this is not technically an interest
14 cost. We used that term mainly to be consistent
15 with the presentation that Doug Agee used, but
16 specifically it is a movement in time of income
17 and expense -- well, not income, but in this case
18 expenditures, and it is accounting for the fact
19 that not all of the costs occur at precisely the
20 same time and, therefore, to present the dollar
21 costs in terms of a net present value, this re-
22 flects a movement in time of some of the costs
23 to put them at the same time period as the other
24 costs.

25 Q On what facts and data did you rely in determining

1 the overhead interest?

2 A. The fact that if variable costs are incurred over
3 a period of time and the charge here is the charge
4 for moving those costs up to the period of the
5 harvest.

6 Q. Is that because you're going to have operations
7 performed on the land?

8 A. I'm sorry, I misspoke. I -- Not to the harvest,
9 but back to the original time at the beginning of
10 the agricultural cycle in the spring.

11 Q. Can you give me some examples of those kinds of
12 costs?

13 A. Yes, they are the cash costs in buying fertilizer,
14 for example.

15 Q. So is there another way of stating the interest on
16 the up front cash costs --

17 A. Yes, it is on the --

18 Q. -- that you will not reap the benefits until the
19 harvest?

20 A. But it is a better method of doing it in a present
21 value calculation.

22 Q. Okay, how did you determine the exact amounts that
23 you show as overhead interest under the various
24 costs?

25 A. Okay, they are calculated on the basis of pre-harvest

1 costs times the discount rate and then again taking
2 half of that, assuming that it is approximately an
3 equal distribution of the cost before and after
4 the period.

5 Q What discount rate did you use in that part of the
6 work?

7 A In this part of the work, well, we used all four
8 discount rates.

9 Q So again, the variable nature of these costs would
10 be reflected in your B-C curves?

11 A That's right.

12 Q Okay, did you actually go through each pre-harvest
13 operation and determine when it would occur and
14 what the cash outlay would be?

15 A No, I just took the -- Well, yes, in a sense, I
16 took all of the activities prior to harvest.

17 Q Uh-huh.

18 A Added them up.

19 Q Okay. And what did you do after you added them up?

20 A Multiplied them by one half to account for the dis-
21 tribution.

22 Q Uh-huh.

23 A And then by the interest rate -- discount rate.

24 Q Did you include any of the costs of the actual
25 harvest operation itself?

- 1 A No.
- 2 Q For purposes of determining overhead interest, what
- 3 date did you discount back to? In other words,
- 4 what's the subzero time for starting this analysis?
- 5 A I believe it was March.
- 6 Q The 1st of March?
- 7 A Yes.
- 8 Q Now, you say that the overhead interest charge would
- 9 differ depending on the discount rate you used, is
- 10 that right?
- 11 A Uh-huh.
- 12 Q What rate was used to arrive at the figures shown
- 13 on Dornbusch Exhibit 7?
- 14 A Seven? Oh, this is using $7 \frac{1}{8}$ percent.
- 15 Q Okay, is that the discount rate that you used
- 16 throughout the crop budgets wherever a discount
- 17 rate came into play?
- 18 A In Dornbusch Exhibit 7, yes.
- 19 Q Did you make any assumptions concerning the time
- 20 of year in which each of these operations would
- 21 occur?
- 22 A Yes, I think I used the time which Doug Agee shows.
- 23 Q We're ready.
- 24 A I gave the answer.
- 25 Q Okay, did you develop other crop budgets for

1 discount rates other than the 7 1/8 percent?

2 A. Yes.

3 Q. Do you have copies of those with you?

4 A. Yes.

5 Next question?

6 Q. The question is: Can I have copies of your crop
7 budgets for other discount rates?

8 A. Yes, you may.

9 These are my only copies.

10 MR. MERRILL: Your only copies, all right.

11 Holy smoke.

12 (Off-the-record discussion.

13 MR. MERRILL: I was going to say I just got
14 a note from Tom Keith saying he gave you some
15 negatives in his deposition a couple of months
16 ago and hasn't gotten them back of photos he
17 took as part of his aesthetics study. He still
18 hasn't gotten them back.

19 MS. SLEATER: I don't recall off the top of
20 my head. Those weren't the ones we gave back to
21 you?

22 MR. MERRILL: No, those were Martin's. He
23 was the wildlife guy. This is Keith on aesthetics.

24 MS. SLEATER: I'll check on them.

25 MR. MERRILL: The problem is Tom needs those

1 rascals so he can get his exhibits ready to give
2 to you all this Friday. So if you could look at
3 that, I would appreciate that.

4 MS. SLEATER: Well, I think that they are --
5 Some of that stuff should be coming in tomorrow.

6 MR. MERRILL: Oh, great.

7 (Off-the-record discussion.

8 (The instruments hereinafter
9 (described were identified as
10 (Dornbusch Deposition Exhibits
11 (9, 10 and 11, respectively.

12 MR. MERRILL: Okay, let's go back on the
13 record.

14 Q (By Mr. Merrill) Dave, are the fixed and variable
15 costs on these crop budgets present values?

16 A Yes.

17 Q Okay, can you explain to me how you worked backwards
18 from future stream of costs to get a present value
19 for each cost?

20 A Well, that's the operation I'm into now. What I'm
21 developing here is an annual cost.

22 Q Uh-huh.

23 A Okay. Once this annual cost is determined, I have
24 the future stream of costs; later then I discount
25 that future stream of costs back to the present.
It is not in this exhibit.

1 Q Okay, so that will be when we get back to Dornbusch
2 6?

3 A Which one is 6?

4 Yes, that's the one, Dornbusch 6.

5 Q My confusion seems to be with determining fixed
6 costs of equipment.

7 A Oh, okay.

8 Q Why don't you take a piece of equipment and assume
9 a cost and salvage value and walk us through that
10 analysis to get back to the fixed cost, if you
11 would, please.

12 A Okay, each piece of equipment has a given life,
13 after which it has a salvage value. At the begin-
14 ning of the period the investment is the cost of
15 the equipment.

16 Q Uh-huh.

17 A At the end of the period you recover a salvage
18 value, at the same time invest in a new piece of
19 equipment.

20 Q Okay.

21 A And this process repeats itself for the 100 years
22 of the project,

23 Q Divided by the life of the equipment the number of
24 times you would turn it over?

25 A Yes.

1 Q I'm with you so far.

2 A Then once you have that pattern in mind, you can
3 see that it is a simple procedure to take each of
4 those investments and salvage recoveries and dis-
5 count them to a net present value using the appro-
6 priate discount rate.

7 Q Okay.

8 A That's what I have done.

9 Q Do you have a list or something that shows each
10 piece of equipment and the life you assume for that
11 piece of equipment and the cost and salvage value?

12 MS. SLEATER: These are for Sandy, except they
13 are my only copy. I mean, they are exactly like
14 what you've got in the depositions except leaving
15 out one of the things --

16 (Off-the-record discussion.

17 MR. MERRILL: Let David answer my question and
18 I'll run down and show you.

19 A I have a list of each piece of equipment with its
20 initial price and salvage value. Is that what you
21 wanted?

22 Q (By Mr. Merrill) Uh-huh. And whatever life you
23 assumed.

24 A And the life.

25 Q Could we have a copy of that list?

1 A Yes. To make it simple, I refer you to the years
2 of useful life. I refer you to Doug Agee's Bulletin
3 619-R.

4 Q Okay.

5 A Okay, as for the initial price and salvage value,
6 I can provide you with that.

7 MS. SLEATER: You're going to have to read that
8 to him. You can't even read that now.

9 THE WITNESS: But my counsel advises me that
10 it might be easier if I read it to you.

11 MS. SLEATER: It is not going to Xerox, Jim.

12 MR. MERRILL: We can give it a try.

13 THE WITNESS: I would kind of like to try it.

14 MR. MERRILL: I don't blame you. It is a long
15 list. Sure, let's give it a crack.

16 MS. SLEATER: If you're just going to Xerox --

17 THE WITNESS: If you'll excuse me, let me do
18 that.

19 MR. MERRILL: Okay.

20 (Off-the-record discussion.

21 (The instrument hereinafter
22 (described was identified as
23 (Dornbusch Deposition Exhibit
(No. 12,

24 Q (By Mr. Merrill) Dave, I'll hand you a copy of
25 what has been marked as Dornbusch Deposition

1 Exhibit 12 and ask you to describe that.

2 A Okay, it shows a machine or implement which --
3 which are included in our crop budgets. Next to
4 each implement is the normalized price and the
5 normalized salvage value.

6 Q Which numbers are we supposed to believe?

7 A Whatever remains after being crossed out is the
8 number you're supposed to believe.

9 Q All right, what other information is shown on the
10 page from which these copies were made?

11 A Okay, in order to calculate a new present value,
12 we went through a series of computations, and
13 what's remaining on the page are those computations.
14 So, to attain a salvage value -- the net present
15 value --

16 Q Do you want to check with your lawyer to see if
17 you can let us see your computations?

18 THE WITNESS; Okay.

19 MS. SLEATER: Let them Xerox it this time.

20 (Off-the-record discussion.

21 MR. MERRILL: Thanks.

22 THE WITNESS; You're welcome.

23 (The instrument hereinafter
24 (described was identified as
25 (Dornbusch Deposition Exhibit
(No, 13.

- 1 Q (By Mr. Merrill) Okay, Dave, take another run at
2 it. Here's Dornbusch Exhibit 13.
- 3 A Okay.
- 4 Q Do you want to identify that one for us?
- 5 A Yes, it contains the same information as its pre-
6 decessor, 12, plus five more columns. The addi-
7 tional columns are the remaining useful years at
8 the 100th year.
- 9 Q Uh-huh.
- 10 A Divided by useful life for each piece of equipment.
- 11 Q The next column is the normalized value for the
12 equipment at the 100th year. Following that is
13 the present value of that 100th year value. Fol-
14 lowing that is the total present value for the
15 complete periods within the 100-year period.
- 16 Q What do you mean "complete periods"?
- 17 A Some pieces of equipment have remaining life to
18 them at the end of the 100 years.
- 19 Q Okay. And this is the present value of that resi-
20 dual?
- 21 A No, this is the present value of the complete
22 periods up to the last --
- 23 Q Oh, okay.
- 24 A -- short period.
- 25 Q Okay, the final column is the net present value of

1 that piece of equipment. And really, what is going
2 on, these are just calculation steps leading to the
3 net present value.

4 Q Okay. Just so we've got a complete record here,
5 I'll hand you what have been marked as Dornbusch
6 Exhibits 9, 10 and 11 and ask you to identify each
7 of those just so we're clear on that.

8 A Okay, Exhibits 9, 10 and 11 are crop budgets for
9 each of the crops that we used in our cropping
10 pattern. They are three different sets, the first
11 set using a discount rate of 4 percent; the second
12 5 percent; and the third, 6 percent. Beneath it
13 it says 7 1/8, but on the original copy that was
14 in light pencil and the 4, 5 and 6 percent were in
15 red, and you should neglect the 7 1/8.

16 Q Okay.

17 A It is just using the same format that I used before.

18 Q All right. Do Exhibits 9, 10 and 11 reflect your
19 crop budgets for discount rates of 4, 5 and 6 per-
20 cent respectively?

21 A That's right, yes, they do.

22 Q Okay, thanks.

23 Okay, going back to the top of Dornbusch
24 Exhibit 13, why don't we take the first piece of
25 equipment on the list which is a 1/2-ton pickup?

1 A Okay.

2 Q And take us through the steps that are involved in
3 the calculations in this page and then in taking
4 the present value and putting it under the fixed
5 costs back on your crop budget.

6 A Okay. The normalized price is calculated from
7 Agee's purchase price --

8 Q Uh-huh.

9 A -- times the normalization factor and the same
10 thing for the normalized salvage value. The third
11 column is simply the ratio of the useful life re-
12 maining at the last full cycle to complete the 100
13 years as a fraction of the full useful life.

14 Q So, in this case, the useful life of a 1/2-ton
15 truck would be eight years?

16 A Right.

17 Q And at the end of the 100-year life of the project,
18 you would have been sitting there with a pickup
19 that would have four years to go?

20 A That's right.

21 Q Okay, good going.

22 A The normalized value, the 100-year value, is
23 Column 1 minus Column 2. The remainder times
24 Column 3 plus -- that total quantity plus Column
25 2. So if you subtracted \$821 from \$5949 --

1 Q Uh-huh.

2 A -- you multiply by $4/8$, then added to what remains
3 \$821, you would get \$3385.

4 Q Okay.

5 A At a discount rate of $7 \frac{1}{8}$ percent, net present
6 value of that number is \$3.47.

7 Q That's discounting backwards 100 years?

8 A Right.

9 Q At $7 \frac{1}{8}$?

10 A Right. The next column represents the present
11 value for the complete period up to that 96th year
12 which began that incomplete period.

13 Q Okay, how do you figure that one out?

14 A Okay, in that case, let's see -- oh, if the useful
15 life is eight years --

16 Q Uh-huh.

17 A -- there are twelve complete periods.

18 Q Okay.

19 A Okay, you simply take the investment price at the
20 beginning of each period and the salvage value at
21 the end of each period and discount those to the
22 present, and that's where you get \$6974.

23 Q So in this case, you would take twelve different
24 future values?

25 A Right.

- 1 Q Or would there be thirteen?
- 2 A No, there would be twelve pairs --
- 3 Q Okay.
- 4 A -- of an investment and salvage value.
- 5 Q All right, so you take the investment, subtract
- 6 out the salvage, which would give you the net cost
- 7 of cycling into the next one, and that would be
- 8 eight years down the road after the start of the
- 9 project?
- 10 A Uh-huh.
- 11 Q So you discount that one back eight years at $7 \frac{1}{8}\%$?
- 12 A Uh-huh.
- 13 Q And the next cycle would be sixteen, so you would
- 14 discount that one back sixteen years?
- 15 A Right.
- 16 Q Okay, I'm starting to catch on.
- 17 A Okay. And the last column is simply adding up
- 18 Column 1, which is the initial investment --
- 19 Q Uh-huh.
- 20 A -- Column 5, which is the present value of the
- 21 last at the tail end.
- 22 Q Uh-huh.
- 23 A And Column 6 -- I'm sorry -- Yes, Column 6, which
- 24 is the present value of all the intermediate
- 25 periods.

1 Q Okay.

2 A And that gives you the total present value of the
3 stream of investments and salvage values for each
4 machine or implement.

5 Q Okay, in this case, that would be \$12,926?

6 A Right.

7 Q Okay. Now, how do we get from there to the next
8 place?

9 A Okay. Now, we want to annualize and find the
10 fixed hourly costs. To annualize, we just take
11 \$12,926 --

12 Q Uh-huh.

13 A Multiplied by the discount rate, it gives you the
14 annual capital cost. And in the annual insurance
15 cost which is, which as I said this morning was .6
16 percent of the average machine value, and in this
17 case that's \$20.

18 Q Okay.

19 A The annual fixed cost then divided by the annual
20 miles or hours, depending upon what you're talking
21 about, in this case it is 6,000 miles, gives you
22 the hourly fixed costs, which in this case is 16¢
23 per hour -- I'm sorry, per mile.

24 Q Yeah, I was going to say --

25 A It shows you're following me.

1 Q Well, more or less.

2 Okay, how do you get from the 16¢ per mile
3 fixed costs for the truck, 1/2-ton truck, back to
4 the \$3.20 fixed cost for the truck under alfalfa?
5 Is that just 20¢ per mile times the sixteen months?

6 A Where are you looking, alfalfa?

7 Q Uh-huh.

8 A Twenty miles? Right.

9 Q Yeah. The first page of Dornbusch 7.

10 A Yeah. Let me have the calculator. -- Oh, I'm sorry.
11 Yeah, 20 miles times 16¢ is \$3.20. I thought you
12 said some other number and I was thinking --

13 Q Oh, I may have.

14 A Okay.

15 Q You never know.

16 A I thought you said some other number and I was try-
17 ing to --

18 Q Okay, Dornbusch Exhibit 13 is the calculations for
19 each piece of equipment at 7 1/8, right?

20 A That's right.

21 Q Okay, do you have similar calculations for 4, 5 and
22 6 percent discounts?

23 A Naturally.

24 Q I thought you would.

25 A Next question.

1 Q You know the next question: Can we have copies?

2 (Off-the-record discussion.

3 (Recess, 2:55 p.m. to 3:04 p.m.

4 (The instrument hereinafter
5 (described was identified as
6 (Dornbusch Deposition Exhibit
(No. 14.

7 MR. MERRILL: Let's go back on the record.

8 Q (By Mr. Merrill) Dave, do you have a copy of
9 Dornbusch Exhibit 14 in front of you?

10 A Yes.

11 Q Do you want to identify that one for the record,
12 please?

13 A Dornbusch Exhibit 14 contains the calculations for
14 each of the machines and implements for 4, 5 and
15 6 percent discount rate.

16 Q Are those calculations done the same way as you
17 described earlier for Dornbusch Exhibit 13?

18 A They are.

19 MR. MERRILL: All right. Off the record.

20 (Off-the-record discussion.

21 MR. MERRILL: Back on the record.

22 Q (By Mr. Merrill) Dave, I got lost when we converted
23 from --

24 A I hear you, you got lost when we converted.

25 Q Dornbusch Exhibit 13 to \$12,926 total present value

- 1 on the 1/2-ton truck. You multiplied that by
2 your 7 1/8 percent discount rate?
- 3 A. I'm sorry. Take me back to where you are again.
- 4 Q. Okay, let's see, you've got 14 there?
- 5 A. Okay.
- 6 Q. Okay, you've got \$12,926 --
- 7 A. Right.
- 8 Q. -- for your present value of the truck. All right,
9 you multiply that times the discount rate, which on
10 this sheet is 7 1/8 percent, right?
- 11 A. That's right.
- 12 Q. Then what do you do?
- 13 A. I added the annual insurance cost.
- 14 Q. And that --
- 15 A. That gives me my annual fixed cost.
- 16 Q. Annual fixed cost? Okay, do you have something
17 showing the calculation of the insurance cost in
18 taking that to an annual fixed cost?
- 19 A. Do I have something showing --
- 20 Q. Yeah, a table or something that works across to get
21 us from the total present value to the figure we
22 are eventually going to put back on there?
- 23 A. Of course, I do.
- 24 Q. As a fixed cost?
- 25 MS. SLEATER: I was just hoping you would ask.

1 Q (By Mr. Merrill) For all different discount rates,
2 all different pieces of machinery?

3 A. Yes, I do.

4 Q And all other cosmic possibilities?

5 MS. SLEATER: The only problem is you don't
6 know where they are.

7 THE WITNESS: No, they are all right here.

8 (Off-the-record discussion.

9 THE WITNESS: I assume you're asking for a
10 copy?

11 MR. MERRILL: Yes.

12 THE WITNESS: There they are.

13 MR. MERRILL: It was implicit in the original
14 question.

15 (Off-the-record discussion.

16 MS. SLEATER: Luckily, he's got it all in his
17 head,

18 Q (By Mr. Merrill) Since you have it all in your
19 head, Dave, see if you can get me from the annual
20 fixed cost down to the fixed costs that are shown
21 on Dornbusch Exhibit 7. If you want, we can wait
22 until we get those back.

23 A. Yeah. The annual fixed cost divided by the annual
24 miles of use gives you the hourly fixed cost.

25 Q Or mileage fixed cost in this case?

1 A. Right.

2 Q. Okay, you told me what the annual fixed cost was,
3 It was -- the insurance cost was .6 percent of
4 which value?

5 A. Of average machine value.

6 Q. All right, how did you determine average machine
7 value?

8 A. You add purchase price to salvage value and divide
9 by 2.

10 Q. Oh, all right. And that would be using the normal-
11 ized figures for purchase price-salvage value?

12 A. That's right.

13 MR. MERRILL: I wouldn't expect you to do any-
14 thing else.

15 (The instrument hereinafter
16 (described was identified as
17 (Dornbusch Deposition Exhibit
18 (No. 15,

18 (Off-the-record discussion,

19 MR. MERRILL: Back on the record.

20 Q. (By Mr. Merrill) David, did you round these to
21 two places?

22 A. I rounded them to the nearest dollar.

23 Q. Okay, how about in the case of mileage cost, I
24 get 15.6¢ per mile. Did you round that up to 16?

25 A. You got 14.6¢?

1 Q No, I got 15.6¢.

2 A Yes, I rounded it to the nearest penny.

3 Q Okay, Dave, I hand you Dornbusch Exhibit 15. Do
4 you want to identify that one, please?

5 A This exhibit shows agricultural machinery fixed
6 costs using discount rates of 4, 5 and 6 and 7 1/8
7 percent.

8 Q Okay, going from the crop budgets shown on Dornbusch
9 Exhibit 7 and I believe also 9, 10 and 11, are those
10 machine -- fixed machine costs again discounted at
11 the overall discount rate when you go from the crop
12 budgets to Dornbusch Exhibit 5, which is your graphs
13 of the B-C curves?

14 A Repeat that again, please,

15 (The above question was read
16 (back by the reporter as follows:
17 ("Q: Okay, going from the crop
18 (budgets shown on Dornbusch
19 (Exhibit 7 and I believe also 9,
20 (10 and 11, are those machine --
21 (fixed machine costs again dis-
22 (counted at the overall discount
23 (rate when you go from the crop
24 (budgets to Dornbusch Exhibit 5,
25 (which is your graphs of the B-C
(curves?"

22 A The fixed costs are determined in each of the crop
23 budgets.

24 Q Uh-huh.

25 A And combined with all of the other costs in the crop

1 budgets. Those represent the production costs for
2 each crop which are subtracted from the gross re-
3 turns for each crop.

4 Q Uh-huh.

5 A To give us net returns. Net returns are reduced
6 by the average -- I'm sorry, by the annual on-farm
7 irrigation O, M and R costs.

8 Q Uh-huh.

9 A To give the project area net benefit. That is then
10 calculated to a present value using the discount
11 rate. That present value becomes the numerator of
12 the benefit cost ratio which is shown in that exhi-
13 bit. That's the best way I can explain it.

14 Q Okay, Dave, do you have with you the calculations
15 on which you computed the overhead interest for
16 each crop by discount rate?

17 A No. That was not a calculation I put down on paper.

18 Q Oh, okay. What dates did you assume that each opera-
19 tion would be done in determining how much to dis-
20 count the costs of materials and custom back to
21 the March 1st date that you said you used as the
22 beginning of the cropping year?

23 A I assumed the timing shown in Agee 619-R.

24 Q Oh, okay. How did you compute the management
25 charge in each of your crop budgets?

- 1 A. Okay, management charge is taken as a percentage
2 of the subtotal.
- 3 Q. What percent?
- 4 A. It's 10 percent of the subtotal and then costed at
5 its opportunity cost.
- 6 Q. Okay, I'm looking at Dornbusch Exhibit 7, Page 2,
7 for malting barley.
- 8 A. Okay.
- 9 Q. And you have a subtotal there of \$142.11 --
- 10 A. Uh-huh.
- 11 Q. -- per acre?
- 12 A. Uh-huh.
- 13 Q. So you took 10 percent of that?
- 14 A. No. The management cost is calculated on the basis
15 of 10 percent of the subtotal, but as a full -- at
16 a number which represents fully costed labor. So
17 I took the \$142.11 and adjusted it to show fully
18 costed labor before calculating 10 percent.
- 19 Q. Would that be by taking 20 percent of the subtotal?
- 20 A. No, it would be only a category that had opportunity
21 cost of labor, the labor category.
- 22 Q. Can you walk me through the calculations on that
23 page, malted barley?
- 24 A. I added \$18.08 to this \$142.11 subtotal and sub-
25 tracted out \$4.30 shown for the labor cost.

- 1 Q Okay, where did you get the \$18 and some odd cents
2 that you added?
- 3 A That's what labor would be if it was fully costed
4 at 100 percent.
- 5 Q How did you determine that?
- 6 A That consists of adding up all of the labor cate-
7 gories costed at the financial cost of labor fully
8 costed, not using the opportunity cost.
- 9 Q Okay, I see a subtotal labor cost of \$4.30. I'm
10 getting lost very quickly.
- 11 A Yeah. Okay, if labor was fully costed, it would
12 have been \$18.08, not \$4.30.
- 13 Q How do you get to \$18.08?
- 14 A If all of the labor items were fully costed at 100
15 percent of their cost, not taking into account the
16 opportunity cost, they would have totaled 1691,
17 \$16.91.
- 18 Q The labor would have at full cost?
- 19 A Yes.
- 20 Q \$16.91?
- 21 A Uh-huh.
- 22 Q And what calculations did you do to get that figure?
- 23 A I just explained that; if each of the labor items
24 was fully costed.
- 25 Q Okay, how do you get from the labor costs shown to

1 a fully costed labor?

2 A. You add up all of the items in labor --

3 Q. Uh-huh.

4 A. -- at its full cost instead of 20 percent of its
5 cost.

6 Q. Well, would I get the same result by multiplying
7 times 4?

8 A. Do you mean 5?

9 The answer is yes, except for rounding.

10 Q. Okay. So I add that to the \$142.11 and then sub-
11 tract the \$4.30?

12 A. Right.

13 Q. Which is the actual labor charge being made here?

14 A. Right.

15 Q. Okay, and then what?

16 A. Then you take 10 percent of that,

17 Q. Okay, that gives me \$15.27.

18 A. Then you take 20 percent of that.

19 Q. It gives me \$3.09.

20 A. Well, I get \$3.12.

21 Q. I'll take your word for it.

22 THE WITNESS: I'm ready.

23 Q. Okay, I just didn't want to interrupt you.

24 Okay, from the 154 bucks I can see why we
25 multiplied it times 10 percent, because that is

1 the basis upon which you compute the management
2 fees, right?

3 A. Uh-huh.

4 Q. Okay, why do you think -- or multiply the product
5 of that by 20 percent?

6 A. Opportunity cost.

7 Q. Is that based on the same assumption you described
8 earlier, that 80 percent of the labor force that
9 would participate in the management is now un-
10 employed?

11 A. Yes.

12 Q. Okay. And, in your opinion, is that a reasonable
13 assumption to apply to the management portion of
14 the irrigation system?

15 A. Yes, it is.

16 Q. Why is that?

17 A. Why is that? Because the same rationale as before,
18 that without these types of projects, there is
19 likely to be a continual high unemployment rate
20 on the reservation.

21 Q. Would the management of an irrigation project like
22 this be considered skilled labor?

23 A. Uh-huh,

24 Q. And you assume that four out of every five managers
25 who would come in to work on the project would,

1 without the project, be unemployed; is that
2 another way of restating the 80 percent assumption?

3 A. Yes.

4 Q. As an economist, is it your opinion that four out
5 of five irrigation managers in the region we're
6 talking about are unemployed?

7 A. It is my feeling that the capabilities required
8 to perform these functions exist within the popu-
9 lation of the unemployed Indians and that the 20
10 percent of the labor force can impart to the re-
11 mainder the skills necessary.

12 Q. Are you assuming some sort of an internship pro-
13 gram as the project comes up, so to speak?

14 A. In a sense, I am.

15 Q. Can you elaborate on that, what it is you are
16 assuming?

17 A. No.

18 Q. Obviously I'm -- When you say "in a sense", I'm
19 obviously not saying what you're thinking.

20 A. Yes, I think that's a reasonable explanation of
21 it.

22 Q. In your professional opinion, is the method you
23 have just outlined to me for computing management
24 costs a reasonable method for deriving those costs
25 for an irrigation project?

- 1 A. Yes, I think it is reasonable.
- 2 Q. Okay, are there any other factors that we haven't
- 3 discussed that go into the computation of manage-
- 4 ment costs of the crop budget?
- 5 A. No.
- 6 Q. Let's move on to the land and improvements --
- 7 A. All right.
- 8 Q. -- line item in your cost budgets. First, tell
- 9 me what factors, other than land, are included.
- 10 A. Machine shop and shed.
- 11 Q. What kind of machine shop do you have in mind?
- 12 A. A shop for the maintenance of machines,
- 13 Q. Okay.
- 14 A. Used on the farm project.
- 15 Q. Would there be one shop for the whole works?
- 16 A. The bases for calculating the shop and the machine
- 17 shed are the same as the other fixed cost items,
- 18 and you will see on the exhibits which include the
- 19 other fixed cost items that machine shop and shed
- 20 are also calculated there.
- 21 Q. By golly, you're right,
- 22 A. And the procedure is the same to calculate an
- 23 hourly fixed cost for the machine shop and shed,
- 24 and that should be on the comparable exhibits which
- 25 show the hourly fixed costs and the mileage fixed

1 costs for all of the other equipment and imple-
2 ments.

3 (Off-the-record discussion.

4 Q What levels of use did you assume for the machine
5 shop and the shed?

6 A I didn't get the first few words.

7 Q What levels of use --

8 A What levels of use?

9 Q Uh-huh, as to number of hours per year that people
10 would be working in the machine shop.

11 A Okay, that's also shown in the exhibit that you
12 have copies of.

13 MS. SLEATER: Which one?

14 MR. MERRILL: I'm drowning in paper here.

15 THE WITNESS: Exhibit No. 15, I believe.

16 MS. SLEATER: That's the one that looks like
17 this, Jim.

18 THE WITNESS: And I guess if you can't read
19 it there, it says 320 acres - 320 acres down at
20 the bottom of the page.

21 Q (By Mr. Merrill) Right.

22 A Okay, where it says "improvements", it says simply
23 dividing the next to the last column by the 320
24 acres you get the cost per acre.

25 Q Why did you use 320 acres?

1 A I believe -- Let me check.

2 Yes, here I referred to Agee, I used the
3 same quantity that he used.

4 Q Okay, I'm looking at Page 1 of Dornbusch Exhibit
5 15, down at the bottom you've got it?

6 A This one here.

7 Q Yes, that one.

8 A All right.

9 Q You've got the shop and machine shed shown down
10 at the bottom?

11 A Yes.

12 Q Let's just take the shop and work our way across
13 the page to the right --

14 A Okay.

15 Q -- in these calculations just so I've got it in
16 mind before we move on.

17 A Okay, The same as was done for the other items,
18 you have a normalized present value.

19 Q Uh-huh.

20 A Multiplied by the discount rates to get the annual
21 capital cost. Adding in the annual insurance cost
22 gives you an annual fixed cost. Dividing by 320
23 acres gives you a cost per acre.

24 Q Okay, So for the shop, that \$1.10 cost per acre
25 at a 7 1/8 percent discount rate --

1 A. Yes.

2 Q -- would be one of the components of the land and
3 improvement costs, is that right?

4 A. Right.

5 Q So there would be \$1.10 for that one, and then going
6 from Page 1 of Exhibit 15, \$3.16 for the machine shed,
7 would that be another line item in the lands and
8 improvement?

9 A. That's right.

10 Q And with land picking up the balance, it would add
11 up to the \$6.76 per acre?

12 A. Right.

13 Q Dave, how did you get normalized present value for
14 the shop and machine shed?

15 A. I believe I used Agee's price and normalized it.

16 Q Okay.

17 A. Yes --

18 Go ahead. I'm listening. I'm just looking for
19 some things,

20 Q All right, I think we all are.

21 On each of the pages of Dornbusch Exhibit 15,
22 that's the one right on top there --

23 A. Right.

24 Q -- you've got a fairly long list of farm equipment.

25 A. Uh-huh.

1 Q Do those items of equipment comprise all of the
2 equipment that would be needed to run the entire
3 future lands operation, all of the farm equipment?

4 A For all of the on-farm operations, yes.

5 Q Okay, so it is your professional opinion then that
6 the equipment listed on each page of Dornbusch
7 Exhibit 15 is all the equipment that will be re-
8 quired for the on-farm operations of the entire
9 new lands irrigation project, the five different
10 projects?

11 A Yes, that's right.

12 Q Okay. Now, are the costs that you used for present
13 value of the shop and machine shed based on the
14 makeup of equipment that you have described above
15 on the page? In other words, does Agee have a
16 standard shop and machine shed or do those costs
17 vary depending upon how many different tractors
18 you have to take care of?

19 A This is a per acre basis.

20 Q Uh-huh.

21 A And I believe that this will accommodate the
22 equipment that's required.

23 Q Okay, does the Agee report have a breakdown of the
24 various pieces of equipment in the machine shop?

25 A In the machine shop?

- 1 Q Uh-huh.
- 2 A No, he just shows --
- 3 Q Just a machine shop?
- 4 A Machine shop.
- 5 Q Here's what it's going to cost you?
- 6 A Machine shop and shed, that's right.
- 7 Q Okay. Now, I notice that there is some simple
- 8 subtraction on the front on Dornbusch Exhibit 7
- 9 for land and improvements. You used the total
- 10 charge of \$6.76 per acre, \$1.10 of that is for
- 11 the shop?
- 12 A Uh-huh.
- 13 Q \$3.16 is for the machine shed?
- 14 A Yes.
- 15 Q That leaves you with \$2.50 per acre for land?
- 16 A I don't follow your calculation. What are you
- 17 subtracting? I get \$4.26 for the shop and machine
- 18 shed, right.
- 19 Q Okay. Now, subtract from that in the \$4.26 for
- 20 land and improvements.
- 21 A Where is that from?
- 22 Q Dornbusch Exhibit 7, Page 1.
- 23 A I think you should look at Dornbusch Exhibit 9.
- 24 Q Oh,
- 25 A Which corresponds to the same 4 percent discount

- 1 rate as this exhibit.
- 2 Q Okay.
- 3 A And if you subtracted \$4.26 from \$4.81, you should
- 4 get --
- 5 Q Uh-huh.
- 6 A What do you get, 55¢?
- 7 Q I'll tell you in a minute.
- 8 A Okay.
- 9 Q I sure do.
- 10 A Okay. Now, your question?
- 11 Q Fifty-five cents an acre, right?
- 12 A Yes, that's right,
- 13 Q It sounds like a great deal; I'll buy some.
- 14 How did you get that number?
- 15 A That's the opportunity cost using the normalized
- 16 price for leasing grazing land of \$5.48 per a.u.m.
- 17 that you recall from this morning's conversation.
- 18 Q Uh-huh,
- 19 A And the fact that in that country it takes about
- 20 10 acres of dry grazing land to provide one a.u.m.
- 21 and for the \$5.00; therefore, \$5.48 divided by 10,
- 22 rounding up, gives you 55¢ an acre.
- 23 Q Is it your professional opinion that 55¢ per acre
- 24 is a reasonable cost to use for land in determin-
- 25 ing the economic feasibility of an irrigated

1 agricultural project like this one?

2 A. Yes, it is the proper cost to use in this situation.

3 Q. What other methods could be used to arrive at a
4 land cost?

5 A. In this analysis?

6 Q. Uh-huh.

7 A. The proper method is to use the opportunity value,
8 the opportunity cost or alternative value of that
9 land.

10 Q. My question is: What other methods are available,
11 what other methods could be used?

12 A. In an economic determination, none.

13 Q. Okay, how did you determine that it took 10 acres
14 for an a.u.m.?

15 A. I believe that's an estimate that we obtained from
16 the BIA people, but I don't recall exactly now.
17 I better check that and let you know tomorrow. I
18 better check my notes.

19 Q. Okay, is that 10 acres per a.u.m. based on the
20 Indian reservation as a whole or the Big Horn
21 River Basin or just the land proposed to be irri-
22 gated?

23 A. It's the land proposed to be irrigated in the
24 future irrigation project.

25 Q. It is a fairly site specific estimate?

1 A. Yes.

2 Q. Okay, did you get that number from Rich Harbour,
3 by any chance?

4 A. Let me check my notes for sure. I've got it
5 buried, but I can find out.

6 Q. I presume that that 55¢ an acre is a normalized
7 price?

8 A. Excuse me, this is my original copy. This is what
9 I was looking for.

10 MR. MERRILL: Let's go off the record.
11 (Off-the-record discussion.

12 MR. MERRILL: Let's take five.

13 (Recess, 3:50 p.m. to 3:57 p.m.

14 MR. MERRILL: Let's go back on the record.

15 Q. (By Mr. Merrill) Dave, before I forget, let me
16 hand you Dornbusch Exhibit 8, which was quite
17 awhile ago, and have you identify that. I don't
18 think I got it on the record.

19 A. Oh, yes, uh-huh, these are -- I did this. These
20 are notes from telephone conversations that I had
21 and David May had with farmers in the vicinity of
22 the Wind River Indian Reservation.

23 Q. Maybe you did. I had that one.

24 MS. SLEATER: Yeah, because you had him mark
25 the page that was David's.

1 MR. MERRILL: I'm sorry about that.

2 THE WITNESS: That's all right.

3 MR. MERRILL: You're an awfully patient guy
4 putting up with this.

5 Q (By Mr. Merrill) In putting together your crop
6 budgets, did you allocate any expenses for the
7 overhead of group managing the farm operation? I
8 didn't see anywhere a cost item for field head-
9 quarters or offices for the farm managers or any
10 items like that.

11 A. That's included in the management budget.

12 Q Oh, it is?

13 A. Yes.

14 Q Okay, in determining the management costs that you
15 were to charge on your crop budgets, did you assume
16 any particular type of structure of management --

17 A. No.

18 Q -- on the farm units? No? You just said a flat
19 10 percent looks good to me and let's get on with
20 it?

21 A. It's -- Yes, that's right.

22 Q Okay, let's take a look at Dornbusch Exhibit 6,
23 Table 2, which is where we entered the digression
24 into crop budgets.

25 A. Uh-huh.

1 Q About six hours ago.

2 On Table 2 --

3 A Yes.

4 Q -- I started asking you about production costs and
5 you started pulling out crop budgets. Since you
6 have crop budgets for four different rates, I pre-
7 sume you have tables, too, for four different rates
8 or some variant, is that true?

9 A It's true.

10 Q Uh-huh. Do you want to guess the next question?

11 A Do you want to ask about tables?

12 Q Sure, you've got Tables 3 to 5 to each table, too,
13 do you?

14 A Yes, I do.

15 Q Okay, I wish I had known this before the break and
16 gotten it all done.

17 (Off-the-record discussion.

18 MR. MERRILL: Back on the record.

19 Q (By Mr. Merrill) Dave, here are Dornbusch Exhibits
20 16, 17 and 18. Go to it.

21 A Each one consists of four tables, numbered Table
22 2, 3, 4 and 5. Table 2 is of gross returns, pro-
23 duction costs and net returns by crop. Table 3
24 is cropping pattern and weighted average annual
25 net returns per acre. Table 4 is net benefits of

- 1 irrigated agricultural project area per area.
- 2 Table 5 is a comparison of economic costs and
- 3 benefits for irrigated agriculture by project.
- 4 And Exhibits 16, 17 and 18 are for discount rates
- 5 for 4, 5 and 6 percent respectively.
- 6 Q Okay, let's go back to Table 2, Dornbusch Exhibit
- 7 6.
- 8 A. Okay.
- 9 Q Which is Tables 1 through 5 for 7 1/8 percent.
- 10 A. Uh-huh.
- 11 Q Okay.
- 12 A. Yes.
- 13 Q Gross returns for lowland and highland came from
- 14 Table 1?
- 15 A. Correct.
- 16 Q Production costs we've spent the last five hours
- 17 swimming in.
- 18 A. Correct.
- 19 Q Okay. And you have subtracted production costs
- 20 from the gross returns to get net returns --
- 21 A. Correct.
- 22 Q For highland and lowland?
- 23 A. Right.
- 24 Q I notice that you didn't differentiate production
- 25 costs for highland and lowland.

1 A That's right.

2 Q Is it your professional opinion that the costs
3 of production of each of these crops would be
4 identical regardless of elevation of crop being
5 grown?

6 A Yes.

7 Q Okay. So where do we go from lowland and highland
8 net returns on Table 2?

9 A To Table 3.

10 Q And what happens on Table 3?

11 A Okay, Table 3 introduces the crop distribution for
12 lowland and highland areas, and we determined a
13 weighted average net return using that percent
14 distribution.

15 Q Okay, how did you arrive at the crop mix for the
16 lowland?

17 A As we talked about earlier today, I used -- Well,
18 let me restate it: We have already talked about
19 why I selected the crops I have.

20 Q Right.

21 A The thinking behind the crop mix is as follows:
22 We have on the lowland area a six-year rotation.
23 The first year consists of malt barley as a nurse
24 crop for alfalfa. The next four years is alfalfa,
25 and the last year is a mix of malting barley, corn

1 silage and corn grain. The highland area does not
2 have any corn grown. The crop mix is first year's
3 nurse crop of malt barley; the next four years,
4 four years of alfalfa; and the last year is entirely
5 malt barley.

6 Q So you run a six-year rotation at both elevations?

7 A Right.

8 Q Who is responsible for setting up the six-year
9 rotation plan?

10 A I am.

11 Q Okay, do you want to explain how you did that?

12 A Yes, alfalfa is really the cornerstone of the crop
13 rotation. I sought to grow a good sized proportion
14 of alfalfa in the crop mix to establish the alfalfa.
15 I use a nurse crop and I selected barley. And in
16 the last year, to rotate off the alfalfa, I used
17 corn in the lowland and in the highland I used
18 malt barley.

19 Q Why is alfalfa the cornerstone, as you put it, of
20 the rotation scheme?

21 A Two reasons: One of the predominate agricultural
22 activities in the region is livestock grazing.

23 Q Uh-huh.

24 A And the second is that alfalfa has a very high re-
25 turn.

1 Q What influenced your selection of malting barley
2 as a nurse crop to alfalfa?

3 A I considered two principal candidates for the
4 nurse crop: oats and malt barley. And malt barley
5 has, of the two, a higher return.

6 Q So it was a purely economic selection?

7 A Well, in addition to the other factors that -- the
8 conditions are good to malt barley, all the condi-
9 tions that make the crop possible, in addition to
10 the fact that it is desirable economically.

11 Q Okay, were the conditions, by any chance, better
12 for oats than for barley?

13 A I don't believe so, no.

14 Q Okay, why did you at the end of the fifth year
15 switch to malt barley in the highland and malt
16 barley plus corn grain and corn silage in the
17 lowland?

18 A Well, again, the returns for malt barley are very
19 good.

20 Q Uh-huh.

21 A However, I was advised by an agronomist that it
22 might be a good idea to put corn into the rota-
23 tion since you would that way have, oh, a good
24 control of primarily root diseases of alfalfa.
25 And I also considered corn to be desirable from a

1 couple of viewpoints: One, the corn silage is also
2 an animal feed and the corn from grain has a good
3 national market and, so, over a long period has some
4 attractive features for deferring -- or for spread-
5 ing risk -- minimizing risk, excuse me.

6 Q How does it minimize risk?

7 A Oh, it has, on occasion, yielded higher returns
8 even than alfalfa.

9 Q I don't understand how that minimizes risks.

10 A Oh, if it's in the crop rotation, you're putting
11 one more crop on which, if the prices fluctuate
12 against you, can act as some insurance for cutting
13 your lower returns.

14 Q Spreading your eggs among several baskets?

15 A Right.

16 Q Who was the agronomist with whom you consulted?

17 A It was R. J. Hanks, the one I mentioned before.

18 Q Was your discussion with him limited solely to the
19 composition of the sixth-year crop, independent,
20 or did you talk about the whole rotation scheme
21 with him?

22 A I can't recall very well now, but I believe I
23 talked about the whole rotation scheme.

24 Q Okay, did you have at that time a specific scheme
25 that you proposed to him for his reaction?

- 1 A. No, I believe I gave him some alternatives and
2 asked for his comments about the advisability of
3 the different alternatives.
- 4 Q. Did he prefer the scheme on which you ultimately
5 settled?
- 6 A. Yes, he did.
- 7 Q. Okay, what were the other six-year cropping patterns
8 that you were considering?
- 9 A. Oh, I think the way it worked out was he thought it
10 is, if my recollection serves me, he thought it was
11 a good idea to put in something other than alfalfa
12 and barley in the sixth year. And I think we talked
13 primarily about, oh, I think he mentioned oats,
14 wheat, corn, and I think he favored corn.
- 15 Q. Do you recall any particular reason why he favored
16 corn?
- 17 A. I think it was because of the possibility of root
18 diseases for the alfalfa, and I believe he felt
19 that corn was a good crop to use to hedge against
20 that possibility to eliminate diseases.
- 21 Q. How does that work, having corn in there?
- 22 A. I don't know.
- 23 Q. So you accepted his recommendation without really
24 understanding the whole basis behind it?
- 25 A. No, I had discussions with a number of other people,

1 and there were others who agreed that corn was a
2 good sixth year crop for rotation.

3 Q Okay, who else did you speak with?

4 A Well, I spoke with a number of farmers.

5 Q Uh-huh.

6 A That's all I can remember at this time.

7 Q In your interviews, did you find that the crop ro-
8 tation scheme that you were proposing here, or some
9 similar variant of it, was actually used in practice
10 in the area?

11 A Oh, variations of it, uh-huh.

12 Q Did the farmers with whom you spoke agree that corn
13 is a good crop for avoiding the root diseases en-
14 demic to alfalfa?

15 A I didn't go into that with the farmers.

16 Q So for that aspect of your selection, you're rely-
17 ing on Mr. Hanks?

18 A Uh-huh.

19 Q Do you believe it reasonable in designing the crop
20 rotation scheme of a future irrigation plan to
21 rely on an agronomist to determine things, such as
22 the selection of corn for a sixth year crop?

23 A Yes, I think that's a reasonable thing to do.

24 Q Okay. So, what did you do after you set up this
25 rotation pattern?

- 1 A I should clarify one thing: He did not select the
2 crop, I did. If you said to rely on him to select
3 it, I don't.
- 4 Q Oh, okay.
- 5 A I did not have him select it.
- 6 Q He recommended corn; and, based on his recommenda-
7 tion, you selected it?
- 8 A He recommended corn. And, based upon his recommenda-
9 tion and other considerations.
- 10 Q Okay, what were the other considerations?
- 11 A Okay, what were the other considerations? I just
12 named them; Corn silage is fed to cattle.
- 13 Q Okay. How did you get from the sixth year cropping
14 rotation pattern that you set up to the particular
15 percent distributions shown on Table 3?
- 16 A Well, if you divide 100 percent approximately by 6,
17 you come up with these percent distributions.
- 18 Q Is the nurse malt barley 16 percent the first year
19 seeded to alfalfa?
- 20 A That's right, yes.
- 21 Q Okay, then the next four years together comprise
22 the 67 percent alfalfa?
- 23 A That's right.
- 24 Q And the sixth year would be composed of malting
25 barley, corn silage and corn grain?

1 A. That's right.

2 Q. How did you decide on the composition of crops
3 for Year 5?

4 A. Oh, malting barley is a good return crop, it has a
5 good net return. It's desirable to raise some corn
6 for silage. It's also desirable to raise some corn
7 for grain, as I said before.

8 Q. Uh-huh.

9 A. To a great degree, the percents selected are some-
10 what arbitrary.

11 Q. Somewhat arbitrary?

12 A. It could have been a different mix in the sixth
13 year.

14 Q. Is it your opinion that the method you used to
15 choose the composition of the sixth year crop pat-
16 tern was a reasonable method?

17 A. Yes, I think so.

18 Q. Okay. Is the percent distribution described on
19 Table 3, Dornbusch Exhibit 6, the same distribution
20 that you used for this table for other discount
21 rates?

22 A. It is.

23 Q. So then, your distribution on Table 3 would be
24 identical with those on Dornbusch Exhibits 16, 17
25 and 18?

1 A Yes, it is.

2 Q Okay, I asked that because they are not shown on
3 some of those pages and I wanted to make sure.

4 A Yes.

5 Q I think it is on 16, but not on 17 and 18. Same
6 pattern all the way through?

7 A Same pattern.

8 Q Okay, under the highland columns on Table 3, I
9 presume that the 17 percent malting barley is the
10 sixth year crop?

11 A That's right.

12 Q The 16 percent nurse malt barley is the first year?

13 A That's right.

14 Q And 67 percent alfalfa is Years 2 through 5?

15 A That's right.

16 Q Okay, I'm catching on.

17 How did you determine the weighted average
18 net returns on Table 3?

19 A I multiplied the proportion by the net return and
20 summed the total.

21 Q Okay, where do we go from the net returns?

22 A Okay, the net returns shown in Table 3 are identi-
23 cal to the -- oh, excuse me, in Table 4, the first
24 step is to calculate an average annual net return
25 for each of the five project areas. This was done

- 1 by taking the proportion of each of the five pro-
2 ject areas, which consist of highland and lowland
3 areas, and from that proportion, determining their
4 respective average annual net returns.
- 5 Q Okay. And do you have a copy of those calculations
6 with you?
- 7 A No, the calculation is simply taking the weighted
8 average net return from Table 3 --
- 9 Q Uh-huh.
- 10 A -- at the bottom and multiplying each by its res-
11 pective proportion.
- 12 Q Okay, where did you get the respective proportions
13 for the five project areas of highland and lowland?
- 14 A From Stetson Engineers,
- 15 Q Okay, any specific person at Stetson?
- 16 A Woldezion Mesghinna,
- 17 Q Okay. Are the figures that Wold gave you reflected
18 in the first three columns of Table 4?
- 19 A Which are you calling the first column?
- 20 Q Project area.
- 21 A Yes, they are.
- 22 Q When did Wold give you those numbers?
- 23 A It was within the last two or three weeks, as I
24 recall.
- 25 Q Okay, did you have any discussions with him about

1 the criteria by which he was to divide the project
2 areas into the lowland and the highland?

3 A. Yes, I told him that the break point was 5900 feet,
4 and that's how he divided the lowland from the high-
5 land.

6 Q Do you know how he determined the acreages of low-
7 land and highland in each project?

8 A. I do not.

9 Q Okay, we'll go to Wold for that one.

10 Okay, how did you compute the average net
11 return, the next column over on Table 4?

12 A. I just explained that.

13 Q Okay, that's weighting the percentages of each by
14 net returns for lowland and highland from Table 3?

15 A. Right.

16 Q Okay. Now, we get to the fun part: How did you
17 determine the annual on-farm irrigation O and M
18 costs?

19 MR. MERRILL: Off the record.

20 (Off-the-record discussion.

21 Q (By Mr. Merrill) Do you have a copy of your O and
22 M calculations with you?

23 A. I have. The O and M costs for hand move and side
24 row sprinkler systems for each of the five project
25 areas and also the percentage of each on each of the

1 five project areas.

2 Q Okay, do the O and M costs vary by discount rate?

3 A. They do not.

4 Q Did you assume one rate throughout all of them or
5 does the discount rate not even play a part in it?

6 A. The discount rate was not used in determining the
7 O and M costs.

8 Q Okay, do you have a copy of your O and M cost cal-
9 culations with you?

10 A. I have a copy of -- Excuse me. Excuse me, the dis-
11 count rate does play a part, but I will -- I think
12 the best way to do it is to explain it as it comes
13 up.

14 Q All right,

15 A. And give you these tables. And there are some
16 notes on the bottom, so if it's all right with you,
17 I would like to make a copy of this and remove those
18 notes.

19 MR. MERRILL: Sure. You bet.

20 (Brief pause.

21 (The instrument hereinafter
22 (described was identified as
(Dornbusch Deposition Exhibit
(No. 19,

23
24 MR. MERRILL: Back on the record.

25 Q (By Mr. Merrill) Dave, I show you Dornbusch

1 Exhibit 19. Would you identify that for me?

2 A. Yes, it consists of three pages which show the
3 numbers used to calculate the O and M costs for
4 each of the five project areas.

5 Q. Okay, let's start with Page 1 and go through it.

6 A. Okay, each project area consists of some areas that
7 will be served by side row sprinklers and some by
8 hand moved. The first two rows show the percentages
9 of each project area served by each of those types
10 of sprinkler systems.

11 Q. Who made that determination?

12 A. Woldezion Mesghinna.

13 Q. Okay, so he just fed you percentages by area?

14 A. That's right.

15 Q. Okay. And the following two rows of numbers show
16 the O and M costs per acre in 1979 normalized
17 prices. Where did those come from?

18 A. Partially from Woldezion Mesghinna and we made some
19 calculations based upon the figures he gave us.
20 Specifically he gave us the repair and maintenance
21 -- the operation, repair and maintenance costs and
22 labor for each individual row -- for each of the
23 side row and hand move systems.

24 Q. Uh-huh.

25 A. And we added the miscellaneous overhead costs, the

1 interest costs and the management costs to deter-
2 mine the totals. And those calculations are shown
3 on Pages 2 and 3. The totals from those two pages
4 then are shown on the first page, the third and
5 fourth row of numbers. And taking the proportions
6 of each according to the first two rows of numbers,
7 we calculated the weighted average --

8 Q. Uh-huh.

9 A. -- operation and maintenance costs at the bottom of
10 this first page.

11 Q. Okay. So the first page is sort of a summary of
12 the whole works?

13 A. That's right.

14 Q. Okay, let's go to Page 2 of Exhibit 19, which my
15 copy anyway says side row.

16 A. Yes, okay.

17 Q. What does the note mean that says "numbers in
18 parentheses are fully costed"?

19 A. Oh, it's the same situation as we had before with
20 the -- where we used the opportunity cost of labor,
21 the numbers in parentheses should be about five
22 times the numbers that are outside the parentheses
23 showing the full cost of labor.

24 Q. Okay, who came up with the repair and maintenance
25 numbers, was that you?

- 1 A Woldezion Mesghinna.
- 2 Q He just fed those to you?
- 3 A That's right.
- 4 Q Just as they are by project?
- 5 A That's right.
- 6 Q How about the numbers under labor to reset, did
- 7 you determine those or did Wold?
- 8 A No, Woldezion did, too.
- 9 Q Okay, which numbers did he give you, the fully
- 10 costed?
- 11 A Yes.
- 12 Q And you converted those based on the assumptions
- 13 we described earlier about labor?
- 14 A That's correct.
- 15 Q Okay, subtotal 1 is simply the arithmetic sum of
- 16 repair and maintenance and labor to reset?
- 17 A That's right.
- 18 Q Who determined miscellaneous overhead?
- 19 A We did. The same basis as we did earlier at 5
- 20 percent of the subtotal, which was fully costed
- 21 labor however.
- 22 Q Is that the same way you did it back on the crop
- 23 budgets?
- 24 A Yes.
- 25 Q Do you have your computations with you by which

- 1 you calculated the miscellaneous overhead costs?
- 2 A. There is no calculation other than what you see
- 3 there.
- 4 Q. All I see is 49¢.
- 5 A. Well, yes, I mean, we let the calculator take care
- 6 of the calculations.
- 7 Q. My accounting professor would clobber me, but why
- 8 don't you show me how you figured miscellaneous
- 9 overhead for the North Crowheart?
- 10 A. Sure. Forty-nine cents --
- 11 Q. Uh-huh.
- 12 A. -- is 5 percent of the number in parentheses, 9.70,
- 13 9.70 is the sum of 7.2 and 2.5 above it,
- 14 Q. How did you select 5 percent as a percentage figure
- 15 to apply to Subtotal 1 to determine the miscellaneous
- 16 overhead?
- 17 A. I believe it was the same basis that we used to
- 18 determine overhead on the crop budgets.
- 19 Q. Well, on the crop budgets, and I'm looking at Dorn-
- 20 busch Exhibit 7 --
- 21 A. Yes.
- 22 Q. -- I see general miscellaneous,
- 23 A. That's the same one.
- 24 Q. Okay.
- 25 A. Yes, general miscellaneous is miscellaneous overhead.

1 Q Okay. Well, I saw an overhead interest, so I
2 started getting confused.

3 A Yes, me, too.

4 Q So on the cost budget, general miscellaneous is
5 5 percent of the fully costed subtotal of costs
6 to that point?

7 A Correct, uh-huh.

8 Q Dave, on Dornbusch Exhibit 7, then you have a
9 general miscellaneous expense of \$4.00 for a
10 total. That would be 5 percent of the \$70.82?

11 A No, \$70.82 is not fully costed labor.

12 Q Oh, I would have to take \$2.30, multiply it times
13 5?

14 A Yes.

15 Q Add that to --

16 A Right, you would have to add \$70.82 to fully costed
17 labor, which is about five times \$2.30. I say
18 "about" because there may be some differences due
19 to rounding - subtract out the \$2.30, multiply your
20 result by 5 percent and you have \$4.00.

21 Q And you get four bucks?

22 A That's right.

23 Q Okay, thanks.

24 Okay, is that the way you determind miscellan-
25 eous overhead throughout all of your crop budgets?

1 A. It is.

2 Q. Okay. And is that the way you determined miscel-
3 laneous overhead for the side row and hand move
4 irrigation systems?

5 A. It is.

6 Q. Okay, let's go to interest on cash.

7 A. Okay.

8 Q. Tell me how you get that one.

9 A. Okay, a similar principle is followed here. We
10 charged interest on the outlay at the discount rate
11 used. But assuming that the outlay was spread
12 evenly over the period, we took only half of it
13 to approximate the outlay at the midpoint.

14 Q. Three and 9/16 would be half of 7 1/8?

15 A. Seven and 1/8.

16 Q. Okay. So I take it that the interest on cash
17 computations varied depending upon which discount
18 rate you're operating under?

19 A. It would have except for the fact that the differ-
20 ences are so negligible that I didn't bother cal-
21 culating it for each discount rate. I calculated
22 it for North Crowheart for the three interest rates
23 and saw that we were dealing with a difference of
24 pennies and that the difference was not significant
25 since I was going to be subtracting this number from

1 a number that was so much larger. So in all cases,
2 I used the conservative, the higher number.

3 Q The 7 1/8?

4 A The higher cost, yes.

5 Q Okay, why did you take half of the discount rate?

6 A Because the cost is spread over a period, and the
7 cost that you incurred yesterday obviously has
8 quite a bit less cost in terms of discounting it
9 to the present than the cost you incurred a year
10 ago.

11 Q Uh-huh.

12 A If these costs are evenly distributed over the
13 year or over the irrigation operations as we
14 assume, a reasonable assumption as to -- or operat-
15 ing assumption for calculating is to assume that
16 all of the costs came at one point in the middle
17 and discount that figure --

18 Q Okay.

19 A -- because once again that interest cost is really
20 a discounting.

21 Q Okay, what numbers or figures is the discounting of,
22 all of the previous costs above it?

23 A Yes.

24 Q So I would add the miscellaneous overhead to the
25 Subtotal 1 --

1 A Right.

2 Q -- would that be fully costed?

3 A Yes.

4 Q So it would go half the discount rate times the

5 fully costed Subtotal 1?

6 A Plus overhead.

7 Q Plus overhead?

8 A Right.

9 Q Okay, let's try one of those. Show me how it works,

10 I get \$10.18.

11 A Uh-huh.

12 Q Times 3 9/16 percent?

13 A Well, I don't -- Yes, and that's .36, 36¢, and 36

14 times .2 -- Something's wrong there.

15 MS. SLEATER: David, are you getting tired?

16 THE WITNESS: Yeah, I'm afraid I'm not focusing

17 too well on what I did.

18 MR. MERRILL: That's a hint from your lawyer.

19 You're supposed to say, "I'm really pooped and I

20 need a break here. Let's wait until the morning,"

21 MS. SLEATER: Thank you.

22 David --

23 (Off-the-record discussion,

24 (Recess, 5:10 p.m.

25 * * * * *

Tuesday, January 13, 1981

* * * * *

(Beginning at 8:15 a.m.

MR. MERRILL: Well, let's go ahead and go on the record.

Tony, are the Tribes going to call Peter Iverson
as a witness?

MR. ROGERS: There are no present plans to do that.

MR. MERRILL: Okay, because if anybody is planning to call him, either the United States or the Tribes, we want to go ahead and take his deposition before the trial starts.

MS. SLEATER: We keep telling you we are not planning to call him, Jim.

MR. MERRILL: I just want to tell you if he shows up at trial, we will claim surprise and we are going to move for a continuance.

MS. SLEATER: You've got every three weeks between every two days of trial anyway.

MR. MERRILL: I understand. We just wanted to let you know if he shows up at trial, you're going to hear these very words read back to you.

MS, SLEATER: He may show up just out of natural curiosity.

1 MR. MERRILL: I assume to testify.

2 Can we cut a deal with the Tribes concerning depos-
3 ing your witnesses, your five folks, or do we need to
4 wait and see how far the trial progresses before your
5 folks will finish their final conclusions?

6 MR. ROGERS: Well, in part, that's going to
7 be true. I don't know, I thought you and Harry had
8 talked about particularly Lansford and Cummings.

9 MR. MERRILL: I spoke with Harry a couple of
10 weeks ago --

11 MS. SLEATER: They're still doing it.

12 MR. MERRILL: And he said everybody was still
13 charging along and that they would not be able to reach
14 their final opinions until they saw some parts, and he
15 didn't say which, of the United States' case in chief at
16 trial --

17 MR. ROGERS: Uh-huh.

18 MR. MERRILL: And I was wondering if that was
19 the case or could we go ahead and notice up depositions
20 for the week of February 2nd, that week in between the
21 two weeks of trial, if some of us are going to be out on
22 the West Coast anyway, and we could go to San Francisco
23 if you're not willing to bring him out here and so forth,

24 MR. ROGERS: What, during that week?

25 MR. MERRILL: Yeah.

1 MS. SLEATER: They are not in San Francisco.

2 MR. MERRILL: Well, Todd and Lawler are.

3 MS. SLEATER: I thought --

4 MR. ROGERS: Even Lawler at this point is waiting
5 on actually how this turns out here.

6 MR. MERRILL: Oh.

7 MR. ROGERS: The terms of how much we're go-
8 ing to use him and exactly what -- Todd, I suppose, is
9 not -- he's not that -- he's not particularly waiting
10 on anything.

11 MR. MERRILL: Would it be productive to do
12 him on the 2nd? I would like to have the final conclu-
13 sions. I don't want to have another one of these traves-
14 ties like we had in July.

15 MR. ROGERS: No, I understand that. I don't
16 know of any reason. I don't know that we need to go all
17 the way to the West Coast for that.

18 MS. SLEATER: Go to the East Coast.

19 MR. MERRILL: Well, I was just wondering.

20 MS. SLEATER: I so enjoyed David's deposition
21 last time.

22 MR. MERRILL: We better hope the transcript of
23 that one never finds its way into court.

24 MS. SLEATER: It's never like deposing a person
25 a little too soon or something.

1 MR. ROGERS: Well, he was caught a little
2 early as it turned out.

3 MR. MERRILL: Should we go ahead and plan
4 on doing Todd on the 2nd if he's essentially done?
5 Maybe we should do it and hold off on Lawler and the
6 other folks, Cummings and Lansford, until later on
7 down the road.

8 MR. ROGERS: Yeah. I don't really know how
9 long they are going to take, whether they will be ready
10 themselves or not, but I doubt it.

11 MS. SLEATER: I doubt it, too.

12 MR. MERRILL: Come on, Regina, they are not
13 even your witnesses.

14 MS. SLEATER: No, but I know what they've
15 been waiting for and so forth because I've been talking
16 to Harry. Harry tells me things, he's not like Tony.

17 MR. ROGERS: The thing is it will be more
18 efficient if we could do it, at least for travel, if
19 we could do them all at one time. The 2nd of -- So
20 you're counting on we're not having trial the second
21 week after we start? In other words, because that's
22 the second --

23 MR. MERRILL: Yeah, Sandy has another set-
24 ting the week of February 2nd,

25 MR. ROGERS: Then a week of trial on the 9th

1 and nothing for another month after that, if Teno buys
2 that schedule?

3 MR. MERRILL: Yeah. So maybe after the 9th.

4 MR. ROGERS: Because I don't --

5 MS. SLEATER: That would certainly leave a
6 big block of time.

7 MR. MERRILL: Let's think about doing it some-
8 time after the week of the 9th; then maybe they'll all
9 be done.

10 MR. ROGERS: I think that might be better.

11 MR. MERRILL: Okay, we can talk about it
12 later on.

13 Regina, here is a copy of the letter that Jeff
14 Fassett wrote to Duane Woodward on December 15th. An
15 expeditious reply would certainly be appreciated by
16 all.

17 Also, we asked your folks at HKM to give us re-
18 producible stuff on the 1969 aerials. All those are on
19 the way, I hope.

20 MS. SLEATER: Craig talked to Ross about it
21 and that was --

22 MR. SOMMERS: I just wanted to make sure,
23 because if you could follow it up with a phone call --

24 MR. MERRILL: That would sure help us out.

25 MS. SLEATER: I'm sure Ross was sending it

1 over.

2 MR. SOMMERS: Okay.

3 MR. MERRILL: Jeff left that copy so that
4 you could have it.

5 MS. SLEATER: Were we on the record all this
6 time?

7 THE REPORTER: Yes.

8 MS. SLEATER: Oh. Okay.

9 MR. MERRILL: Ready?

10 THE WITNESS: I am ready.

11 EXAMINATION (RESUMED)

12 BY MR. MERRILL:

13 Q Okay, the first task of the morning is to define
14 economic feasibility as it applies to what you're
15 doing here.

16 A Okay, I'm using it in the sense that if the bene-
17 fits of a particular project exceed the costs for
18 that project, the project is considered feasible.

19 Q How about if benefits are exactly equal to costs?

20 A It is also feasible.

21 Q So if the benefits are greater than or equal to
22 costs, it is feasible?

23 A Right, uh-huh.

24 Q How broad is the universe in which you look at
25 costs and benefits, are we talking about direct

1 costs and benefits or do we go to these four
2 accounts that are often used in the WRC guidelines?
3 In other words, how broad or how narrow is the in-
4 quiry to costs and benefits?

5 A How broad is it in the abstract or how broad is it
6 in this particular case?

7 Q In what you're doing in this case.

8 A Well, all I can say is the way I have determined --
9 excuse me, all I can say is the costs and benefits
10 that I have selected that are appropriate for this
11 particular analysis, and those are the costs and
12 benefits which I have presented to you yesterday.

13 Q And will present this morning?

14 A Correct.

15 Q We have a few more to go, right?

16 A Right.

17 Q So it is your opinion that if the benefits of the
18 project we've been talking about, or be it five pro-
19 jects, however you want to look at it, exceed or
20 equal the costs, then it is your professional opin-
21 ion that the project or projects are economically
22 feasible?

23 A Would you restate what you just said, please?

24 Q Sure. Maybe I can clear it up a second time around.

25 Is it your professional opinion that if the

1 project benefits equal or exceed the project costs,
2 that the project is economically feasible?

3 A. Yes, it is.

4 Q. And what's the basis of that opinion?

5 A. My professional judgment.

6 Q. Have you done or do you contemplate doing any
7 economic analysis with respect to new lands to be
8 irrigated in the FIP's?

9 A. I have no plans to do an analysis of benefits and
10 costs on new lands to be irrigated within the FIP's.

11 Q. Okay, how about lands within areas that can be
12 served under state issued permits?

13 A. Well, maybe I can explain it easier if I just say
14 I have no plans to perform analyses of benefits
15 and costs similar to the way I have presented
16 today and tomorrow -- yesterday and today, excuse
17 me.

18 Q. You may be right.

19 A. -- for any project areas other than the project
20 areas that I have presented to you.

21 Q. Okay, Now, you used the word "analysis similar to
22 these project areas". Are you doing any economic
23 analysis with respect to lands now irrigated or
24 proposed to be irrigated within the FIP's?

25 A. We have been asked to provide some information to

- 1 the economic benefits for irrigating some lands
2 other than these project areas, but I can't iden-
3 tify those lands. I don't know where they are.
- 4 Q Okay, what information have you supplied?
- 5 A The only information we have supplied has been
6 with respect to the returns that might be expected
7 on reclaimed lands.
- 8 Q To whom have you supplied that information?
- 9 A To Stetson Engineers.
- 10 Q And in what form did you supply it?
- 11 A It was just verbal information transferred over the
12 telephone.
- 13 Q Okay, what did you tell them?
- 14 A I told them that the yields might be comparable to
15 the yields that we have already shown for the five
16 project areas for those crops that we analyzed.
- 17 Q Was there a phone conversation with Wold?
- 18 A As I recall, it was a phone conversation with Wold,
19 but it might have been someone else at Stetson's
20 office. I can't recall now.
- 21 Q Did you supply them with any information concerning
22 crops other than those proposed for the five new
23 project areas?
- 24 A I don't think so.
- 25 Q Did you supply them with any other information?

1 A. Like what? What do you mean?

2 Q. Cost information about reclaiming lands within the
3 FIP's, any other type of information.

4 A. Oh, yes. Yes, let's see. We also informed them
5 that the acids that have been applied to reclaim
6 lands in that region have cost the farmers con-
7 siderably less than \$100 per acre.

8 Q. What acids have been used to reclaim lands?

9 A. Sulfuric acid, as I recall.

10 Q. Okay, so you told somebody at Stetson Engineers
11 that the acids used to reclaim lands within the
12 FIP's cost less than \$100 per acre?

13 A. That's right.

14 Q. Is that a normalized cost?

15 A. It was not a normalized cost.

16 Q. Not a normalized cost? That must be a first.

17 What was the basis of that?

18 MS. SLEATER: Just a second.

19 (Off-the-record discussion.

20 A. Okay, the way you restated my statement, you spe-
21 cifically referred to farmers in the FIP's, and I
22 can't recall if all of the farmers to whom I re-
23 ferred were in the FIP's.

24 Q. Okay, where would they be if not within the FIP's,
25 the farmers that you spoke about?

- 1 A I can't recall. I just can't specifically state
2 that the farmers who I spoke with were in the FIP's.
3 Q Okay. Well, just so we've got a clear record on it,
4 why don't you restate what it was you told Stetson
5 about the cost of acid used to reclaim these lands,
6 whatever they are.
7 A I think the way I stated it was clear.
8 Q Which was?
9 A You can read it back from the record, if you wish.
10 Q Well, I would like to have you just lay it out in
11 one sentence because you didn't like the way I said
12 it.
13 A Oh, the only thing that I was objecting was stating
14 that I had said they were in the FIP's. I did not
15 state that they were in the FIP lands.
16 Q So you told somebody at Stetson that the cost of
17 acid to reclaim lands in the region --
18 A Right.
19 Q -- was less than \$100 per acre?
20 A Right.
21 Q A cost that was not normalized?
22 A That's right.
23 Q Okay. Now, how did you get that information?
24 A I interviewed some farmers who had reclaimed land.
25 Q Did these farmers tell you where they were getting

1 their acid?

2 A I don't recall exactly. I believe one farmer did
3 tell me.

4 Q Where did he tell you he got it?

5 A I think he said he purchased it from a refinery.

6 Q Is this the same series of interviews that we dis-
7 cussed yesterday concerning which you have already
8 given us your notes?

9 A Let me see.

10 No, these are different interviews.

11 Q Okay, do you have your notes of those interviews
12 with you?

13 A Yes, I have.

14 Q Do you want to check with your lawyer and see if
15 you can give us copies?

16 (Brief pause.

17 A All right, I would be happy to do that with the
18 same restriction as yesterday that I remove the
19 names and other identifications.

20 Q Okay, does that mean that you want to do the Xerox-
21 ing?

22 A That's what it means.

23 MR. MERRILL; Okay.

24 MS. SLEATER; He seems overjoyed at the pros-
25 pect.

1 THE WITNESS: Do you want to do that now, or
2 should we do that during a break?

3 MR. MERRILL: Why don't we do it during a
4 break and come back to it.

5 THE WITNESS: Okay.

6 Q (By Mr. Merrill) Dave, do you recall what the \$100
7 per acre cost of acid included, was that just for
8 the acid or did it include application?

9 A I think it included application as well.

10 Q Okay. So that was the total cost of getting the
11 acid into the ground?

12 A Yes.

13 Q How much acid would that take per acre?

14 A The amount of acid applied by the farmers that I
15 interviewed somewhat. Generally, it was in the
16 range of about 2 to 3 tons per acre; in some cases
17 it would be higher where there were critical spots
18 that needed to be reclaimed.

19 Q Okay, what kind of prices per ton were the folks
20 you interviewed talking about?

21 A Well, again, the prices varied somewhat depending
22 upon the quantities that were being applied and
23 the sources of supply; as I understand, the cost
24 to those farmers was even less than \$50 an acre
25 to apply it.

- 1 Q Can you give me a range of price per ton that the
2 farmers paid?
- 3 A I think it was in the range of \$10 to -- it was
4 more than \$10. It was maybe as low as \$10 per ton
5 and not over \$50.
- 6 Q Not over \$50, 5-0?
- 7 A Fifty dollars per ton.
- 8 Q Okay, did any of the farmers you interviewed about
9 the acid give you a breakdown on this \$100 per acre
10 of labor vs. material costs?
- 11 A No.
- 12 Q Okay, did you provide any other information about
13 these lands besides your opinion that the yield
14 would be comparable to the five new project areas
15 and that some folks were using acids, sulfuric acid
16 to reclaim lands at a cost of less than or about
17 \$100 per acre?
- 18 A I think I misstated something when I was talking
19 about the cost of acid.
- 20 Q Uh-huh.
- 21 A I was talking in terms of per ton; in fact, I
22 meant per acre.
- 23 Q Which costs were those, that's the \$50?
- 24 A Yes.
- 25 Q Oh, did any of the farmers quite you a raw price

1 of acid per ton?

2 A. No.

3 Q. So you discussed with them costs only in terms of
4 how much to get an acre back into shape?

5 A. That's right.

6 Q. Okay, how many farms did you talk to about using
7 acid to reclaim lands?

8 A. Two farmers.

9 Q. Okay, did you base your opinion about the costs of
10 reclaiming this land with acid on anything other
11 than the interviews with two farmers?

12 A. No.

13 Q. Okay, were these interviews by telephone or in
14 person?

15 A. I beg your pardon, would you restate your question
16 before?

17 Q. Did you base your opinion that lands could be re-
18 claimed using sulfuric acid at a cost of less than
19 or equal to \$100 per acre on anything other than
20 your interviews with two farmers?

21 A. No.

22 Q. Okay, is the opinion we've been talking about that
23 you can reclaim lands at \$100 per acre or less
24 using sulfuric acid, does that rise to the level
25 of a professional opinion of yours?

1 A. I was relaying information that had been obtained
2 in some telephone interviews to Stetson Engineers,
3 I was not making my own evaluation of this beyond
4 relaying that information and saying -- and explain-
5 ing that these farmers seemed to be representative
6 farmers of the area and their information seemed to
7 be valid.

8 Q. Okay, so the \$100 per acre doesn't reflect your
9 professional judgment; you were serving merely as
10 a conduit for information?

11 A. Yes, that's right.

12 Q. Okay, how did you determine that the two farmers
13 that you interviewed by telephone -- Were these by
14 telephone?

15 A. Yes, that's right.

16 Q. How did you determine that the two farmers that
17 you interviewed by telephone were representative
18 farmers of the area or the region?

19 A. I can't recall exactly now, but, as I remember, I
20 was referred to them by the chief soils scientist
21 of the Riverton project.

22 Q. Who is that?

23 A. George Schoenfeld.

24 Q. Can you spell his last name?

25 A. S-c-h-o-e-n-f-e-l-d.

1 Q Okay, George referred you to these two folks and
2 said these are typical farmers in our area?

3 A He referred to me at least one, and it is possible
4 the one he referred me to referred me to the second
5 one, but I can't recall if he referred me to both
6 or just the first.

7 Q Okay, did he give you some indication that the
8 person or people he was referring you to were re-
9 presentative farmers in the region?

10 A Yes, I believe that's right.

11 Q Okay, do you think it is reasonable to rely on
12 the word of somebody like George Schoenfeld that
13 a farmer you're about to contact is a representative
14 farmer?

15 A Yes, I think that is reasonable.

16 Q Okay, I've got essentially two items you talked
17 about concerning FIP's and perhaps other lands;
18 one that the returns on reclaimed lands were essen-
19 tially comparable to the five project areas?

20 A No, I didn't say that. I said the yields.

21 Q The yields, okay. That the yields were comparable
22 to the five project areas, that's one of them;
23 and second, that some of these lands could be re-
24 claimed using sulfuric acid at a total cost of
25 \$100 per acre or less, not normalized?

- 1 A I said less than \$100 per acre.
- 2 Q Okay, less than \$100. Did you transmit or supply
- 3 any other information concerning FIP's or land
- 4 under permit?
- 5 A I did not. I assume you mean with respect to what
- 6 we've just been talking about?
- 7 Q Well, maybe I've got my notes wrong, but I had some-
- 8 thing down about your saying something earlier about
- 9 supply information concerning returns on unclaimed
- 10 land -- on reclaimed land, excuse me, but that was
- 11 only yield information.
- 12 A If I said "returns", I misspoke.
- 13 Q Okay.
- 14 A I did not calculate returns, as I explained earlier.
- 15 Q Are you aware of any economic analysis or economic
- 16 information concerning costs and returns of reclaim-
- 17 ing lands within the FIP's or on lands under permit?
- 18 A Am I aware of information that exists?
- 19 Q Yeah, that's been generated for this case.
- 20 A No.
- 21 Q All right, let me try this one more time and see
- 22 if I can get it right. All of your economic analysis
- 23 and work has been devoted to the five new project
- 24 areas with the exception of two things: First, you
- 25 told somebody at Stetson that yields on reclaimed

1 lands around the FIP's would be comparable to the
2 five new project areas and you told somebody at
3 Stetson that you could use sulfuric acid to re-
4 claim lands in the area at a non-normalized cost
5 of less than \$100 per acre?

6 A. I believe that's correct.

7 Q. Okay. And with those two exceptions, all of the
8 other work you have done has been related to the
9 five new project areas, is that right?

10 A. Well, I'm concerned about the categorical state-
11 ment that all of the other work that I have done
12 is related to the five project areas.

13 Q. Well, go ahead and modify it any way you see fit.

14 A. I just want to be careful to make it clear that
15 the work I have done may have addressed conditions
16 that occur outside of the project areas, but I
17 think for your purposes what you're interested in
18 is the fact that the work that I have done has had
19 the purpose of developing an analysis in those five
20 project areas.

21 Q. Well, my purpose is to be interested in just about
22 everything you have done.

23 A. Well, let me state it this way: The analyses I
24 have done are related to those five project areas.

25 Q. Okay, do you know if the economic analysis that you

1 have done on the new areas has been applied or will
2 be applied --

3 A I do not know.

4 Q -- to the FIP's or lands under permit?

5 A I don't know what they are doing with that informa-
6 tion.

7 Q Do you know who would be doing anything with it?

8 A I do not.

9 Q Is it fair to say that, as far as you know, nobody
10 is doing an economic analysis of reclaiming FIP
11 lands?

12 A No, that's not fair to say.

13 Q Well, tell me what you know about it.

14 A I do not know what's being done.

15 Q Well, I said as far as you know; I'm not trying to
16 argue with you, I'm just trying to find out if you
17 do know if anybody is doing an analysis, an economic
18 analysis --

19 MR. ROGERS: Why don't you restate the question
20 so -- have the reporter read it back so he knows.

21 Q (By Mr. Merrill) I'm restating the question right
22 now: To the best of your knowledge, is anyone doing
23 an economic analysis of reclaiming irrigated lands
24 within the FIP's?

25 A I do not know specifically if or who -- if someone

1 is doing an economic analysis of the costs and
2 benefits of reclaiming lands within the FIP's

3 Q Okay. Have you developed crop budgets in addition
4 to the ones you have shown us yesterday?

5 A I have not.

6 Q Okay, would the crop budgets that you developed
7 for the new project areas be applicable to an
8 economic analysis of reclaiming land within the
9 FIP's?

10 A I can't make that judgment without looking at the
11 conditions on the FIP lands.

12 Q Do you believe that the overall economic analysis
13 that you have done concerning the five new project
14 areas is applicable in any way to the lands to be
15 reclaimed within the FIP's?

16 A Oh, I think it is probably applicable in some way.

17 Q How would it be applicable?

18 A I don't know, I haven't looked at the FIP lands.

19 Q Are you saying then that some economic analysis
20 should be done or that this one could be used?

21 A No, I'm saying neither of those things.

22 Q Okay, what are you saying?

23 A Nothing more than I have said.

24 MS. SLEATER: Jim, can we have a break for a
25 second?

1 MR. MERRILL: Sure. Why don't you go ahead
2 and Xerox your notes.

3 (Recess, 8:55 a.m. to 9:10 a.m.)

4 MR. MERRILL: Okay, let's go back on the record.

5 Q (By Mr. Merrill) Dave, during the break you Xeroxed
6 for us copies of the notes we were talking about
7 earlier, and those are marked as Deposition Exhibit
8 20. Would you identify that for the record, please?

9 A These are my notes from telephone conversations I
10 had with two farmers concerning their application
11 of acid to reclaim land.

12 THE WITNESS: Do you have a copy?

13 MS. SLEATER: No.

14 Thank you.

15 Q (By Mr. Merrill) Some of these crops are marginally
16 legible. Is this your handwriting?

17 A It is.

18 Q Can you rather quickly just run through the phrases
19 that are marked down, paraphrase your way through
20 the notes real quickly in case we have trouble de-
21 ciphering them later?

22 A Okay, at the top it says "Reclaimed Land - Inter-
23 views". Over at the right it indicates telephone
24 by myself.

25 Q Is there a date in the upper right-hand corner?

1 A There was a date.

2 Q Mine just says "80".

3 A That's right.

4 Q Do you recall about when these were written?

5 A It was around November.

6 Q Okay.

7 A I shall read every word on it, then there's no --

8 Q Well, a lot of it is fairly cryptic to me, at least
9 anyway, so if you could slip through it fairly
10 quick, I would appreciate it.

11 A Okay, I took out the number of acres, but you see
12 the word "acres, now alfalfa - stand of hay, 4.5 -
13 5.0 tons expected for '81."

14 Q Uh-huh.

15 A "Underground tile drains - spring '77 or fall '76."

16 Q Is that when they were put in?

17 A Yes.

18 Q Okay.

19 A "Two tons of sulfuric acid per acre only - no other
20 amendments up to 6 tons per acre in the fall of '77.
21 Plowed for 3 years. '78 oats, not a good yield.
22 '79 and '80, 50 bushels of barley malt --" I'm sorry,
23 the 50 bushels applies to '79, the 72 bushels to '80
24 over 20 acres sold to Coors. Nurse crop for alfalfa.
25 Q Were the '79 and '80 crops malt barley?

- 1 A Both malt barley, both nursing alfalfa.
- 2 Q All right.
- 3 A "Ph was over 8, now it is 7.4 - 7.6."
- 4 Q Uh-huh.
- 5 A "Thirty-five to 40 bushels is the yield for the
6 oats in '78."
- 7 Q Okay.
- 8 A "Less than 2 acres won't take seed. Sandy loam -
9 same as rest." Then the rest of the notes refer to
10 the second telephone conversation in which that
11 farmer reclaimed hay fields which were very sour
12 alkali soil. Therefore, no alkali fertilization.
- 13 Q Uh-huh.
- 14 A The indication of the amount of P-205 applied,
15 applied 250 tons of phosphoric acid this year to
16 lower the pH. He felt it was better than sulfuric
17 acid, which he applied 3,000 tons of sulfuric acid
18 last year. He applied 2 to 3 tons per acre up to
19 20 tons in critical spots, and he was telling me
20 that the irrigation water has a pH of 8. Soils
21 have a pH of 7.2 to 7.6.
- 22 Q Uh-huh.
- 23 A To clarify that 20 tons in critical spots, he did
24 say those were -- well, it is clear, I think from
25 what my notes say.

1 Q Well, it doesn't say anything on my notes other
2 than 20 tons that he --
3 A That he applied 20 tons in critical spots, right.
4 Q Did he mention to you anything about how many
5 critical spots there were?
6 A There were very few and very small, as I recall.
7 Q Okay.
8 A He's applied -- he's made applications as much as
9 twelve years in a row. He told me that the sulfuric
10 acid replaces phosphates in the soil. The crops he
11 grew were straight hay, meaning alfalfa hay, and his
12 yields were 4.0 tons on two cuttings. Even in the
13 first year, no big deal. He did not always nurse
14 it with barley. That says "total farm" and I took
15 out the number of acres. "Without nurse barley, he
16 gets 2.5 tons of alfalfa in the first year. Can't
17 spray barley to get rid of weeds, but will plant
18 barley this year. New barley needs cover crop be-
19 cause it is a steep field. Twenty-five ton loads
20 of acid is the quantity in which he has purchased
21 it. He said that it is black in color because it
22 is a wash-out from lines in refineries. He gets
23 some residues, but that's okay. He gets trace
24 elements, some lead, but not much. Oil settles
25 to the bottom, so he doesn't drain the tank to the

1 bottom."

2 Q Uh-huh.

3 A "Does this on all ground as a matter of practice.
4 Better stands on new seeding because of acid treat-
5 ment. Six tons on some acres - exceptional, but
6 happens. High quality alfalfa."

7 Q Are there any matters which were related to you
8 during these two interviews on which you relied
9 in discussing the \$100 per acre reclamation costs
10 which don't show up in Dornbusch Exhibit 20?

11 A Yes, evidently I didn't put that down in my notes,
12 but I do recall that the second farmer in particular
13 did talk about his costs and he indicated that it
14 was less than \$10 an acre.

15 Q That would be for putting this acid from the
16 refinery on his land?

17 A That's correct.

18 Q Did he tell you if that was just the cost of the
19 acid itself or did it include hauling it and spread-
20 ing it, or did he say?

21 A He didn't say.

22 Q Is the \$100 per acre reclamation cost an annual
23 cost or a total cost over all time?

24 A I believe it is an annual cost -- excuse me, I
25 believe it is the cost that's required to reclaim

1 the land and can be incurred entirely the first
2 year to reclaim the land.

3 Q Are you saying then that you might spend that
4 whole \$100 per acre or less than that amount the
5 first year and then not spend any more at all?

6 A Yes.

7 Q On what do you base that?

8 A From the conversations with these farmers.

9 Q Okay, are there any other significant facts on
10 which you relied arising out of these interviews
11 that are not reflected on Dornbusch Exhibit 20?

12 A Not that I recall, no.

13 Q Okay. In your professional opinion, should an
14 economic analysis be done concerning irrigation
15 of lands within the FIP's?

16 A I have no opinion on that.

17 Q Do you expect to develop one before trial?

18 A I don't know, I haven't thought about it.

19 Q Okay, in your opinion, should an economic analysis
20 be done concerning lands which have never been irri-
21 gated but may be served by permits before bringing
22 those lands into production?

23 A I don't have an opinion as to whether an economic
24 analysis should or should not be done.

25 Q Do you know if any economic analysis has been done

1 concerning lands, additional lands to be irrigated
2 under permits?

3 A. I do not.

4 Q. Okay, yesterday in going through the gross returns
5 for the five new project areas, we were discussing
6 prices, and I forgot to ask you then if those crop
7 prices were F.O.B. the field or the elevator or a
8 train or how far down the road do those prices get
9 you?

10 A. The prices are the prices paid at the point of
11 delivery.

12 Q. And what's the point of delivery typically?

13 A. It varies with the products. The products which
14 require some movement for delivery include the
15 cost of that movement in the budgets.

16 Q. Okay, can you go through the five crops that you
17 have proposed for the new project areas and tell
18 us the point at which each price is applicable?

19 A. The corn grain and barley --

20 Q. Uh-huh.

21 A. -- are sold in Riverton and the production costs
22 include the cost of transporting those products
23 to Riverton.

24 Q. Okay. And that would be the price at sale in
25 Riverton?

- 1 A. It's the normalized price.
- 2 Q. Okay.
- 3 A. As I said yesterday.
- 4 Q. That's right, normalized price at Riverton for
- 5 malt barley, nurse barley?
- 6 A. For malt barley, that's right.
- 7 Q. Okay.
- 8 A. And for corn grain it's the again the normalized
- 9 price.
- 10 Q. In Riverton?
- 11 A. Well, it's the normalized price that applies, I
- 12 believe, to Wyoming.
- 13 Q. Do you know where that price applies in the chain,
- 14 if you will, of getting the crop to its consumer
- 15 for corn grain?
- 16 A. I think you can assume that that's the price
- 17 that's applicable at a point of sale, such as
- 18 Riverton.
- 19 Q. Okay, how about for alfalfa?
- 20 A. I believe that the price we used for alfalfa does
- 21 not include the prices -- the price paid at the
- 22 point of growing the alfalfa.
- 23 Q. So you would pay that price and then go in the
- 24 field and pick up the bales yourself?
- 25 A. No, at delivery of the bales on the farm.

- 1 Q Oh, okay.
- 2 A To the buyer.
- 3 Q So that would be F.O.B. farm?
- 4 A Right.
- 5 Q Okay, how about corn silage?
- 6 A Corn silage is fed to cattle only on the reserva-
- 7 tion, it is not moved very far.
- 8 Q Okay, would this be the price in place where it is
- 9 grown or delivered to where the cattle are?
- 10 A Where the cattle consume it.
- 11 Q Okay, Dave, do you have your copy of Dornbusch
- 12 Exhibit 9 there that you could pull out?
- 13 A What is Dornbusch Exhibit 9 again?
- 14 Q It is crop budget at 4 percent.
- 15 A Yes, I have it.
- 16 Q Okay, turn to Page 2. I noticed under the harvest
- 17 operation - combine, somebody originally typed in
- 18 83 bushels and that was lined out and changed to
- 19 100?
- 20 A Yes.
- 21 Q Did you at one time run your crop budgets assuming
- 22 83 bushels per acre?
- 23 A I think the reason that that was in there was that
- 24 they were copying that directly from Agee's, and I
- 25 think that the person who had computed what Agee

- 1 had used has copied down the 83 directly.
- 2 Q Do you know if a crop budget was computed using
- 3 83?
- 4 A Yes, I think a crop budget was computed using 83.
- 5 Q Do you know if the benefit-cost ratio was computed
- 6 assuming 83 as a yield?
- 7 A It was not.
- 8 Q Do you know why not?
- 9 A Because before he got that far, I made the judgment
- 10 that 83 was not the appropriate yield.
- 11 Q Okay. So you changed your yield assumptions before
- 12 you got as far down the road as starting to compute
- 13 your benefit-cost curves?
- 14 A Yes.
- 15 Q Okay, do you have the crop budget at these lower
- 16 yields, at 83?
- 17 A No.
- 18 Q Where are they?
- 19 A I don't know if I have them any more. I don't know
- 20 if they were even completed. I think they were, but
- 21 I'm not real sure.
- 22 Q Okay, do you want to check with your counsel and
- 23 see, if you still have them, whether you can supply
- 24 copies to us?
- 25 A I'm sure I don't have them.

1 MS. SLEATER: That certainly eliminates me
2 from the decision.

3 MR. MERRILL: Do you feel cut out of the
4 action?

5 MS. SLEATER: Yeah.

6 Q (By Mr. Merrill) Would the same comments you made
7 about the yield assumptions hold true for the third
8 page of Dornbusch Exhibit 9 where 73 bushels is
9 lined out and replaced with 88?

10 A Yes, that's right.

11 Q Okay, Dave, would you please pull out your copy
12 of Dornbusch Exhibit 19? This is where I think we
13 were yesterday.

14 A Okay.

15 Q When Regina indicated that you were looking a
16 little tired,

17 A Ha-ha.

18 Q And I would hand you my calculator again.

19 THE WITNESS: Actually, I brought my own
20 today.

21 MR. MERRILL: Oh, did you?

22 THE WITNESS: Yes.

23 Q (By Mr. Merrill) Okay. Well, I'll try to follow
24 you along then.

25 MS. SLEATER: Mine is more modern than yours.

1 THE WITNESS: It doesn't do as many things
2 though.

3 Q (By Mr. Merrill) Ready to go?

4 A Yes.

5 Q Okay, do you recall exactly where we were? I think
6 we were putting together interest on cash, as I re-
7 call, and we tried to work through that and it just
8 wasn't fitting together due to the lateness of the
9 hour.

10 A Well, the way that this table is calculated --

11 Q Uh-huh.

12 A -- is -- now, I'm talking about interest on cash.

13 Q Right.

14 A Once you get down to Subtotal 1 and then calculate
15 miscellaneous overhead --

16 Q Uh-huh.

17 A -- the interest on cash is an effort to calculate
18 a figure for moving the value in time. And the
19 way it is done is simply adding Subtotal 1 and
20 miscellaneous overhead and then multiplying the
21 sum of that by half of the interest rate, which
22 in this case is $3 \frac{9}{16}$.

23 Q So for the North Crowheart would we use the fully
24 costed Subtotal 1?

25 A No, you use the Subtotal 1 as it is shown without

- 1 parentheses.
- 2 Q Okay, so we add \$3.94 to 49¢?
- 3 A That's right.
- 4 Q And then what?
- 5 A Multiply by 3 9/16 percent.
- 6 Q I get 15 7/8 pennies, and that would be rounded
- 7 up to 16¢?
- 8 A That's right.
- 9 Q Okay, and you add that figure, the 16¢, to the not
- 10 fully costed Subtotal 1 and the miscellaneous over-
- 11 head to get Subtotal 2?
- 12 A Correct.
- 13 Q Okay. So Sub 2 equaled Sub 1 plus miscellaneous
- 14 overhead plus interest on cash, is that correct?
- 15 A Correct.
- 16 Q Okay. And I notice you did fully costed subtotal
- 17 in Subtotal 2. Why is that?
- 18 A I did because the management is calculated on the
- 19 basis of the cost, not recognizing the opportunity
- 20 cost.
- 21 Q Okay.
- 22 A The cash cost.
- 23 Q Why don't you go ahead and describe the management
- 24 calculations then?
- 25 A Okay, if you take the figure in parentheses in

1 Subtotal 1, \$9.70 --

2 Q Uh-huh.

3 A -- add to it miscellaneous overhead of 49¢ --

4 Q Uh-huh.

5 A -- add to that the figure in parentheses of 36¢
6 in interest on cash --

7 Q Uh-huh.

8 A -- you get a subtotal 2 of \$10.55. And that is
9 the number upon which the management calculation
10 is based, and the way you determine the management
11 cost is to multiply the \$10.55 by 10 percent,
12 which is the financial cost of management, and
13 that number again by 20 percent to determine the
14 opportunity cost for management.

15 Q Okay, let me try to recap and see if I have got
16 it right. You take the fully costed Subtotal 1 --

17 A Yes.

18 Q -- which would be \$9.70?

19 A Uh-huh.

20 Q Add into it the miscellaneous overhead of 49¢,
21 add to that 36¢ for fully costed interest on cash,
22 that should give you Subtotal 2?

23 A Uh-huh.

24 Q Of \$10.55?

25 A Yes.

1 Q Take 10 percent of that as your standard manage-
2 ment fee computation and then take 20 percent of
3 that product as the actual opportunity cost of
4 management, and that gives you your management
5 fee?

6 A That's right.

7 Q Okay, let me try it.

8 A That gives you your management cost.

9 Q Management cost, okay.

10 (Brief pause.)

11 MR. MERRILL: Eureka!

12 Q (By Mr. Merrill) I take it you add the management
13 cost to Subtotal 2 in the not fully costed version
14 and come up with a total cost?

15 A The opportunity cost version.

16 Q Opportunity cost version?

17 A It is fully costed.

18 Q Oh.

19 A The terms that I was using, fully costed and not
20 fully costed, are not really exactly proper. It
21 was easy to term them that way, but the costs that
22 I'm showing are the proper fully costed opportunity
23 costs, and that holds whenever I use the term "fully
24 costed" or "not fully costed". My shorthand might
25 not be --

- 1 Q So one is the fully costed, those are the big
2 numbers, and the other is the opportunity cost?
- 3 A With the understanding I just explained.
- 4 Q Okay, thanks for straightening me out.
- 5 A You're welcome.
- 6 Q How do you define a side-roll on-farm irrigation
7 system?
- 8 A I do not. You better ask Woldezion.
- 9 Q Is there any labor cost involved other than the
10 labor to reset in the opportunity cost for side-
11 roll irrigation systems?
- 12 A Well, management is a labor cost.
- 13 Q Do you have any accounting in the O and M for side-
14 roll of labor wages?
- 15 A Do I have an accounting? There are labor wages
16 paid to the labor. The repair and maintenance
17 probably included labor, but I think the best
18 thing for you to do to determine how much labor
19 and where the labor is is to ask Woldezion. He
20 was the one that developed the costs for the
21 operations.
- 22 Q Do you have listed anywhere in here a labor cost
23 for repairs to the irrigation system?
- 24 A I do not.
- 25 Q Do you know if Wold included an item for repairs

1 in his costs?

2 A A labor cost for repairs?

3 Q Uh-huh.

4 A I believe he did, yes.

5 Q Then, in your professional opinion, would it be
6 appropriate to include a labor cost for repairs?

7 A I believe it is included in this table in repairs
8 and maintenance.

9 Q Okay. You probably told me yesterday, but I have
10 forgotten. That figure came directly from Wold,
11 the repair and maintenance?

12 A That's right.

13 Q Okay, so we should go to Wold to get the breakdown
14 of the components of the repair and maintenance?

15 A Yes. I can't recall exactly whether he gave us
16 the labor hours and we determined the costs or if
17 he determined the costs directly himself. It might
18 have been one or the other.

19 Q If he gave you labor hours, what factors would you
20 use to convert that to labor costs?

21 A We used \$3.50 an hour for fully costed labor before
22 determining the opportunity cost.

23 Q Is that for skilled or unskilled labor?

24 A I can't recall. I believe we discussed the skill
25 required with Wold and applied the appropriate rate.

- 1 I believe it's -- and that rate is \$3.50 an hour.
- 2 Q Well, what is the skill required? Can an unskilled
- 3 worker do this or are we talking about skilled?
- 4 A The skill required to perform the repair and main-
- 5 tenance -- excuse me, that's for the application
- 6 of the -- the movement of the sprinklers.
- 7 Q Okay, would you consider that to be skilled or un-
- 8 skilled labor?
- 9 A That's unskilled labor.
- 10 Q How did you arrive at the \$3.50 per hour figure
- 11 for fully costed unskilled labor?
- 12 A I believe that's the same rate that Agee uses
- 13 and I think that's our source. I'll have to
- 14 check my notes, it's been so long since I --
- 15 Q Okay, why don't you go ahead and check your notes?
- 16 A Well, I couldn't check it right now. I'll come
- 17 back to you on that.
- 18 Q Okay.
- 19 A It's been so long since I developed that that I
- 20 can't recall.
- 21 Q So you will check your notes for the basis of
- 22 that figure and let us know?
- 23 A Yes.
- 24 Q Thank you.
- 25 Did you use the same \$3.50 per hour unskilled

1 labor charge in your crop budgets?

2 A. Yes, I believe I did.

3 Q. Okay, are there any differences on Dornbusch
4 Exhibit 19 between the calculations on Page 2
5 for side-roll and paying \$3.00 for hand-move
6 in the figures or how they are treated?

7 A. Well, the figures are obviously different; the
8 method of calculation is the same.

9 Q. Okay, for hand-move you got your repair and main-
10 tenance charges directly from Wold?

11 A. Yes, I believe so.

12 Q. But again, those could have been in hours or
13 dollars?

14 A. Yes, I believe they were in dollars, but I'll have
15 to check.

16 Q. Okay, can you make a note to let us know on that
17 one, too, please?

18 (Brief pause.)

19 MR. MERRILL: After hints from your counsel,
20 do you want to change any of your answers?

21 THE WITNESS: No.

22 Q. (By Mr. Merrill) Did Wold give you the labor
23 requirements for the various types of sprinkler
24 systems or did you develop those yourself?

25 A. The amount of labor required?

- 1 Q Uh-huh.
- 2 A No, that came from Wold.
- 3 Q For labor to reset each system?
- 4 A That's from Wold.
- 5 Q Okay, is that another instance where he might have
- 6 given you dollars or hours?
- 7 A I believe in the requirements to reset that he gave
- 8 us the hours.
- 9 Q Did you also use \$3.50 an hour?
- 10 A Yes.
- 11 Q In converting those?
- 12 A Yes.
- 13 Q Do you have the hourly figures that Wold gave you
- 14 for resetting side-roll and hand-move?
- 15 A Let me see. For side-roll, I have a half hour for
- 16 1.82 acres per application and for hand-move I have
- 17 .6 hours per acre per application.
- 18 Q And where did you get those numbers?
- 19 A From Wold.
- 20 Q Okay, did you use \$3.50 an hour for fully costed
- 21 unskilled labor throughout your analysis?
- 22 A I believe I did.
- 23 Q Okay, where would be the break point between this
- 24 unskilled labor and management?
- 25 A As it is shown in those tables in the crop budgets,

1 labor is at the \$3.50 rate per hour.

2 Q Okay. What I'm wondering is with respect to all
3 of the various operations that have to be done in
4 the field, I presume that the guy who actually
5 picks up the sprinkler chunks and moves them
6 around is getting paid \$3.50 an hour?

7 A Right.

8 Q Okay, how about the guy who supervises and says
9 it is time to move that sprinkler?

10 A I didn't estimate what that man is paid.

11 Q How far up the managerial hierarchy do you go be-
12 fore you start placing the costs for personnel in
13 the management column as opposed to the other labor
14 charges?

15 I'm trying to get some sense of where the
16 break point is. Maybe I'm not asking it the right
17 way.

18 A I believe the people that make the judgments about
19 the irrigation practices are the managers and the
20 people who carry out the directions of the manage-
21 ment are the labor to reset.

22 Q Okay, is there any intermediate level between the
23 guy deciding to move an irrigation system and
24 someone else actually doing the work, or is it a
25 fairly clean-cut analysis?

1 A I believe you would have to ask Wold about that.

2 MR. ROGERS: Would you read that question
3 and answer back to me, please?

4 (The above question and answer
5 (were read back by the reporter
6 (as follows: "Q: Okay, is
7 (there any intermediate level
8 (between the guy deciding to
9 (move an irrigation system and
10 (someone else actually doing
11 (the work, or is it a fairly
12 (clean-cut analysis? A: I
13 (believe you would have to ask
14 (Wold about that."

15 Q (By Mr. Merrill) Okay, do you have included in
16 the costs of these sprinkler systems anywhere a
17 charge for energy?

18 A Yes, the charge for energy is in the irrigation
19 costs that I assume we'll get to later.

20 Q I'm falling apart at the seams here. Let me go
21 back to Dornbusch 6 for a moment.

22 Dave, we've got different notes on this side
23 of the table for our hourly requirements that you
24 got from Wold for resetting the side-rolls and the
25 hand-moves. You have a half hour per 1.82 applica-
tions for side-rolls?

26 A Yes,

27 Q And for hand-moves, what was the figure?

28 A .6.

29 Q .6?

1 A Hours.

2 Q Hours per acre per application?

3 A Yes.

4 Q Okay, thanks.

5 Did you perform or calculate any O and M costs
6 for any types of irrigation systems other than side-
7 roll and hand-move?

8 A No.

9 Q Nothing for center pivots?

10 A No.

11 Q Did you make any calculations for gravity irriga-
12 tion?

13 A No.

14 Q No calculations for solid set sprinklers?

15 A Just side-roll and hand-move.

16 Q Okay, what's the next step after we have the
17 charges for the irrigation system, O and M costs,
18 where do we go from there?

19 A The charges for O and M costs are subtracted from
20 average annual net return in Table 4 of Dornbusch
21 Exhibit 6 to give you the project area net benefit
22 per acre,

23 Q Okay.

24 A The annual net benefit.

25 Q Is Dornbusch Exhibit 19 the only computations you

- 1 performed of the irrigation system O & M costs?
- 2 A. They are.
- 3 Q. Okay, how do you get from the two totals for hand-
- 4 move and side-roll to the annual on-farm irrigation
- 5 O & M costs on Table 4 of Dornbusch 6? The figures
- 6 don't agree.
- 7 A. The figures do agree.
- 8 Q. Oh, do they?
- 9 A. If you look at the first page on the table, the
- 10 figures for the side-roll and hand-move are entered
- 11 in the third and fourth row of numbers.
- 12 Q. Oh, and those are weighted by the kind of sprinkler
- 13 system you're going to use on the project?
- 14 A. That's right, that's right.
- 15 Q. By golly, it is filtering through. Give me a little
- 16 time. So you subtract annual on-farm irrigation O &
- 17 M costs from annual average net return?
- 18 A. That's right.
- 19 Q. And that gives us the project area net benefit per
- 20 acre on an annual basis?
- 21 A. Correct.
- 22 Q. Okay, how do you take that figure and convert it
- 23 to a present value?
- 24 A. By multiplying by the factor which converts the
- 25 annual return for a 100-year period to the net

- 1 present value for the appropriate discount rate.
- 2 Q Well, okay, Dornbusch Exhibit 6 is a $7 \frac{1}{8}$ discount
- 3 rate?
- 4 A I believe so.
- 5 Q Okay, what would the factor be for $7 \frac{1}{8}$?
- 6 A I believe it is 14.52, but I don't have my notes
- 7 in front of me.
- 8 Q Well, while you're looking there, why don't you
- 9 get the notes for the four discount rates you
- 10 used and we'll just jot them all down here.
- 11 A All right, it's 14.52 for $7 \frac{1}{8}$ percent.
- 12 Q Okay.
- 13 A It's 25 for 4 percent; it's 20.35 for 5 percent.
- 14 Q Uh-huh.
- 15 A 20.35 and it is 17.12 for 6 percent.
- 16 Q Okay, tell me how those multiplier numbers were
- 17 arrived at.
- 18 A By using either the formula for converting that
- 19 stream of annual payments to a net present value
- 20 by using tables which give you that number or by
- 21 using a calculator which will also give you that
- 22 number.
- 23 Q All right, can you give me the formula?
- 24 A Not offhand, I can't, no.
- 25 Q Okay, did you use the formula or the tables?

- 1 A I used the calculator.
- 2 Q Okay, do you want to describe how you did that?
- 3 A You use a financial calculator that is capable of
- 4 performing --
- 5 Q Oh, one of those --
- 6 A -- that function.
- 7 Q Describe to me in theory how it works.
- 8 A In theory how it works?
- 9 Q Yeah.
- 10 A It takes the stream of annual returns and discounts
- 11 that to a net present value using the appropriate
- 12 discount rate.
- 13 Q So to turn it on its head, the present value of
- 14 \$1987 discounted at 7 1/8 percent would give you
- 15 an annual payment of \$136.83?
- 16 A Correct.
- 17 Q Over 100 years?
- 18 A Right.
- 19 Q Okay. And on the other tables that you provided
- 20 us yesterday for different discount rates, you
- 21 would just use these other factors?
- 22 A That's right.
- 23 Q All right, where do we go from there?
- 24 A Where do you want to go from there? What do I do?
- 25 Q The next step in your analysis.

- 1 A Okay, I took the net present value for each project
2 area.
- 3 Q Right.
- 4 A And they are repeated on the first column of Table
5 5 in Dornbusch Exhibit 6.
- 6 Q Uh-huh.
- 7 A And that number is then divided by the systems
8 cost to determine the benefit-cost ratio. The
9 systems cost is shown in the second column. The
10 benefit-cost ratio in the third column.
- 11 Q Okay. I bet you know what the next question is
12 going to be: Where do the system costs come from?
- 13 A Woldezion Mesghinna.
- 14 Q The whole works, he just gave you a final present
15 value?
- 16 A No.
- 17 Q Okay, what did Wold give you?
- 18 A Wold gave me normalized prices for each of the
19 components of the system cost, and his prices
20 included labor, fully costed, and we made adjust-
21 ments for the opportunity cost.
- 22 Q Do you have with you a copy of the prices and
23 information that Wold gave you?
- 24 A Yes, I do. Would you like a copy?
- 25 Q Yes, please.

1 A. Okay.

2 Q And while we're at it, your computations to adjust
3 the labor charges.

4 A. Okay, I can give you the numbers which are the ad-
5 justed numbers. The computations are -- were done
6 on a calculator.

7 Q Okay.

8 A. Without writing down intermediate numbers.

9 Q Okay, does the information from Wold have the
10 normalized prices, including fully costed labor?

11 A. They do.

12 Q Okay, can we have a look at that stuff?

13 A. Okay.

14 MS. SLEATER: Wold gave you that?

15 THE WITNESS: Yes.

16 MS. SLEATER: Okay. He's so talented.

17 THE WITNESS: Regina, can I speak with you?

18 (Off-the-record discussion.

19 (The instruments hereinafter
20 (described were identified as
21 (Dornbusch Deposition Exhibits
(Nos. 21 and 22, respectively.

22 MR. MERRILL: Let's go back on the record.

23 Q (By Mr. Merrill) Dave, do you have the sticker
24 copy of Dornbusch Exhibit 21 in front of you?

25 A. No, where is 21?

- 1 Q There it is.
- 2 A Yes.
- 3 Q Okay, would you identify that, please?
- 4 A Okay, Dornbusch Exhibit 21 presents a series of
- 5 installation costs and operation costs for each of
- 6 the five project area irrigation systems. The
- 7 numbers -- Oh, there are normalized prices.
- 8 Q Okay.
- 9 A The numbers on Rows 1 through 5 and 10 through 12
- 10 are from Woldezion Mesghinna.
- 11 Q Okay, where are the numbers for Column 6?
- 12 A For Column 6?
- 13 Q I mean, excuse me, Row 6.
- 14 A Row 6, I calculated Row 6.
- 15 Q Okay, did you calculate the other rows in which
- 16 the numbers are blank right now?
- 17 A I did.
- 18 Q Can we see a copy of the whole chart that includes
- 19 Wold's numbers as well as the ones you calculated
- 20 and the total installation and operation costs?
- 21 A They are included on Dornbusch Exhibit 22, which
- 22 I gave you.
- 23 I did not calculate those numbers prior to
- 24 the final summation, which is on Dornbusch 22.
- 25 Q Do you have Exhibit 22 in front of you?

1 A. I do.

2 Q Okay, why don't you go ahead and identify that one
3 because I've got some questions between the two of
4 them.

5 A. Okay, Dornbusch Exhibit 22 is the same format as
6 Exhibit 21.

7 Q All right.

8 A. However, it includes completely filled in rows and
9 columns and it included adjustments to correct for
10 the opportunity cost of labor as well as the ad-
11 justments necessary to calculate the net present
12 value, whereas on Exhibit 21 the numbers in Rows
13 10, 11 and 12 are not net present value, but annual-
14 ized costs.

15 Q Are the four pages of Deposition Exhibit 22 for
16 different discount rates?

17 A. They are.

18 Q Okay, would you give me the discount rate for each
19 page?

20 A. They are the same discount rates that we talked
21 about before.

22 Q Okay, which one is Page 1, what rate?

23 A. May I see the exhibit?

24 Oh, 7 1/8 percent is Page 1.

25 Q Okay.

1 A The table is covering the rates up in the corner.

2 Page 2 is 4.

3 Q Okay.

4 A Page 3, 5; Page 4 is 6 percent.

5 Q Thank you.

6 A You're welcome.

7 Q Deposition Exhibit 21 is the information that Wold
8 gave you, is that right?

9 A As I explained, I explained what information he
10 gave me. He gave me all of the information on
11 this except for the fencing costs.

12 Q Okay.

13 A That I entered myself.

14 Q Did he give it to you in essentially the form it
15 is listed in Exhibit 21 by cost by project area?

16 A Yes.

17 Q Okay.

18 THE WITNESS: Excuse me. I wonder if I could
19 ask you not to smoke?

20 MR. SOMMERS: Sure.

21 THE WITNESS: It is beginning to get to me.

22 Thanks.

23 Q (By Mr. Merrill) Okay, you determined the fencing
24 costs on Deposition Exhibit 21?

25 A I did.

1 Q Okay, do you want to explain how you did that?

2 A Yes, one of my staff in consultation with Wolde-
3 zion and perhaps others at Stetson Engineers de-
4 termined where the locations of fences would be
5 necessary. He then measured the fencing and we
6 determined the fencing cost per acre.

7 Q Did you take the total cost of fencing a project
8 and then divide it by the number of acres to be
9 irrigated under that project to allocate the
10 fence costs to each acre?

11 A That's right.

12 Q Okay, what cost did you use per foot or mile or
13 however you used it for fencing?

14 A We used a cost of \$1440 a mile.

15 Q What kind of fence is that for?

16 A I believe that's a permanent steel fence.

17 Q Like chainlink or something else?

18 A I don't know what the precise description of it
19 is; I don't recall what the description of it is,
20 but it is a permanent steel fence. I don't have a
21 description of it with me.

22 Q Do you know how the cost per mile was derived?

23 A Yes, I believe I do.

24 Q Source?

25 A Source is Montana Agricultural Extension Management

1 Guide for fencing costs on grazing lands.

2 Q Montana Agricultural Extension Guide for costs
3 of fencing on grazing lands?

4 A That's right.

5 Q Do you have a date for that?

6 A I believe it's 1969, but I'm not sure.

7 Q You must have normalized it?

8 A Of course. That's why I believe the date on the
9 publication is '69 because --

10 MR. MERRILL: Ha-ha-ha.

11 A That's what is the published price.

12 Q Do you have with you the calculations by which
13 you determined the fencing costs?

14 A No.

15 Q Did you include any charges for fence maintenance
16 and repair?

17 A Yes.

18 Q Do you have those?

19 A Yes. Okay, they are \$13 per mile.

20 Q For any unit of time?

21 A Annual.

22 Q How did you arrive at that figure?

23 A I believe at the same source.

24 Q Okay. So, as I understand it, you or somebody on
25 your staff figured out much fence would be required

1 for each project, the total number of miles of
2 fencing, then divided that by -- or then figured
3 the cost and divided the cost by the irrigated
4 acres within the project to allocate the fencing
5 cost to each acre?

6 A. I'm sorry, I wasn't following the question.

7 MR. MERRILL: Okay, it was a lousy question.
8 Let me try it again.

9 THE WITNESS: Maybe it is time for a break.

10 MR. MERRILL: Sure.

11 THE WITNESS: Let's take one.

12 MR. MERRILL: Okay, we've got to keep the
13 witness happy.

14 (Recess, 10:30 a.m. to
15 10:49 a.m.)

16 MR. MERRILL: Okay, let's go back on the
17 record.

18 Q (By Mr. Merrill) We were talking about fencing
19 costs.

20 A. Right. And I need to make a correction. My
21 source was corroborated on the figure that I
22 obtained from the BIA, for the cost per mile of
23 fences was corroborated by the Montana Agricul-
24 tural Extension.

25 Q Oh, the \$1440 per mile came from BIA?

- 1 A That's right.
- 2 Q And was corroborated by the Montana Extension
- 3 Guide?
- 4 A That's correct.
- 5 Q Okay, who at BIA gave you that?
- 6 A Rich Harbour.
- 7 Q Okay, so what did you do with the \$1440 per mile?
- 8 A Well, I should make a correction. Rich Harbour did not
- 9 not give me the \$1440 per mile.
- 10 Q Oh.
- 11 A Rich Harbour gave me \$2240 per mile, of which
- 12 \$1,000 is for labor, and I adjusted for the op-
- 13 portunity cost.
- 14 Q I'll bet you took 20 percent.
- 15 A That's right.
- 16 Q So you costed your labor at 22 percent?
- 17 A Twenty percent.
- 18 Q Twenty percent, right.
- 19 Okay, so you would have subtracted one
- 20 thousand bucks from it?
- 21 A Eight hundred.
- 22 Q Okay, subtracted \$1,000, added \$200 back, so that
- 23 got you to the \$1440 per mile?
- 24 A That's right.
- 25 Q Okay, so you verified \$2240 with the Montana

1 Extension Guide?

2 A. That's right.

3 Q. Do you know the basis of Rich Harbour's \$2240
4 that he gave you?

5 A. I think it is based on \$7 per rod.

6 Q. Do you know where he got that number?

7 A. I do not.

8 Q. Did he give you the \$7 a rod or the \$2240?

9 A. I'm not sure.

10 Q. How many rods are in a mile?

11 A. I believe that each rod is 16 1/2 feet.

12 Q. Three hundred twenty rods in a mile?

13 A. Correct.

14 Q. Times \$7 a rod is \$2240..

15 In determining fencing costs of an agricultural
16 -- or an irrigated agricultural project, would it be
17 reasonable for an expert such as yourself to rely on
18 a person like Rich Harbour to give you fencing costs
19 per distance and then verify that with a source such
20 as the Montana Agricultural Extension Guide?

21 A. I believe so.

22 Q. Okay, what did you do with the \$1440 per mile?

23 A. I determined how many fence miles were required for
24 each project area,

25 Q. And then what?

- 1 A. Divided it by the number of acres in the project
2 area to determine the miles per acre.
- 3 Q Then what?
- 4 A. Multiplied by the miles -- the mile per acre by the
5 cost per mile.
- 6 Q To give you cost per acre.
- 7 A. Installation cost per acre, right.
- 8 Q Do you have a copy with you of the sequence of num-
9 bers that you just described?
- 10 A. Oh, I can read them off to you.
- 11 Q Well, my question was do you have a copy with you?
- 12 A. Of what specifically?
- 13 Q Of the determination of fence miles per area, the
14 number of areas and each acre resulting calculation?
- 15 A. The number of areas in each area?
- 16 Q Excuse me, the number of acres in each area and so
17 forth.
- 18 A. I have the fence miles per project area.
- 19 Q Uh-huh.
- 20 A. The acres in each area, the miles per acre in each
21 area and the dollars per acre in each area.
- 22 Q Will you check with your attorney and see if we can
23 make a copy of that, please?

24 MS. SLEATER: How do you feel about it?

25 THE WITNESS: Sure,

1 MS. SLEATER: Okay.

2 (Off-the-record discussion.

3 MS. SLEATER: Just tell him if he's going to
4 go through all of them, that's fine.

5 THE WITNESS: Is it okay?

6 MS. SLEATER: Uh-huh.

7 THE WITNESS: All right.

8 Q (By Mr. Merrill) Before you turn that over, we
9 might as well talk about the maintenance cost and
10 any other costs that are figured into the fencing.
11 Are those also shown on the documents that you've
12 got there?

13 A Yes, they are.

14 Q Can we go ahead and get all that at one crack to
15 save breaking it up?

16 A Yes, you may.

17 MR. MERRILL: Great.

18 (Off-the-record discussion.

19 (The instrument hereinafter
20 (described was identified as
(Dornbusch Deposition Exhibit
(No, 23.

21 MR. MERRILL: Let's go back on the record.

22 Q (By Mr. Merrill) Dave, in front of you I have put
23 Dornbusch Exhibit 23. Would you describe that,
24 please?
25

1 A. It includes the cost calculations for fencing for
2 each of the project areas.

3 Q. Using the North Crowheart area as an example, would
4 you describe the series of computations to arrive at
5 the fencing cost per acre in the North Crowheart area?

6 A. Okay, there were 242 fence miles.

7 Q. How was that determined?

8 A. By sketching on a map or drawing on a map the loca-
9 tions of fences required and then measuring them from
10 the map and scaling to determine the fence miles.

11 Q. Did somebody in your office do the drawing and the
12 scaling?

13 A. Yes.

14 Q. Do you have copies of the maps with you?

15 A. Yes, I do.

16 Q. May I have those for each area?

17 A. No, you may not; they are my originals.

18 Q. Can we make copies?

19 A. Yes, you may make copies, if you like.

20 MR. MERRILL: Okay.

21 Holy smoke!

22 (Off-the-record discussion.

23 MR. MERRILL: Back on the record.

24 Q. (By Mr. Merrill) I'm looking at a map that's called
25 Wind River Indian Reservation, Wyoming, Proposed

- 1 Irrigation Project, Big Horn Flats Unit, Conceptual
2 Irrigation Development Plan by Stetson Engineers.
3 It is also marked Big Horn Flats 2 of 2.
- 4 A. Yes.
- 5 Q. There are several areas on the map shaded with
6 vertical lines and outlined in black. Are those
7 the irrigation areas?
- 8 A. I believe they are.
- 9 Q. What is the significance of the red lines around
10 those areas?
- 11 A. I believe the red lines are the fences, indication
12 of where the fences would go.
- 13 Q. Okay, would that same scheme go for each of the
14 plates that you have given me?
- 15 A. Yes, I believe it would.
- 16 Q. Okay, from whom did you receive the maps on which
17 the red lines are drawn?
- 18 A. From David May of my staff.
- 19 Q. Do you know where he got them?
- 20 A. Where he got the original maps?
- 21 Q. Uh-huh.
- 22 A. I believe he got them from Stetson Engineers, but
23 I'm not sure.
- 24 Q. Do you know about when he would have gotten them?
- 25 A. No.

1 Q Okay, if it's agreeable with you, we'll make blue
2 line copies of these rascals during lunch and
3 come back and identify them later so we can keep
4 going.

5 A That's fine with me.

6 Q Okay.

7 A Please be careful. There are some pieces that are
8 rather small or at least one that's only about
9 maybe 8 inches by 10 inches.

10 Q Okay.

11 A So watch out when you unroll them that it doesn't
12 get -- fall out and get lost.

13 MR. MERRILL: Okay, we'll do our best not to
14 lose them.

15 (Directed to Mr. Sommers) Give them to our
16 blue line outfit and see what he can do.

17 Q (By Mr. Merrill) So somebody on your staff took
18 the red lines, marked around all of the North Crow-
19 heart areas and added them up and came up with 242
20 fence miles?

21 A That's right.

22 Q Okay, where did the 38,764 acres come from?

23 A I believe that came directly from Stetson Engineers.

24 Q Okay, is that figure to represent the number of
25 acres against which the actual charge for fencing

1 is to be applied?

2 A. Yes.

3 Q. Is that irrigated acres?

4 A. I believe it is. It is the acreage which is the
5 basis of our acreage calculations, and I believe
6 it includes all of the irrigated acreage.

7 Q. Miles per acre is determined by simply dividing
8 fence miles by acres in each project?

9 A. Yes.

10 Q. Dollars per acre is determined by multiplying --
11 Well, strike that.

12 Why don't you tell me how dollars per acre
13 is determined because I'll bet I don't know.

14 A. I bet you do. I just told you. You multiply
15 miles per acre times dollars per mile and you get
16 dollars per acre.

17 Q. Okay, did you use \$1440 as dollars per mile?

18 A. Yes, I did.

19 Q. Okay. So the dollars per acre figure listed in
20 the chart on Dornbusch Exhibit 23 is the installa-
21 tion charge, is that right, per acre?

22 A. The dollars per acre includes two costs; one is
23 installation, the other one is annual repair.

24 Q. Okay.

25 Q. Both are presented.

1 MR. MERRILL: Okay, let's go off the record
2 for a moment.

3 (Off-the-record discussion.

4 MR. MERRILL: Back on the record.

5 Q (By Mr. Merrill) Tell me again how you dealt with
6 the annual repair estimate. I'm not clear on put-
7 ting that -- the \$13 per mile together with the
8 \$1440 per mile installation charge.

9 A It's not put together, they are handled separately.

10 Q Okay. So the installation charge is simply the
11 \$1440 per mile times the miles per acre in a
12 particular project?

13 A Say that again.

14 Q The --

15 A Installation charge?

16 Q Right.

17 A Is what?

18 Q \$8.93 in North Crowheart you get by simply multiply-
19 ing the miles per acre in North Crowheart by \$1440
20 per mile?

21 A Right.

22 Q Okay. And the annual repair would be multiplying
23 miles per acre by \$13 per mile?

24 A Same way, that's correct.

25 Q Okay. Now, how did you work from these numbers back

- 1 to the fence charges shown on Dornbusch Exhibit 22?
- 2 A Okay, you can see that first -- excuse me, I entered
- 3 the rounded numbers for installation on Dornbusch
- 4 Exhibit 21, rounded to the nearest dollar.
- 5 Q Okay, I get it.
- 6 A Okay, and then made the adjustment from the normal-
- 7 ized price to the present value which is shown on
- 8 Dornbusch Exhibit 22.
- 9 Q How was that done?
- 10 A It's done by determining the factor which would
- 11 convert the normalized price to the present value
- 12 and multiplying by that factor.
- 13 Q So it is back to the multipliers that you gave me
- 14 before?
- 15 A The multipliers that I gave you before? Which ones
- 16 are you talking about?
- 17 Q The ones that you read off earlier this morning
- 18 for the four different discount rates.
- 19 A Are you referring to my conversion of an annualized --
- 20 Q Uh-huh.
- 21 A -- return to present value?
- 22 Q Yeah.
- 23 A No, those are annual returns; these fencing costs
- 24 are not annual.
- 25 Q Okay.

1 A The installation cost is incurred only once every
2 25 years.

3 Q Okay. So at Year 1 and Year 26, Year 51, Year 76,
4 you have costs of putting up a new fence, right?

5 A Every 25 years.

6 Q Okay, and you took those costs over the future and
7 brought them back to a present value?

8 A That's right.

9 Q Using each of four discount rates?

10 A That's right.

11 Q All right, I'm catching on.

12 MR. WHITE: What kind of fence lasts 25 years?

13 MR. MERRILL: A permanent steel fence.

14 MS. SLEATER: A big fat fence.

15 MR. WHITE: God, I would hate to string it.

16 Q (By Mr. Merrill) Do the present value figures on
17 Dornbusch Exhibit 22 also reflect an annual repair
18 of \$13 per mile discounted back to a present value?

19 A Which exhibit -- Excuse me.

20 Q Okay, Dornbusch 22 has the present values --

21 A Right.

22 Q -- of the fence?

23 A Right.

24 Q Charges over the future, and you said one component
25 of that was the fact you've got to put up a new

1 fence every 25 years?

2 A. Right.

3 Q. Okay, so another component of the fact is that
4 you've got to spend \$13 per mile to keep the
5 fences in shape?

6 A. It would have been included had I not determined
7 that that cost is negligible compared to the
8 other costs and I felt it wasn't worth carrying
9 out the calculations, so I omitted it.

10 Q. Okay, so the present value fence charges on Dorn-
11 busch Exhibit 22 reflect only the cost of putting
12 up a new fence every 25 years and do not reflect
13 maintenance charges, is that correct?

14 A. That's correct.

15 Q. Okay, is it your opinion that the maintenance
16 charges are so insignificant as to not change the
17 substance of the calculation?

18 A. That's correct.

19 Q. All right, did you actually take one of the cal-
20 culations through with maintenance charges to see
21 the magnitude of the difference?

22 A. Yes, I did.

23 Q. What was it?

24 A. I don't recall.

25 Q. You ran it out on a calculator and decided to heck

1 with it?

2 A. That's right.

3 Q. Okay, Wold gave you the figures for the first five
4 rows of Dornbusch Exhibit 21, is that right?

5 A. That's right.

6 Q. And you just told me how you figured the fencing
7 costs.

8 A. Right.

9 Q. The next one down is under installation and opera-
10 tion costs, O & M & K, is that --

11 A. O & M & R.

12 Q. And R, operation, maintenance and repair?

13 A. Yes.

14 Q. Did you figure those out?

15 A. No, Wold gave me those, as he did for all the rows,
16 numbers in Rows 10, 11 and 12.

17 Q. Okay, all from Wold?

18 A. That's right.

19 Q. You took the figures from Wold and didn't modify
20 them at all, just wrote them down in the appro-
21 priate columns on Dornbusch Exhibit 21?

22 A. That's right.

23 Q. Okay. Now, would you describe for on-farm systems
24 North Crowheart how you got from \$125 in Dornbusch
25 21 to \$194 in Dornbusch 22?

1 A Okay, the price shown or the figures shown on
2 normalized price table, Dornbusch 21, is the
3 initial investment for the on-farm system. The
4 on-farm system has an expected life of 15 years,
5 no salvage value is assumed. And using the type
6 of calculation which I described before where you
7 have a series of investment over time, we deter-
8 mined what the net present value was for the on-
9 farm system using that calculation for each of
10 the interest rates that we have talked about be-
11 fore, and each of the tables in Dornbusch 22 re-
12 flects that net present value for each of those
13 respective interest rates.

14 Q Did you have a table or some copy of those calcu-
15 lations that shows the path from Dornbusch 21 to
16 Dornbusch 22?

17 A It was all done on a calculator.

18 (Off-the-record discussion.

19 Q (By Mr. Merrill) As I understand it, the calcu-
20 lations between Dornbusch 21 to Dornbusch 22 are
21 like those of the fixed costs in your crop budget
22 where you have a piece of equipment with a certain
23 life span and you replace it each time and bring
24 those costs back to the present value?

25 A The principle is the same,

1 Q Okay, do you have some tables similar to the ones
2 you gave me for fixed costs of trucks and tractors
3 and so forth that would apply to on-farm systems,
4 pipe networks and so forth?

5 A No. As I said, the calculation is done in a calcu-
6 lator. It doesn't have to be broken out into the
7 pieces that I felt were necessary and, therefore,
8 prepared a table for the fixed costs for the farm
9 implements and machinery. So I did not prepare a
10 table which shows the intermediate steps between
11 the two.

12 Q Do you have with you the figures you used for the
13 total cost by unit of the various installation costs
14 shown?

15 A The total costs by unit? I don't understand your
16 question.

17 Q On Dornbusch Exhibit 21 --

18 A Yes.

19 Q -- under the North Crowheart for the on-farm systems,
20 you have \$125.

21 A That's right.

22 Q Is that dollars per acre?

23 A That's right, dollars per acre.

24 Q Do you have something showing the total costs of
25 the North Crowheart equipment?

1 A. No.

2 Q That would then be divided by the number of acres
3 in the North Crowheart?

4 A. No, the numbers that you see in Table 21 are
5 exactly as they were presented to me from Wold;
6 all the numbers that were used in preparing those
7 I did not see. -- Excuse me, together with the
8 numbers that you see in Table 21, I do know what
9 the expected life is for each of those items.

10 Q Okay, that was going to be the next question, the
11 life for each of the items.

12 A. Okay, for the on-farm systems --

13 Q Uh-huh.

14 A. -- 15 years.

15 Q All right.

16 A. For the pipe network, 30 years; pump and pumping
17 plant, 25 years.

18 Q Okay.

19 A. Canals and related structures, 100 years.

20 Q Uh-huh.

21 A. And drainage, 100 years.

22 Q Did you develop those figures or did Wold give
23 them to you?

24 A. Wold gave them to me.

25 Q Did he give you any other information with respect

1 to these various installation costs and the units?

2 A. He gave me an estimated salvage value for each one,
3 and each was zero.

4 Q. So the salvage value for each of the Items 1 through
5 5 for all units was zero?

6 A. That's right.

7 Q. Okay, did he give you anything else?

8 A. Not that I recall.

9 Q. Okay. So to get from the --

10 MR. MERRILL: Can I keep going?

11 MS. SLEATER: Yes.

12 MR. MERRILL: Okay.

13 Q. (By Mr. Merrill) Dave, let's take canals and
14 structures under the North Crowheart,

15 A. Uh-huh.

16 Q. On Dornbusch Exhibit 21. Would you describe to
17 me how you got from the \$252 per acre there to
18 \$225 on Dornbusch Exhibit 22?

19 A. Okay, canals and structures. Let me check some-
20 thing.

21 (Brief pause.)

22 A. Okay, canals and structures has a labor component
23 in it that in the numbers that Wold gave me were
24 not adjusted for the opportunity cost.

25 Q. They are fully costed?

1 A. They were fully costed.

2 Q. Okay.

3 A. And the adjustment that I made between those two
4 tables was to remove the component of the labor
5 that is opportunity costed as zero.

6 Q. Would you run me through that calculation, please?

7 A. Okay, for canals and structures, Wold estimated
8 that -- I'm sorry, Wold did not estimate this. We
9 estimated from Bureau of Reclamation figures that
10 skilled labor would be 9.58 percent of the total
11 and unskilled labor would be 8.33 percent of the
12 total.

13 Q. Are you telling me that you folks determined the
14 costs on Dornbusch Exhibit 21 for canals and struc-
15 tures?

16 A. No, I'm telling you that Wold gave me the figure
17 for canals and structures on Dornbusch Exhibit 21.

18 Q. Okay.

19 A. We estimated what the cost of labor was on the
20 percentage of that.

21 Q. Oh, okay, using the two figures that you just gave
22 me?

23 A. That's correct.

24 Q. And those came from Bureau of Reclamation --

25 A. That's right.

- 1 Q -- something. What was the something? I got as
2 far as Bureau of Reclamation.
- 3 A I don't recall.
- 4 Q Would it be in your notes so that you could find
5 it and let us know later?
- 6 A Well, my notes only tell me that these are the
7 labor components of irrigation systems, construc-
8 tion costs, and I don't recall the source.
- 9 Q Okay, what did you do then with these two percentages?
- 10 A Okay, I took 8.33 percent of 252.
- 11 Q Okay.
- 12 A And I determined what 80 percent of that figure was.
- 13 Q Okay.
- 14 A That represents the zero cost of opportunity cost
15 of labor; then I took 9.58 percent of 252.
- 16 Q 9.58?
- 17 A 9.58.
- 18 Q Okay.
- 19 A And I then took 43 percent of that and determined
20 that that is the amount of labor which is costed
21 as zero opportunity costs.
- 22 Q Zero opportunity cost for skilled labor?
- 23 A Right. Summed the two numbers of the zero oppor-
24 tunity costs and subtracted from 252, and I believe
25 that the sum was for canals and structures was $7 \frac{1}{8}$

1 percent was \$27. \$252 less \$27 is \$225, which is
2 the figure on Dornbusch Exhibit 22.

3 Q Would that process of adjusting for the zero oppor-
4 tunity costs, skilled and unskilled labor, be the
5 same regardless of the discount rate?

6 A Yes.

7 Q Okay, why did you adjust the opportunity cost for
8 skilled labor by 43 percent?

9 A Because that is the amount of the labor component
10 which I determined to be the amount which could be
11 drawn from the unemployed resources on or near the
12 reservation.

13 Q At a zero opportunity cost?

14 A That's right.

15 Q Okay, how did you determine 43 percent?

16 A That is a number that is suggested by the Water
17 Resources Council as the amount which they found to
18 be the attainable percentage of skilled labor that
19 could be drawn from unemployed people in the survey
20 they performed applicable to construction projects.

21 Q Did you pull this figure from a guide or a publica-
22 tion of theirs?

23 A I did, and I can't recall which particular one it
24 was,

25 Q It is not in your notes or anything?

- 1 A No.
- 2 Q Okay, it wouldn't be the January, 1980?
- 3 A I wouldn't venture a guess.
- 4 Q Do you have labor cost adjustments for each of
- 5 the other components for the installation costs?
- 6 A Well, I made the adjustments, that's how I got
- 7 Table 22.
- 8 Q Okay. So each of the items on Table 22 had been
- 9 adjusted to factor in the zero opportunity cost
- 10 labor charge?
- 11 A The items that are -- the portions of the construc-
- 12 tion budget which are the four items: pipe net-
- 13 works, pumps and pumping plant, canals and struc-
- 14 tures and drainage, were adjusted as you described.
- 15 Q Okay, do you have with you notes showing the com-
- 16 putations for the labor charge adjustment for each
- 17 of those four -- each of the areas?
- 18 A As I said before, I do not.
- 19 Q These were all done straight on the calculator?
- 20 A Yes.
- 21 Q Throughout the calculations did you use 80 percent
- 22 as your unskilled labor which could be attained at
- 23 zero opportunity cost?
- 24 A I did.
- 25 Q Forty-three percent for the skilled?

1 A Correct.

2 Q Would it be possible, using the notes back at your
3 office, to determine the name of the WRC source
4 you used to get the 43 percent?

5 A I expect it would.

6 Q Could you make a note of checking that and letting
7 us know the name so that we can go back and find
8 it, please?

9 A Okay, I'll make a note of that.

10 MR. MERRILL: Thank you.

11 Q Did you use the same percentages, that being 9.58
12 for skilled labor and 8.33 for unskilled labor
13 throughout your labor charge adjustments?

14 A No, I used different numbers for the other construc-
15 tion components.

16 Q Okay.

17 A Would you like to know what they are?

18 Q Uh-huh.

19 A For pipe network, skilled, 3.22 percent.

20 Q Uh-huh.

21 A Unskilled, 3.38 percent. For pump and pumping
22 plant, skilled, 11.77 percent.

23 Q Uh-huh.

24 A Unskilled, 9.43 percent.

25 Q Okay.

1 A For canals and related structures and drainage,
2 8.93 percent, skilled; 13.2, unskilled.

3 Q And where did you get those percentages?

4 A I believe they all came from the Bureau of Reclama-
5 tion.

6 Q While you're at it, would you dig up the title of
7 that source so that you can relay it to us?

8 THE WITNESS: Is it necessary?

9 MS. SLEATER: I don't think so.

10 Q (By Mr. Merrill) Did you rely on that source in
11 determining the appropriate amounts by which to
12 cost the labor at zero opportunity cost, skilled
13 and unskilled?

14 A Did I rely on the source?

15 Q Yes.

16 A I don't recall. I expect I did, but I'm not sure.
17 I don't remember the origins of those percentages
18 precisely.

19 MR. MERRILL: Regina, are you instructing him
20 not to let us have the source on which he relied?

21 MS. SLEATER: Well, Jim, I think you're en-
22 titled to know what Dave had relied on as he re-
23 members it. If I recall, it was the instruction
24 you gave your witnesses. It is a public document
25 that he's described as fully as he is able. I'm

1 certain that you will have no problem locating it
2 from his descriptions and I'm sure that you already
3 have it.

4 MR. MERRILL: His description is simply that
5 it came from the Bureau of Reclamation; that
6 doesn't narrow the field very much.

7 MS. SLEATER: Well, he's telling you what
8 information is in it.

9 MR. MERRILL: So you are instructing him not
10 to give it to us?

11 MS. SLEATER: I'm instructing him to tell you
12 whatever he remembers about whatever he relied on
13 at this deposition.

14 MR. MERRILL: My question to him was whether
15 he would check back at the office and let us know
16 the name of the exact publication on which he
17 relied.

18 MS. SLEATER: I don't believe those were
19 your exact words. The purpose of the deposition
20 is to find out what he remembers and what he re-
21 lies on to the best of his memory. It is not a
22 continuation to be continued in his office for-
23 ever,

24 MR. MERRILL: So you are telling him not to
25 let us know?

1 MS. SLEATER: I think so, yes.

2 MR. MERRILL: Okay.

3 Q (By Mr. Merrill) Okay. So, as I understand it,
4 you adjusted the costs shown on Dornbusch Exhibit
5 21, Items 2 through 5, using the method you just
6 described and the percentages for skilled and un-
7 skilled labor that you just described, and the
8 results of that adjustment are shown on Dornbusch
9 Exhibit 22, Lines 2 through 5 for the five units?

10 A If I followed you correctly, I believe that's
11 right.

12 Q Do you want me to run through it again so you can
13 be sure?

14 A Well, if you mentioned the -- Well, go ahead, why
15 don't you run through it again?

16 Q Okay. Exhibit 21, Lines 2 through 5 --

17 A Yes, right.

18 Q Then adjusted to reflect the zero opportunity costs
19 of skilled and unskilled labor --

20 A Uh-huh.

21 Q The results of that adjustment are shown in Lines
22 2 through 5 of Dornbusch 22?

23 A No, you forgot to mention the accounting for the
24 present value.

25 Q Oh, okay.

1 A I described that earlier.

2 Q So Dornbusch Exhibit 21 -- excuse me. I'll start
3 over again.

4 A Yes.

5 Q Dornbusch 21 accounted to present value and adjusted
6 to zero opportunity cost labor yields the numbers
7 off those Rows 2 through 5 of Dornbusch 22?

8 A Right.

9 Q Okay, the on-farm systems were adjusted only that
10 account for present value and not for zero oppor-
11 tunity cost labor?

12 A Correct.

13 Q Okay, where did the numbers on Line 6 of Dornbusch
14 Exhibit 22 come from?

15 A Line 6?

16 Q Uh-huh.

17 A Is 25 percent of Lines 2 through 5.

18 Q Oh, okay. Why did you make that calculation?

19 A That represents contingencies and engineering.

20 Q Who decided to take 25 percent of those particular
21 items for contingencies?

22 A Stetson Engineers.

23 Q Anybody in particular?

24 A I'm not sure.

25 Q All they told you was to take those four items and

1 take a quarter of the costs?

2 A That's right.

3 Q Okay, and the fencing costs on Dornbusch 22 you've
4 already described?

5 A Right,

6 Q Okay, how about land prep?

7 A Land preparation is \$30 an acre on all of the tables.

8 Q Who determined that figure?

9 A That figure was estimated on the basis of a tele-
10 phone conversation I had with Tim Keller.

11 Q Who is Tim Keller?

12 A He is in the Field Planning of the Bureau of Recla-
13 mation, Billings office.

14 Q What did Mr. Keller tell you?

15 A He told me that there is a first year cost involved
16 in preparing land that was nor formerly irrigated --

17 Q Uh-huh.

18 A For irrigated lands, croplands,

19 Q Okay.

20 A And that an appropriate figure is in the range of
21 \$25 to \$30 an acre for that preparation.

22 Q Is that figure specific to a particular area or
23 region or is it a nationwide figure?

24 A No, it's a figure that he explained was applicable
25 to lands like the lands we have. In fact, it is

1 probably very conservative for our region.

2 Q In discussing the projects and the land preparation
3 costs with him, how did you characterize the area
4 we're talking about? Did you tell him there's a
5 certain amount of Class 1, Class 2, Class 3 land?

6 A No, I think our conversation with regard to the
7 type of land we had was primarily restricted to
8 brush, the amount of sagebrush.

9 Q So this would represent the cost of getting that
10 brush out of the ground and off of the site?

11 A Part of it, yes.

12 Q Okay, any other particular items that that cost
13 would include?

14 A It includes breaking up of the soil.

15 Q Okay, anything else?

16 A No.

17 Q No land leveling cost?

18 A Well, I guess I should be more specific. I asked
19 him for the costs which would include all of the
20 required operations to prepare the land, and he
21 gave me those two general categories. Whether or
22 not breaking up of the soil included leveling as
23 well, I can't be sure, but I made it clear that I
24 wanted the full costs and he stated that he gave
25 me the full costs.

1 Q Okay, so you called up Tim and you told him you
2 wanted all of the operations, the cost of all of
3 the operations for preparing previously unfarmed
4 land to irrigated agriculture?

5 A I asked him for an appropriate estimate for the
6 cost of preparing land that was not previously
7 irrigated.

8 Q Okay.

9 A That was previously just grazing land to irrigated
10 agriculture, yes.

11 Q Okay, he gave you \$25 to \$30 per acre and you took
12 \$30?

13 A Right.

14 Q All right, did you verify that number by consult-
15 ing any other source?

16 A No.

17 Q Okay, do you believe it is reasonable to rely on
18 somebody like Tim Keller to give you land prepara-
19 tion cost for previously unirrigated land?

20 A Yes, I do.

21 Q Okay, is there any other factor that you considered
22 in deciding to put \$30 per acre in for a land pre-
23 paration charge for each of the five projects?

24 A I considered such things as land leveling and the
25 fact that we might expect yield reductions in the

1 early years and the fact that perhaps the cost of
2 operations in the early years might be somewhat
3 higher.

4 Q How did you take into account land leveling?

5 A I did not.

6 Q You just told me a moment ago that you considered
7 land leveling.

8 A That's right.

9 Q Well, how did you do it?

10 A How did I do what?

11 Q Consider land leveling.

12 A I queried Tim Keller as to whether or not I should
13 consider those other factors as well, and he said
14 there are other alternative means of accounting
15 for the land preparation cost.

16 Q What methods are those?

17 A He didn't specify; he said but the other methods
18 might -- the other methods would include considera-
19 tion of those other factors. He said you could
20 attempt to estimate lower yields and things like
21 that. He said, however, the \$30 an acre repre-
22 sents one of the alternative means of estimating
23 preparation costs, which is appropriate, and sug-
24 gested that that be one that I could use.

25 Q Okay, does that \$30 per acre take into account the

1 possible reductions in yield and higher costs
2 associated with the early years of production?

3 A. As I said, there are alternative means which in-
4 clude the lower yields. And, from my understand-
5 ing of the discussion, if you do that, that plus
6 the other costs for preparing the land would yield
7 a figure which would be comparable to the \$30 --

8 Q. Oh.

9 A. -- initially or less.

10 Q. Did you do any other investigation or figuring
11 which took into account yield reductions or
12 higher costs for the early years?

13 A. I did not do other calculations, no.

14 Q. Okay. So if they are included in the \$30 per
15 acre, they are there; and if they are not, they
16 are not?

17 A. No, I don't think that's a fair way to characterize
18 it. As I said, there are alternative means for
19 estimating the cost, the initial cost for prepar-
20 ing land for irrigated agriculture and the various
21 methods would arrive at a figure, or different
22 figures.

23 Q. Uh-huh.

24 A. It was Tim Keller's opinion that using a figure
25 of \$30 per acre would account for those costs,

1 whether you calculated them one way or another.

2 Q Oh, okay. So the \$30 per acre does somehow take
3 into account all these other factors?

4 A All of the factors that would be required to pre-
5 pare the land, yes.

6 Q Okay, does it take into account yield reductions?

7 Maybe I'm hammering at that point. I'm not
8 sure I understand.

9 A Yes, I think you are.

10 MR. MERRILL: Do you want to take a break?

11 THE WITNESS: I'll repeat the answer that I
12 gave you before and ask that you accept that as my
13 answer.

14 MR. MERRILL: Okay, I'm not trying to harass
15 you.

16 THE WITNESS: If it's not clear, then please
17 identify the part which isn't clear and I'll get
18 into it.

19 Q (By Mr. Merrill) What I'm not clear on is Tim
20 told you that there are other ways to figure the
21 land preparation costs and also to take into ac-
22 count land leveling, yield reductions and higher
23 costs associated with the early years of production.
24 What I'm wondering is, does -- then he said that,
25 as I understand it, that the \$30 per acre charge

1 would get you essentially the same result, although
2 there might be some variation, but depending upon
3 which method you used to calculate --

4 A. There are alternative means of calculating the
5 initial charge.

6 Q. Okay.

7 A. \$30 an acre is an estimate which is representative
8 of the alternative means for calculating that
9 charge.

10 Q. Okay, what I'm trying to find out is whether the
11 \$30 takes into account not only the land prepara-
12 tion and leveling charges, but does the \$30 also
13 somehow account for an estimate of higher costs
14 and possibly lower yields?

15 A. I believe implicitly it does.

16 Q. Okay, that solves my problem.

17 MS. SLEATER: Are you getting hungry?

18 THE WITNESS: Shall we take a break for lunch
19 now?

20 MR. MERRILL: Sure.

21 MS. SLEATER: Jim, I have a problem. I have
22 a conference call at 1:00 that I don't know -- I
23 mean, it shouldn't take more than a half an hour.

24 MR. MERRILL: Okay, 1:30?

25 MS. SLEATER: (Nodding head affirmatively).

1 MR. MERRILL: Okay, good enough.

2 (Recess, 11:50 a.m. to 1:42 p.m.)

3 * * * * *

4 Afternoon Session

5 * * * * *

6 MR. MERRILL: We're ready whenever you are,
7 Dave.

8 THE WITNESS: Okay, I'm ready. And I have
9 the reference for you on the source of labor
10 proportions --

11 MR. MERRILL: Okay,

12 THE WITNESS: -- on the construction items
13 that was the bone of contention before we departed
14 for the day.

15 MR. MERRILL: Is that the Bureau of Reclama-
16 tion one?

17 THE WITNESS: Right.

18 MR. MERRILL: Okay.

19 THE WITNESS: Do you want to put that on the
20 record?

21 MR. MERRILL: Sure.

22 THE WITNESS: Okay, the source for the percent
23 labor components for the various construction in-
24 stallation items is a working paper by the Bureau
25 of Reclamation, E & R Center in Denver. It is

1 called "Reclamation Construction Impact for Each
2 One Million Dollars of Appropriation", January, '77.

3 MR. MERRILL: Thank you, Dave.

4 THE WITNESS: You're welcome.

5 MS. SLEATER: It is amazing how nice we get
6 after a nice lunch.

7 THE WITNESS: Speak for yourself.

8 Okay, next?

9 MR. MERRILL: Are you ready to go?

10 THE WITNESS: Yes.

11 Q (By Mr. Merrill) Dornbusch Exhibit 22, "Discount
12 to Time", Line 9.

13 A Okay.

14 Q Would you explain what those are and how you got
15 them?

16 A Yes, this is the same type of operation that we
17 have performed under names, such as overhead inter-
18 est and that sort of thing.

19 Q Okay.

20 A What we are doing is moving the construction costs
21 up to Year Zero, and this cost figure represents
22 that movement,

23 Q This is the cost of money over time to shift to
24 the first year of production?

25 A That's right, at Year Zero.

1 Q Okay. And how do you calculate that number?

2 A Okay, each construction operation will be performed
3 over a period.

4 Q Uh-huh.

5 A And the cost for that period is then used in time
6 using the present value calculation.

7 Q Do you have some sort of list and timetable of the
8 construction operations?

9 A I can tell you what they are.

10 Q Okay.

11 A For North Crowheart the construction period is a
12 three-year period.

13 Q Okay.

14 A The on-farm, fencing and land preparation cost items
15 will all be performed in the period May -- I'm sorry,
16 June through October -- or those costs will be in-
17 curred June through October.

18 Q Okay.

19 A The pipe networks will be constructed during May
20 to October during a two-year period. The pumps
21 and pumping plant will be performed over a three-
22 year period, May to October. The canals and re-
23 lated structures will similarly be constructed
24 over the three-year period, again May to October.
25 The drainage system will be constructed over a

1 two-year period, May to October. The two years
2 prior to Year Zero. And the contingencies include
3 a cost for engineering, which is 6 percent of the
4 25 percent. Let me state that clearly: It is 6
5 percentage points of the 25 percent; in other words,
6 it is not 6 percent times 25 percent. There is an
7 engineering cost of 6 percent, the remainder being
8 19 percent which will be incurred in the four years
9 prior to your Year Zero, and the contingencies then
10 being spread over the three years.

11 Q Let me make sure I have that right, Dave.

12 A Right.

13 Q The 6 percent you're speaking of is 6 percentage
14 points of the 25 percentage points?

15 A Right.

16 Q That are described in Line 6?

17 A Right.

18 Q Okay, what was the time on that, I'm sorry?

19 A Oh, the engineering is incurred four years prior
20 to Year Zero and the remaining contingencies are
21 spread over May to October of another three years,
22 construction period years.

23 Q So the 19 percent of the engineering and contin-
24 gencies is May to October for the three years
25 prior, is that right?

1 A Right.

2 Q And the remaining 6 percent of 25 is incurred four
3 years prior?

4 A Right.

5 Q Okay.

6 A The engineering is incurred prior to any construc-
7 tion. Okay, that completes all of the items in
8 installation costs.

9 Q Okay, you identify those as being for the North
10 Crowheart. Do they change for the other units?

11 A Oh, yes, for all of the other four units construc-
12 tion takes place entirely in the year prior to Time
13 Zero. It is a one-year construction period except
14 for engineering which occurs in the year prior to
15 that.

16 Q So it would be two years before Time Zero?

17 A Right.

18 Q That's for all the other four units?

19 A Correct.

20 Q And you said "all construction". That means the
21 unfarmed land preparation and fencing, pipes, pumps,
22 canals and drainage?

23 A Right.

24 Q Okay.

25 A And contingencies, the remainder contingencies.

- 1 Q Who determined this construction schedule?
- 2 A Tom Stetson.
- 3 Q Did he just feed it to you in essentially this
- 4 form?
- 5 A That's right.
- 6 Q Okay, Dave, is the 19 percentage nearing -- is 6
- 7 percent engineering? -- Let me start over. Is
- 8 the contingency, which is 6 percent of 25 percent
- 9 from Line 6, has that occurred continuously over
- 10 the four years?
- 11 A No. Of the 25 percent --
- 12 Q Uh-huh.
- 13 A -- 10 percent is engineering.
- 14 Q Oh, 10 percent is engineering. I thought you just
- 15 said earlier that 19 percent was engineering and 6
- 16 percent was contingencies.
- 17 A Let me explain it again. Of the 25 percent, 10
- 18 percent is engineering.
- 19 Q Okay.
- 20 A Six percent is incurred before any construction
- 21 occurs; the remaining 4 percent of the engineer-
- 22 ing is spread over the construction of the pro-
- 23 ject.
- 24 Q Okay.
- 25 A The rest of the contingencies are also spread over

1 the construction project.

2 Q Okay, I'm clear on that.

3 Okay. Now, how do you use that construction
4 schedule to bring these costs back to a present
5 value?

6 A Okay, I assumed for calculation purposes that all
7 of the construction costs, although they are
8 spread over the period May to October, would occur
9 at the midpoint of that period, would occur --
10 would be incurred at the midpoint of that period.
11 Some being obviously incurred later, some being
12 earlier. And from the midpoint of the period, I
13 discounted that total quantity incurred in that
14 period, two times zero.

15 Q What is the midpoint date that you used?

16 A Let me see. June, July, August, September, Octo-
17 ber -- so it would be two and a half months from
18 May 1st.

19 Q July 15th?

20 A Mid-July, that's right.

21 Q Okay. So for all of the operations that are spread
22 from May to October, you took those costs as of
23 July 15th and brought them to the present?

24 A That's right.

25 Q Okay, using whatever discount rate is applicable

1 to the particular page of Dornbusch Exhibit 22
2 we are looking at, is that right?

3 A. Say it again, please.

4 Q. Using the appropriate discount rate, depending on
5 which Dornbusch Exhibit 22 analysis we're looking
6 at --

7 A. Yes.

8 Q. -- because we have four different rates.

9 A. That's correct.

10 MR. MERRILL: Okay, are you clear on that one,
11 Craig?

12 MR. SOMMERS: (Nodding head affirmatively).

13 Q. (By Mr. Merrill) Okay, let's move on to Line 10 of
14 Dornbusch Exhibit 22.

15 A. Okay.

16 Q. What do the numbers in that line represent?

17 A. Those numbers are operation, maintenance and repair
18 of the systems -- of the constructed system.

19 Q. How are they determined?

20 A. First, I make an adjustment to Wold's costs for
21 the labor component, adjusting it to the opportu-
22 nity cost of labor, and then I discount those an-
23 nual costs to net present value, just as I have
24 done before.

25 Q. What percentages did you use to adjust Wold's

- 1 labor costs?
- 2 A. Eighty percent.
- 3 Q. Across the board?
- 4 A. Yes.
- 5 Q. Okay, did that 80 percent apply to the entire \$6.84
- 6 that Wold gave you for the North Crowheart, is that
- 7 all labor?
- 8 A. No, only a portion of that is labor.
- 9 Q. What portion is labor?
- 10 A. Okay, for North Crowheart the labor component is
- 11 \$3.10, to which we apply the 80 percent.
- 12 Q. Okay, are the other units different?
- 13 A. For South Crowheart, Riverton East and Arapahoe,
- 14 it is \$8.04 per acre; and for Big Horn Flats, it
- 15 is \$2.01 per acre.
- 16 Q. Who determined the labor component of the operation
- 17 and maintenance and repair charges?
- 18 A. Wold or someone else at Stetson Engineers.
- 19 Q. Okay. So, using the North Crowheart as an example,
- 20 you would reduce the labor component, being \$3.10,
- 21 by 80 percent, add that back to the difference
- 22 between \$6.84 and \$3.10 and then discount that
- 23 value back to a present value at the appropriate
- 24 discount rate?
- 25 A. Say that again. I lost you in the "add back".

1 Q Okay, let me try it in littler bits.

2 Wold gave you \$6.84 for operation, mainten-
3 ance and repair?

4 A Right.

5 Q And also told you that \$3.10 of that amount is
6 the labor component?

7 A Right.

8 Q You assumed that 80 percent of the labor would
9 come without an opportunity cost, so did you dis-
10 count -- discount is not the right word -- reduce
11 the \$3.10 labor component by 80 percent?

12 A Right.

13 Q And that left you with some number?

14 A Right.

15 Q Do you have a number in front of you that you could
16 tell me what it is?

17 (Brief pause.)

18 THE WITNESS: Why is this dropping?

19 A Okay, yeah, it is \$2.48 is 80 percent of \$3.10. I
20 could do that in my head, but my calculator was
21 worrying me.

22 So \$2.48 was subtracted from \$6.84.

23 Q (By Mr. Merrill) Okay.

24 A And the remainder was multiplied by the appropriate
25 factor to convert annual cost to net present value.

1 Q Okay, which factor do you use to bring it back to
2 a present value?

3 A Those are the same factors that I used to take the
4 annual returns to a net present value that were on
5 Table 4 of Dornbusch 18, I guess -- no, not Dorn-
6 busch 18.

7 Q Six is the one we've been using for 7 1/8 percent.

8 THE WITNESS: What is the master for 18?

9 MR. MERRILL: Six, I believe.

10 THE WITNESS: Six. Then it is No. 6.

11 MS. SLEATER: I don't have 6.

12 THE WITNESS: Anyway, they are the discount
13 rates -- excuse me, it is the factor which converts
14 an annual stream of costs or revenues for a 100-
15 year period back to the present value.

16 Q (By Mr. Merrill) Okay, I think I got that one.

17 Was anything else done to determine the num-
18 bers shown for O, M and R, Dornbusch Exhibit 22?

19 A No.

20 Q Okay, what's the difference between energy and
21 power, the next two line items?

22 A I think we -- I believe what the difference is
23 is that the energy is the actual charge for
24 energy consumed and power, I think, is Wold's term
25 for the connection, the annual cost charge which

1 is set according to the horsepower level. But I
2 think for the best explanation you should talk to
3 Wold.

4 Q Okay, if that is the case, that the energy repre-
5 sents the cost dependent on use and power repre-
6 sents the hookup charge, is that analagous to fixed
7 and variable costs?

8 A Well, I think you better talk to Wold about it.

9 Q Okay.

10 A I'm not sure how he calculated that number.

11 Q He just handed you the numbers?

12 A That's right.

13 Q Did you do anything to Wold's numbers other than
14 discount them back to a present value using those
15 factors you described earlier?

16 A No, I did not.

17 Q Is Column -- excuse me, Row 13 on the bottom of
18 Dornbusch Exhibit 22 the arithmetic total of all
19 of the previous numbers in the column?

20 A That's right, it is.

21 Q Is that number transferred without modification
22 to Table 5 of the appropriate Dornbusch exhibit
23 that corresponds to the same discount rate as
24 systems costs in dollars?

25 A Yes, it is.

- 1 Q The arithmetic computation for net return from
2 values to present, to present value of system
3 costs gives the present benefit-cost ratio in
4 the right-hand column?
- 5 A That's correct, it does.
- 6 Q How about that?
- 7 A How about it.
- 8 Q Dave, are the benefit-cost ratios shown on Table
9 5 of Exhibit 6, 16, 17 and 18, the ones that you
10 plotted on the graph that you showed me yesterday,
11 which is Exhibit 5?
- 12 A Can you show me the exhibits to which you're refer-
13 ring?
- 14 Q Sure.
- 15 A There is the graph and there are your four sets
16 of tables, and the question was did the benefit-
17 cost ratios in Exhibit 5 --
- 18 Q Right.
- 19 A -- in each of these exhibits reflect the same
20 points that are plotted on the graphs?
- 21 Q Is that the same step to go from each step on
22 Table 5 to plot them on Exhibit 5?
- 23 A Right, that's the next step.
- 24 Q And what was the next thing you did after plotting
25 the benefit-cost curves on Dornbusch Exhibit 5?

1 A I hoped that I wouldn't have to recalculate any-
2 thing else. I considered that part of my work
3 finished.

4 Q So Deposition Exhibit 5 is sort of a sum product,
5 as it were?

6 A That's right.

7 Q A final result?

8 A Right.

9 Q Dave, in doing this analysis or any other economic
10 work for this case, have you consulted with any
11 documents other than those described in Dornbusch
12 Exhibits 2 and 4? I could show you those if you
13 need to see them.

14 A There might be some references which I mentioned
15 today which are not included, and I'm not sure if
16 they are included or not.

17 Q Okay, let me rephrase the question.

18 A Sure.

19 Q Other than the specific references you made during
20 yesterday and today --

21 A Yes.

22 Q -- are there any other sources of information on
23 which you relied, not just for your B-C analysis,
24 but any other part of your work for this case
25 which are not shown on Dornbusch Exhibits 2 and 4?

1 A Relied on a document for numbers or just used for
2 background information?

3 Q Yes, relied on in the sense for either hard data
4 or approaches or background investigation, whatever.

5 A Okay, as far as I can recall and to the best of my
6 ability to put together whatever other references
7 that there might have been, I believe that they
8 are included here, and some of them you might have
9 seen already. I wasn't sure whether those additional
10 references had been included as a part of --

11 Q Okay, I think the additional references, let me
12 check, were marked in San Francisco as Dornbusch
13 Exhibit 4.

14 A Okay. Well, that sheet is redundant.

15 Q Okay.

16 A But the others, I don't know whether they were in-
17 cluded and how it referenced the second one --

18 Q Uh-huh.

19 A The one that you're looking at now is the one that
20 I referred to earlier which I was not sure of the
21 title. That's the proper title.

22 MR. MERRILL: Okay. Off the record for a
23 moment.

24 (Off-the-record discussion.

25

(The instrument hereinafter
(described was identified as
(Dornbusch Deposition Exhibit
(No. 24.

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Q (By Mr. Merrill) Dave, if you were to perform an
economic analysis of the feasibility of expanding
the current levels of irrigation within the federal
irrigation projects, would your analysis follow the
same course as the one that we have discussed for
the last couple of days about the future lands?

A I don't know. I haven't considered it.

Q Do you feel that you would be qualified to perform
such an analysis?

A I don't see why not.

Q Okay, would you be performed -- excuse me, would
you be qualified to perform an analysis of the
feasibility of expanding irrigation within lands
under permit?

A I would assume so.

Q Okay.

A But I think those questions are best left to who-
ever is going to determine whether I'm to perform
those, if I am to perform those.

Q Well, I'm just wondering if in your own opinion
you are qualified to do that type of analysis.

A Yes, I think so.

- 1 Q Okay, have you performed a feasibility study of
2 any other irrigation project than the one we are
3 discussing or any modification or version of the
4 project other than the one we have been discussing?
- 5 A On the Wind River Reservation?
- 6 Q Yes.
- 7 A No.
- 8 Q Have you developed for this project -- Have you
9 developed any information in the form of marginal
10 cost vs. marginal return information as a function
11 of land irrigated?
- 12 A I haven't.
- 13 Q Okay. So, to sum up this portion of the work, you
14 took a proposed irrigation system, figured out
15 what the returns would be and what the costs would
16 be and worked it all back to the present value -
17 I'm aggregating essentially stuff we've been talk-
18 ing about the last two days - and then determined
19 whether the benefits exceeded the costs at given
20 discount rates?
- 21 A Well, I think what I would prefer to do is let
22 all of the testimony that I have given you for
23 the last two days stand for what I have done
24 rather than summarize it.
- 25 Q Okay. All right, what other work have you done

1 with respect to the Indian claims portion of this
2 litigation besides the feasibility study that
3 we've been talking about?

4 A. Oh, I have done some other work in connection with
5 municipal, livestock and mineral, industrial, but
6 that work was all described in my earlier deposi-
7 tion.

8 Q. You haven't done any work on those portions of
9 the project since your earlier deposition?

10 A. Oh, I have done some incidental work in terms of
11 discussing matters with Jim Merchant, but I have
12 not performed any analyses.

13 Q. Now that we have them back, I'll hand you the pages
14 that have been marked for identification as Dorn-
15 busch Exhibit 24. Would you identify those, please?

16 A. Yes, these are copies of pages of four references
17 which I have referred to in the course of my work
18 which I had those references.

19 Q. Okay, other than the work you have described al-
20 ready as part of your feasibility study, did you
21 do any analysis of the early years of this pro-
22 ject's operation to account for perhaps extra-
23 ordinary costs in the early years or yield dif-
24 ference than those that you have projected
25 throughout most of the life of the project?

- 1 A Which projects, early operation?
- 2 Q Any of the five future lands projects.
- 3 A I don't understand your question.
- 4 Q You told me earlier in your deposition that for
- 5 crops, for example, you assumed certain yields
- 6 as part of your benefit-cost study.
- 7 A I estimated a yield, yes.
- 8 Q Okay, did you use your yield estimate from the
- 9 very first year of production through the 100th
- 10 year of production or --
- 11 A Yes, I did.
- 12 Q Okay, you didn't assume any different yield for
- 13 a Year 1 because it is the first year you're grow-
- 14 ing a crop on the soil?
- 15 A I did not.
- 16 Q Okay, did you assume any changes in the costs that
- 17 we've been discussing for the first few years of
- 18 the project?
- 19 A No, I did not.
- 20 Q Okay. So the costs and the projected yields are
- 21 the same throughout the 100-year life of the pro-
- 22 ject for purposes of your feasibility analysis?
- 23 A I did -- That's right.
- 24 Q Okay, have you consulted with Dr. Cummings or
- 25 Dr. Lansford, the economists retained by the

1 Tribes for this case?

2 A I have not consulted with them; I have met with
3 them, I have listened to their depositions.

4 Q How many times have you met with them?

5 A Oh, I believe I have attended one meeting with
6 Dr. Lansford prior to his deposition; I attended
7 his deposition. I attended Dr. Cummings deposi-
8 tion, and I attended one brief meeting following
9 their depositions with both gentlemen.

10 Q Did you discuss with them the work that you've
11 been doing for this case?

12 A Only in very general terms. I don't think we got
13 into specifics.

14 Q What has been the general substance of your discus-
15 sions with them?

16 A I think they asked me some of the same kind of
17 questions that you did about what crops I had
18 used and how I had made my calculations, and I
19 explained to them.

20 Q Did they discuss with you the appropriateness
21 of certain items to be included as costs?

22 A No, they mentioned that they might do it differ-
23 ently, but we didn't get into very great detail.

24 Q Did you change any portion of your feasibility
25 analysis as a result of any of your discussions

1 or meetings with them?

2 A. No, none at all.

3 Q. Has the feasibility analysis that we've been dis-
4 cussing -- Strike that.

5 Are there any costs that you have considered
6 as part of your feasibility analysis for the five
7 project areas which we have not discussed as part
8 of your deposition?

9 A. Can you be more specific? What is it you're refer-
10 ring to?

11 Q. Well, as I understand the feasibility analysis or
12 benefit-cost analysis essentially looks or compares
13 two scenarios. One scenario is that you do nothing,
14 the second scenario is that you do something.

15 A. Uh-huh.

16 Q. And you look at the do something scenario and you
17 look at all of the costs that will be incurred as
18 a result of doing something.

19 A. Uh-huh.

20 Q. You look at all the benefits that will accrue and
21 you take those and, if necessary and they are
22 strung out over a period of time, you bring them
23 all back to a present value.

24 A. Uh-huh.

25 Q. I want to know if during your deposition over the

1 last several days we have discussed all of the costs
2 that you have evaluated in arriving at the benefit-
3 cost ratios shown on Dornbusch Exhibit 5, or are
4 there some costs sitting out there that we haven't
5 gotten to yet?

6 A. All of the costs that are appropriate to be included
7 in the cost section of my analysis are included. So,
8 to answer your question, yes, they -- the appropriate
9 costs have been included.

10 Q Okay, my question went to whether or not we have
11 discussed all of the costs that were included.

12 A Yes, we have discussed all of the costs --

13 Q Okay.

14 A -- which have been included.

15 Q Okay. Now, with respect to the benefits --

16 A Yes.

17 Q -- the same question. Have we discussed all of
18 the benefits that you have included in your analysis?

19 A We have.

20 Q Okay. And does your analysis include all of the
21 benefits that are appropriate to consider that
22 should be considered as part of this type of
23 analysis?

24 A Well, I have performed the analysis that in my
25 judgment is appropriate. And if you're asking if

1 I have explained or if we have discussed all of
2 the benefits and costs which I feel are appropriate,
3 the answer is, yes, we have discussed them.

4 Q Okay, the subject of my last question went to en-
5 suring that in your mind your analysis includes
6 all of the benefits which ought to be considered.

7 A Well, ought to be by --

8 Q By you.

9 A In whose judgment?

10 Q By your judgment, you're the professional.

11 A Well, okay, I'm trying to answer your question,
12 but the problem that I have is that there is no
13 hard and fast rule about what is the proper analysis
14 to determine what extent of acreage in these pro-
15 ject areas or anywhere in the Wind River Reserva-
16 tion should be irrigated or could be irrigated to
17 determine a water rights claim. I have made an
18 analysis that I feel represents the benefits and
19 costs which ought to be considered at a minimum;
20 that if you do an analysis of feasibility, this
21 is at least where you begin. Beyond that, I
22 have not made judgments, but I would not necessarily
23 foreclose the fact that some other benefits and
24 perhaps some other costs might be considered in
25 order to determine practicably irrigable in the

- 1 determination of the water rights claim.
- 2 Q Okay, as used in the phrase "practicably irrigated
- 3 acreage" --
- 4 A Yes.
- 5 Q -- what does the word "practicably" mean to you?
- 6 A I don't think I want to get into a discussion about
- 7 that.
- 8 Q I imagine you don't.
- 9 A I don't think that's for me to define, I think
- 10 that's for others to define.
- 11 Q Do you think that the word connotes some degree
- 12 of economic feasibility?
- 13 A Yes.
- 14 Q Is the benefit-cost ratio one method of evaluating
- 15 economic feasibility?
- 16 A Yes,
- 17 Q Are there other methods?
- 18 A No, benefit-cost ratio is a good tool for evaluat-
- 19 ing economic feasibility.
- 20 Q Are there other tools that are used to evaluate
- 21 feasibility?
- 22 A Yes, there are other ways of comparing costs and
- 23 revenues, benefit-cost ratio is one.
- 24 MR. MERRILL: Okay. Have you got any maps
- 25 yet?

1 MR. SOMMERS: No, they are not done.

2 Q (By Mr. Merrill) In your professional judgment,
3 should further economic studies of the proposal
4 we've been talking about, the irrigation project
5 or five projects, however you want to look at it,
6 should further economic studies of those projects
7 be made before funds are actually allocated for
8 their design and construction?

9 A It depends on the criteria you want to use in
10 order to determine whether you want to spend funds
11 and who is spending the funds.

12 Q On Page 2 of Dornbusch Exhibit 24 you include a
13 page out of what appears to be a United States
14 Bureau of Reclamation Handbook.

15 A Yes.

16 Q And you have included a page concerning "Economic
17 Justification". Are you familiar with the stan-
18 dards that the Bureau of Reclamation requires for
19 economic justification before committing public
20 funds, federal funds to construct irrigation pro-
21 jects?

22 A Well, I have reviewed them in the past and I con-
23 sidered them and I'm not sure that I could answer
24 specific questions about them if this is an oral
25 quiz on what they say.

1 Q No, no, this is not an oral quiz at all. Are you
2 generally familiar with --

3 A I am generally familiar.

4 Q -- with the level of intensity that they require?

5 A Yes.

6 Q How does the study that you performed of the five
7 new projects compare with respect to level of in-
8 tensity to the level of requirements in the Bureau
9 of Reclamation procedures for committing public
10 funds to build irrigation projects?

11 A Oh, I think it is probably a lot more intense. I
12 think our analysis is more intense than might be
13 required under a Bureau of Rec project.

14 Q So if we were to apply the Bureau criteria for
15 intensity, although the time standard might be
16 different, if we were to apply the Bureau criteria
17 to intensity of the study you have described to me
18 in the last couple of days, it would meet the
19 Bureau standards for how closely you have looked
20 at this project?

21 A Well, it is hard to -- to discuss intensity because
22 each item of analysis has a level of intensity and
23 what you mean by intensity is open to discussion.
24 I think what I would say is that the basic princi-
25 ples that the Bureau of Reclamation suggests in

1 these guidelines have been followed in our analysis.
2 Q When you say "followed", you followed the Bureau
3 guidelines, do you mean that your study has been
4 as detailed as one that they would require before
5 committing public funds?

6 A Well, I can't speak for the Bureau. I believe it
7 is a study that would be adequate for evaluation
8 of a Bureau of Reclamation project, but with the
9 restriction that this is not designed, this analysis
10 was not designed for that purpose.

11 Q I understand.

12 A And that the objectives are different and that the
13 differing objectives might have indicated to me
14 that some portions of an analysis that the Bureau
15 of Reclamation might request to be included might
16 not be appropriate here.

17 Q Okay.

18 A And I might have omitted those.

19 Q How would you characterize the main objective of
20 the study you did?

21 A To evaluate whether it is feasible to develop
22 irrigated agricultural projects on the Wind River
23 Reservation.

24 Q In your professional judgment, is that the most
25 appropriate type of economic analysis to be used

- 1 in a quantification of a reserved water right?
- 2 A. Is what the most appropriate?
- 3 Q. The type of analysis that you have performed for
- 4 the Wind River Indian Reservation.
- 5 A. Yes, the type of analysis which we performed is,
- 6 in my opinion, the most appropriate and that type
- 7 of analysis is simply an economic analysis.
- 8 Q. If the benefits of a proposed project do not equal
- 9 or exceed the costs --
- 10 A. Uh-huh.
- 11 Q. -- is that project economically unfeasible in your
- 12 opinion?
- 13 A. Not necessarily. It depends on your definition of
- 14 feasibility.
- 15 Q. Okay, what is your definition of feasibility?
- 16 A. It depends on the context that it is.
- 17 Q. Okay, let's take it for the context of this case.
- 18 A. In my opinion, the benefits should be greater than
- 19 the costs to show feasibility.
- 20 Q. In this case?
- 21 A. In this case.
- 22 Q. Okay. Now, was your omission of the word "equal"
- 23 or --
- 24 A. Equal to or greater than, thank you.
- 25 Q. Was that deliberate?

1 A No, it was an accident.

2 Q Okay. So if the benefits equal to or exceed the
3 costs --

4 A Yes.

5 Q -- the benefits should equal or exceed the costs?

6 A Yes.

7 Q In this case?

8 A Yes.

9 Q Is that your opinion?

10 A Then the project is clearly feasible.

11 Q Okay, is clearly feasible?

12 A Yes.

13 Q And what would be your opinion of the economic
14 feasibility of a project in which the benefits do
15 not equal or exceed the costs?

16 A In my opinion, it would not meet my definition of
17 economic feasibility and -- Strike the "and". End
18 of sentence.

19 MR. MERRILL: You're starting to sound like us.

20 Q (By Mr. Merrill) As I understand it, Dornbusch
21 Exhibit 5, which is the Benefit-Cost Curves, re-
22 flects your professional opinions concerning the
23 economic feasibility at varying discount rates of
24 the five projects proposed for future lands on
25 the Wind River Indian Reservation, is that correct?

1 A That's correct.

2 Q Okay, how certain are your professional opinions
3 which are represented in Dornbusch Exhibit 5?

4 A How certain?

5 Q Yes.

6 A Do you mean how long is a piece of string?

7 Q No.

8 A I don't understand your question. How do you
9 want to measure certainty?

10 Q Well, you can use a confidence coefficient if you
11 would like.

12 A I couldn't do that.

13 Q I take it that if you had five years to evaluate
14 in more detail the scope and the cost and the
15 benefits of the project, you would be more certain
16 of your results than if you have two weeks to do
17 it, is that generally true?

18 A Probably, yes.

19 Q Okay. And as you get to some point far enough
20 out there in time, it doesn't matter how many
21 more years you're going to spend because you're
22 not going to be any more certain than you are or
23 for each additional year of analysis you don't
24 gain much more certainty?

25 A You gain some, but not much more.

1 Q Right. But back in the early part of the graph
2 for each additional day you gain a fair amount?

3 A Okay.

4 Q What I'm wondering is where you are on that graph,
5 if you can tell me even nonquantitatively, but in
6 your own words --

7 A I am willing to state that in my professional opin-
8 ion all five project areas, that is the development
9 of all five project areas are feasible.

10 Q Okay.

11 MR. MERRILL: Let's go off the record for a
12 moment.

13 (Off-the-record discussion.

14 (Recess, 2:50 p.m. to 3:05 p.m.

15 MR. MERRILL: Let's go back on the record and
16 get this guy out of here.

17 Q (By Mr. Merrill) Dave, what is your opinion con-
18 cerning the appropriateness of the Water Resources
19 Council guidelines in evaluating the feasibility
20 of this irrigation project for these five projects?

21 A The Water Resources Council guidelines?

22 Q Yes.

23 A It is my opinion that those are appropriate to use.

24 Q Do you have any qualifications of that opinion,
25 across the board they are appropriate guidelines

1 for use in the kind of analysis that you perform?

2 A. Yes, I think that the principles that they suggest
3 are the correct ones to use.

4 Q. How about the methods that they suggest?

5 A. Well, that's -- I think the general principles that
6 they suggest are the correct principles to use and
7 the methods that you must use in order to adhere
8 to those principles are the correct ones, those
9 are the ones that I have used.

10 Q. Okay, so you would regard the WRC guidelines as
11 authoritative in doing this kind of analysis?

12 A. Yes, I would.

13 Q. Okay, did you perform the feasibility analysis for
14 the five projects for any periods of time other
15 than 100-year?

16 A. No.

17 Q. As part of your analysis did you consider other
18 sizes or combinations of projects that might have
19 greater economic feasibility than the five that
20 we have discussed?

21 A. The only other analyses that I performed for areas
22 other than these five project areas were not com-
23 pleted analyses, so I did not complete any feasi-
24 bility analyses on any areas except for these.

25 Q. I take it you did at least start feasibility

1 analyses in other areas?

2 A We made some preliminary calculations for one
3 other area, as I recall, and that's all.

4 Q What area was that?

5 A That was a section of Big Horn Flats.

6 Q Did you perform any analysis of additional irrigated
7 agricultural in the Owl Creek drainage?

8 A I can't be specific as to those types of locations.
9 The only locations that I can refer to are by those
10 types of names and the locations with respect to
11 the drainage areas you would have to ask the engi-
12 neers.

13 Q Okay, are you familiar with the area called Arapahoe
14 Ranch, just generally where it is located?

15 A Somewhat, yes.

16 Q Okay, did you do a feasibility analysis of irriga-
17 tion in the Arapahoe Ranch area?

18 A Not that I can recall, I did none.

19 Q Okay, why did you abandon your analysis of the
20 feasibility of this section in the Big Horn Flats
21 you were telling me about?

22 A My preliminary calculations showed that the costs
23 were too great to show justification there.

24 Q It just wasn't worth pursuing?

25 A That's right.

- 1 Q Okay, I direct your attention back to Dornbusch
2 Exhibit 5. If we assume for the moment that 7 1/8
3 percent is the appropriate discount rate, and I
4 recognize that this may be an arguable point, but
5 for purposes of this question I ask you to assume
6 that 7 1/8 percent is determined to be the appro-
7 priate discount rate for evaluating economic feasi-
8 bility. If that's the case, is the Big Horn Flats
9 project economically feasible according to your
10 analysis?
- 11 A Well, you understand that in my opinion that is
12 not the appropriate rate, that the appropriate
13 rate --
- 14 Q Yes.
- 15 A -- is considerably lower.
- 16 Q Yes, I understand that to be your opinion.
- 17 A Simply by my previous statement that if a project's
18 benefit-cost ratio is less than one by my descrip-
19 tion of feasibility, it is not feasible.
- 20 Q Okay.
- 21 A So I think it would follow from that -- I don't
22 understand what additional information you're seek-
23 ing here.
- 24 Q I'm not seeking any. I'm wondering if 7 1/8
25 percent is determined to be or assumed for purposes

1 of this question, assumed to be an appropriate dis-
2 count rate, the correct, assuming there is one, dis-
3 count rate to use, I'm asking you if, according to
4 your analysis, the Big Horn Flats project is econo-
5 mically feasible. And I recognize you don't agree
6 with that assumption in the question.

7 A. Well, and according to the standards that I used in
8 determining economic feasibility.

9 Q. Right.

10 A. Yes, I would agree that that's the case.

11 Q. That it is not feasible?

12 A. That's right.

13 Q. Okay, likewise, with the South Crowheart area at
14 7 1/8 percent discount rate?

15 A. That's correct.

16 Q. Okay, likewise, Big Horn Flats at a 6 percent dis-
17 count rate?

18 A. That's correct.

19 Q. Okay, as part of your economic feasibility study
20 did you consider the construction of any large
21 water development structures either on or up-
22 stream of the Wind River Indian Reservation?

23 A. I did not consider the development of any such
24 structures; that was all part of the engineer's
25 analysis.

1 Q Okay, at any time as a part of your feasibility
2 analysis did you make an attempt to maximize net
3 economic benefits to the Tribes of the Wind River
4 Indian Reservation?

5 A Maximize economic benefits?

6 Q Uh-huh.

7 A No, that was not a specific objective. My objective
8 was to show feasibility, not to --

9 Q So it wasn't part of your work to try to --

10 A Do you mean maximize the benefit-cost ratio?

11 Q No, to maximize the total benefits to --

12 A Maximize the total benefits?

13 Q Right, to the Indian Tribes.

14 A I think the calculation that we used is an approxi-
15 mate maximization of benefits.

16 Q What do you mean by that?

17 A Well, it did not follow a rigorous method for seek-
18 ing to maximize the benefits, but the essential
19 philosophy of our approach was to do just that.

20 Q Was to maximize benefits to the Tribes?

21 A Was to seek the maximum benefits, yes.

22 Q And how are they to be measured in your approach?

23 A Well, I was trying to follow whatever notion you
24 had, I assumed you were talking about economic
25 benefits.

1 Q Uh-huh, I was.

2 A In dollar terms that's how they are measured.

3 Q Is it your opinion that the five projects that
4 we've been discussing for the past couple of days
5 are those out of all possible projects the projects
6 that would maximize --

7 A I cannot state that. I don't know for sure because
8 I did not test against a maximization.

9 Q Okay. Then what's the basis for your statement
10 that these projects approximate the maximum?

11 A Oh, we followed a procedure to include in those
12 sections of the project area where the benefits
13 exceeded the costs. And by following that proce-
14 dure, you of necessity come to an approach to
15 maximization.

16 Q As a part of your analysis did you evaluate the
17 feasibility of some other alternative to see if
18 that alternative might provide more net economic
19 benefits to the Tribes?

20 A Yes, that was in effect what we did because we
21 did include areas which showed positive returns
22 and excluded areas which did not. And by going
23 through a procedure which does that, as I said,
24 it seeks towards a maximization.

25 Q Okay, other than that process that you have just

1 described of deleting and including certain areas,
2 was your study designed in any other way to maximize
3 economic benefits to the Tribes?

4 A. Not other than the methods that were used and which
5 I described to you the last two days.

6 Q. Okay, did you evaluate individually any subunits
7 within the five project areas or did you look at
8 each project?

9 A. In effect, we did.

10 Q. As a whole project?

11 A. In effect, we did, yes.

12 Q. How so?

13 A. The sections of a project area are served by large
14 sections of water supply development and those
15 developments comprise components by which we analyzed
16 those project areas.

17 Q. So if you had a marginally productive area in terms
18 of benefits and costs, you would throw it out of
19 your analysis?

20 A. If it was marginally positive, we would include it.

21 Q. Okay, if it was marginally negative?

22 A. We would exclude it.

23 Q. Okay, did you do anything along the lines of develop-
24 ing marginal costs and marginal return curves as a
25 function of the quantity of water in order to see

1 how far out with the marginal cost you could go
2 before marginal cost exceeded returns?

3 A. I did not.

4 Q. Did you do any other type analogous to that?

5 A. Yes, I just described --

6 Q. That was on the fashion of including and excluding
7 parcels of land within the project?

8 A. Yes, large sections of the project.

9 Q. Dave, have you participated in helping counsel
10 for the United States prepare any Answers to
11 Interrogatories posed by the State of Wyoming
12 other than the one set, I believe it was the
13 seventh set, in which you listed a bibliography
14 of sources and supplied a description of your
15 firm and resumés of your people?

16 A. I responded to all questions posed to me by the
17 Justice Department's attorneys. I can't recall
18 specifically which were in connection with inter-
19 rogatories. I can't recall.

20 Q. Okay.

21 A. Whatever interrogatories I was requested to res-
22 pond to, I responded to.

23 MR. MERRILL: That's the safest answer I
24 have heard.

25 THE WITNESS: Good.

1 MR. MERRILL: Let's see what else.

2 Q (By Mr. Merrill) Oh, the only last thing I have
3 is the maps of the project layouts that you gave
4 to me in response to my query about how you de-
5 termined the fence mileage.

6 A Yes.

7 Q For each of the project areas.

8 Can Jim Merchant of your office testify of
9 his own personal knowledge that those maps were
10 used to develop the fence mileage?

11 A I believe he can.

12 MR. MERRILL: Is that correct?

13 MR. MERCHANT: What's the question again?

14 MR. ROGERS: Can you testify as to the
15 fence mileage?

16 MR. MERCHANT: Yes.

17 MR. MERRILL: That was based on those --

18 THE WITNESS: Yes, it was based on those
19 maps.

20 MR. MERRILL: Okay.

21 MS. SLEATER: Those specific identical maps?

22 MR. MERRILL: In that case, I have no further
23 questions.

24 (Deposition concluded at
25 approximately 3:30 p.m.)

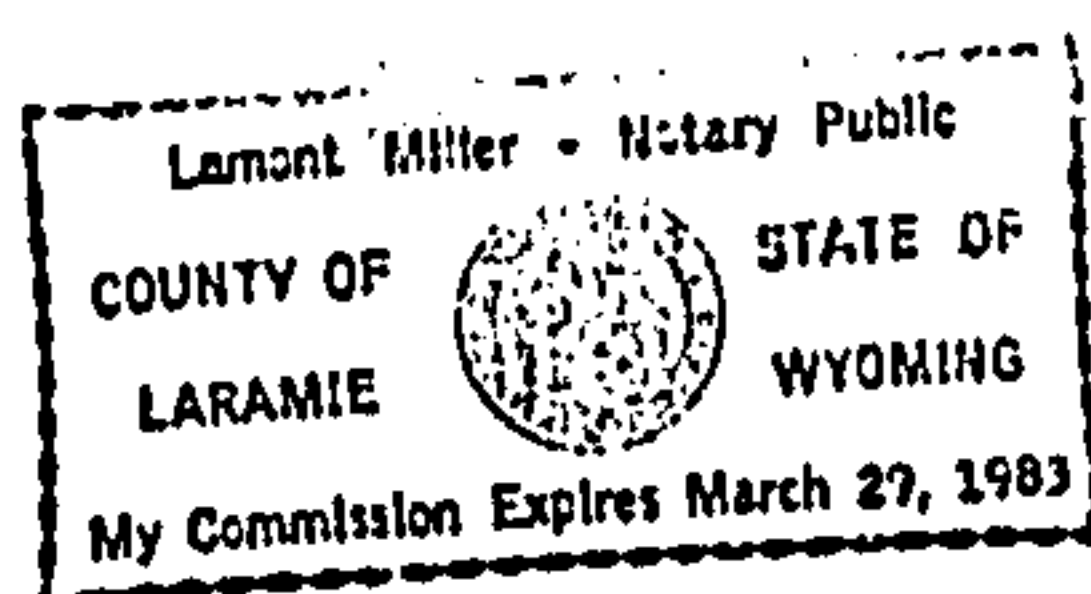
REPORTER'S CERTIFICATE

1
2 State of Wyoming)
3 : SS
4 County of Laramie)

5 I, Lamont Miller, Registered Professional Reporter
6 and Notary Public in and for the First Judicial District,
7 State of Wyoming, hereby certify that there came before
8 me at the hour of 8:15 a.m., Monday, January 12, 1981, and
9 8:15 a.m., Tuesday, January 13, 1981, at the Conference
10 Room, State Engineer's Office, Barrett Building, Cheyenne,
11 Laramie County, Wyoming, DAVID DORNBUSCH, who was by me
12 duly sworn according to law to give testimony relative
13 to the above-captioned cause; that said testimony and
14 proceedings were reported in stenotype by me; that the
15 foregoing pages, numbered 1-303, inclusive, constitute
16 a true, correct and complete transcript of my steno-
17 graphic notes as reduced to typewritten form under my
18 direction.

19 I further certify that I am not agent, attorney
20 or counsel for any of the parties hereto, nor am I
21 interested in the outcome thereof.

22 Dated this 19th day of January, 1981.



Lamont Miller
LAMONT MILLER
Registered Professional
Reporter

BENEFIT - COST RATIO VS. DISCOUNT RATE

IRRIGATED AGRICULTURE PROJECT AREAS

WIND RIVER RESERVATION, WYOMING

BENEFIT - COST RATIO

ARAPAHOE

NORTH CROWHEART

RIVERTON EAST

SOUTH CROWHEART

SIGMOEN FLATS

DISCOUNT RATE (PERCENT)

1.8
1.7
1.6
1.5
1.4
1.3
1.2
1.1
1.0
0.9

7

6

5

4

**CROPS, YIELDS, PRICES, AND GROSS RETURNS
WIND RIVER RESERVATION, WYOMING
(Prices and Returns in Dollars)**

***Animal-Unit Month**

TABLE 2

**GROSS RETURNS, PRODUCTION COSTS, AND NET RETURNS, BY CROP
WIND RIVER RESERVATION, WYOMING
(Annual Dollars Per Acre)**

Crop	Gross Returns		Production Costs	Net Returns	
	Lowland	Highland		Lowland	Highland
Malt Barley	297.50	270.40	151.99	145.51	118.41
Nurse Barley	264.98	240.59	155.31	109.67	85.28
Alfalfa	246.68	225.48	84.27	162.41	141.21
Corn Silage	318.00	—	182.09	135.91	—
Corn Grain	235.72	—	158.56	77.16	—

TABLE 3**CROPPING PATTERN, AND WEIGHTED AVERAGE ANNUAL NET RETURNS, PER ACRE
WIND RIVER RESERVATION, WYOMING**

Crop	Lowland		Highland	
	Percent Distribution	Net Return	Percent Distribution	Net Return
Malting Barley	5	\$145.51	17	\$ 118.41
Nurse Malt Barley	16	109.67	16	85.28
Alfalfa	67	162.44	67	141.21
Corn Silage	3	135.91	—	—
Corn Grain	9	77.16	—	—
Weighted Average Net Returns		\$144.66		\$128.39

TABLE 4

NET BENEFITS OF IRRIGATED AGRICULTURE BY PROJECT AREA, PER ACRE
WIND RIVER RESERVATION, WYOMING

Project Area	Percent Lowland	Percent Highland	Average Annual Net Return	Annual On-Farm Irrigation O & M Cost	Project Area Net Benefit Per Acre	
					Annual	Present Value
North Crowheart	81.6%	18.4%	141.67	4.84	136.83	1987
South Crowheart	100%	—	144.66	5.65	139.01	2018
Bighorn Flats	91.4%	8.6%	143.26	5.06	138.20	2007
Riverton East	100%	—	144.66	5.72	138.94	2017
Arapahoe	100%	—	144.66	5.27	139.39	2024

TABLE 5**COMPARISON OF ECONOMIC COSTS AND BENEFITS FOR IRRIGATED
AGRICULTURE BY PROJECT AREA
WIND RIVER RESERVATION, WYOMING**

Project Area	Net Returns* (Dollars)	System Costs* (Dollars)	Benefit-Cost Ratio
North Crowheart	1987	1778	1.12
South Crowheart	2018	2080	.97
Bighorn Flats	2007	2251	.89
Riverton East	2017	1985	1.02
Arapahoe	2024	1743	1.16

* Net Returns and System Costs are expressed in terms of Present Value Per Acre

DEPOSITION
EXHIBIT

COST OF PRODUCING
ALFALFA (BALED)*
WIND RIVER RESERVATION, WYOMING
(September, 1979 Normalized Prices)
4.5Tons/Acre

Operation	Truck or Tractor/ Implement	Material	Tractor Hours or Truck Miles	Man- Hours	Truck or Tractor		Implement		Total
					Fixed Costs	Vari- able Costs	Fixed Costs	Vari- able Costs	
Grow	Spread Fertilizer	80/custom	.143	.286	.64	.43		19.11	.20 20.38
	Roller Harrow	80/15'	.222	.222	1.00	.80	.57	.38	.16 2.91
	Spray for Weevil Pickup (season)	Air 1/2 ton	20 mi.	.667	3.20	2.35		3.86	.47 6.02
Harvest	Swath 2x	14' SP		.444	2.49	3.73			.31 6.53
	Bale 2x	80/14x18	1.000	1.000	4.50	3.30	2.06	2.33	.70 19.80
	Stack Bales 2x	125/3 ton	.666	.666	3.48	2.72	2.38	2.28	.46 11.32
Subtotal					15.31	13.33	5.01	4.99	2.30 70.82
General	Miscellaneous				.77	.67	.25	.25	.57 4.00
Overhead	Interest					.13		.01	.03 .99
Subtotal					16.08	14.13	5.26	5.25	2.90 75.81
Management									1.70
Land and Improvements									6.76
Total									84.27

*Not including on-farm irrigation.

COST OF PRODUCING

[illegible]

COST OF PRODUCING

[illegible]

COST OF PRODUCING

CORN FOR GRAIN

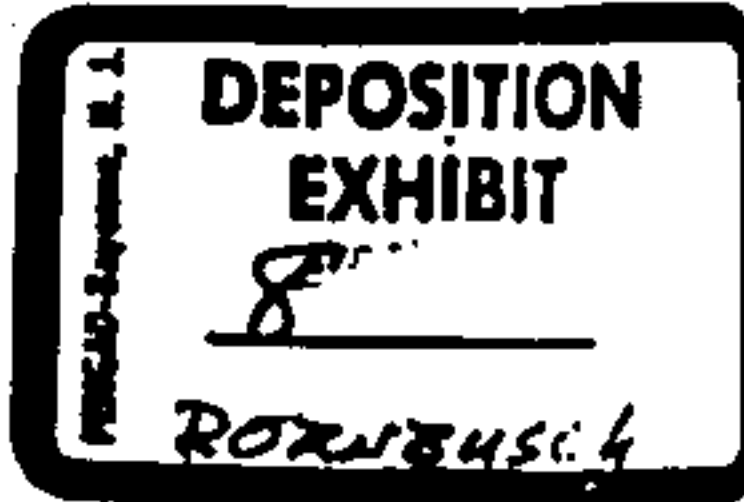
**WIND RIVER RESERVATION, WYOMING
(September, 1979 Normalized Prices)**

89Bu-/Acrc

[illegible]

CROPS & YIELDS.

- 12-7-80 DMD



Alfalfa: 4.0 tons/acre (1 cut), rocks or would get higher

nurses with oats, leaves in for 7 years or more; 200 plus acres

Barley: 100 Bu/acre feed barley, 140 acres

NO CORN; thinks that growing season might be too short

Confirms our estimates for highland

referred me to

5/17 - plant - 9/10 - harvest - 90 day corn - has planted 50, 40, 100, 110 day corn

73-74 - Corn 20 tons/acre 10 ft. tall - 40 acres
Barley up to 100 Bu/acre 140 acres
Alfalfa - 5 tons (2 cuts) 180 acres - Now in alfalfa

12-7-80

call after 5 pm
2 neighbors

all alfalfa 5 tons/acre (2 cuts) - 30 acres; no rotation
grass hay 2.5-3 tons

12-8-80

has raised corn 68 - silage alfalfa 15 tons 3 tons?
barley - feed 80 Bu

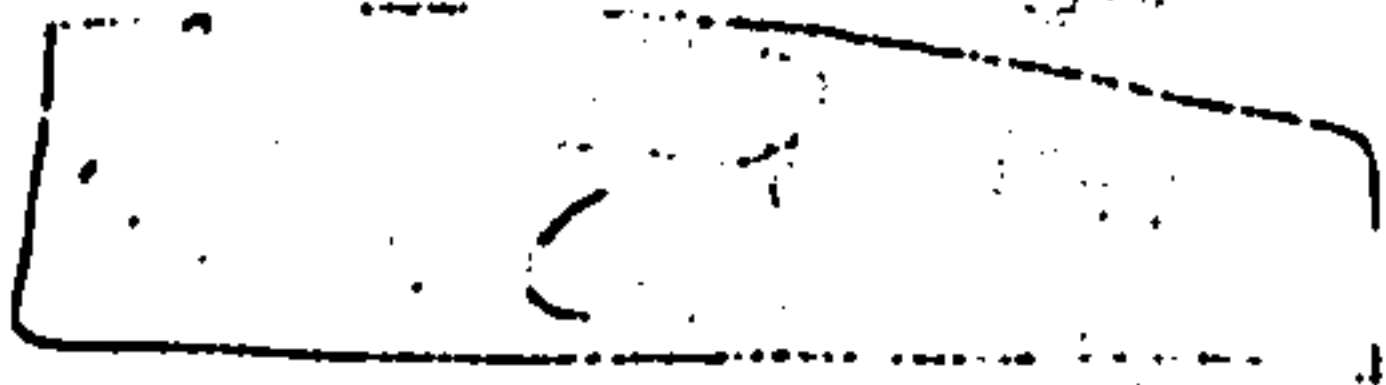
Garden corn - sweet corn is # has been

ranched on - 600 head

1000 acres

Alt - 40-50 cuts wheat 300 acres; 6-7 yrs; Barley 400 acres
Corn - Silage; could grow for grain
big kernels
Dalia - 75 Bu/wt. 100 Bu. 100 Bu. 100 Bu.
Nurse 100 Bu. 100 Bu.

area w/ yields like



Crops	Yield	Feet?	Acres	Location?
Alt 100 Bu	(50) tons	100 ft.	90	Same ground and conditions - All likes it
Alt 100 Bu	2-3 cuts x 200 Bu		250	
Nurse 100 Bu	(10) 100 Bu			

10 yrs.

man

all sorts of things at all times - no more cut. etc.
could grow corn - silage grain
alt - 60 acres
oats - 100 Bu. - 100 Bu.
oats - 100 Bu. - 100 Bu.

Dave May
Interview
Yields

Several land
reporting

FARMER

LOCATION

YIELDS

AVERAGE

3-5 tons alfalfa
80-110 bu. grain
20-25 cwt. beans
18-23 tons silage

variation by land capability
mostly, but some year-to-year

mixed alf-grain hay
2-3 tons without fertilizer

> 3 1/2 tons alfalfa
(no fertilizer)

(usually water short)
4 tons alfalfa

Growing season
problem - drought
from glaciers

4 1/2 - 6 tons alfalfa
90-100 bu mixed hay 100-150 acres
18-20 cwt beans 90 acres
silage

10-30 cwt beans 150 acres
(20 avg)

7/100 bu mixed hay 150 "

3 3/4 tons alfalfa I 30 acres (basal) competitive
6 tons " I (own land) but leaves
don't
want high
yields
are
limited
insects

4-5 tons alfalfa 450 acres
Glaciers drought

8-22-22-87

corn for grain - didn't raise his corn for grain. Planted 80,90,100,110 day corn. All grew well. Certain he could have grown ^{for} grain, since ^{more than} 1/2 of the kernals were falling off the ears as he was chopping it for silage. 117 days growing season.

Barley was grown for feed. Obtained 100 bu./acre on some of his acreage and could have obtained 100 bu or more on all acreage if more carefull about having soil analyzed and waiting for full maturity.

Farmer
Corn Silage - between

~~Corn~~

12-5-80

Nutrient cuts $\frac{1}{2}$ w/ grain more
 44-8 yrs 4. Ton/acre
 Corn Silage 20 Tons
 Grain 4 Tons

- field -

good operation

Small grain - oats 100 bu.

alfalfa

5 tons (2 cuts) - 50 acres

10 days
season

6-8 yrs. more cuts, back with
alfalfa

~~good hay~~

~~barley~~

~~alfalfa~~

Typical *harvest period + maintenance*
12-24-82

**COST OF PRODUCING
 ALFALFA (BALED)*
 WIND RIVER RESERVATION, WYOMING**
*(1980-Dollars)-
 September, 1979 Normalized Prices
 4.5 Tons/Here*

**DEPOSITION
 EXHIBIT
 9**
Deutsche

Operation	Tractor/ Implement	Material	Tractor Hours or Truck Miles	Man- Hours	Tractor		Implement		Mate- rials & Custom	Labor	Total
					Fixed Costs	Vari- able Costs	Fixed Costs	Vari- able Costs			
Grow	Spread Fertilizer 80/custum Roller Harrow 80/15' Spray for Weevil Air Pickup (season) 1 ton	0-100-0	.143 .222 20 mi.	.286 .222 .667	.52 .80 2.60	.43 .80 2.35	.46 .38		19.11 3.86	.20 .16 .47	
Harvest	Swath 2x Bale 2x	14' SP 80/14x18	1.000	.444 1.000	1.94 3.62	3.73 3.30	1.70	2.33	6.91	.31 .70	
	Stack Bales 2x	125/3 ton	.666	.666	7.70	2.72	1.97	2.28		.46	
Subtotal					12.18	13.33	4.13	4.99	29.88	2.30	
General Overhead Interest					.61	.67	.21	.25	1.49	.57	
					—	13.01	—	.01	.82	.03	
Subtotal					12.79	14.07	4.34	5.25	31.83	2.89	71.17
Management											1.61
Land and Improvements											4.81
Total											77.59

*Not including on-farm irrigation.

**COST OF PRODUCING
MALTING BARLEY
WIND RIVER RESERVATION, WYOMING**

- (1980-Dollars)

(September 1979 ~ Oct. 1980 - 100% of 1980 Dollars)

Tractor 100% = 30/40/60/80/100/120/140/160/180/200/220/240/260/280/300/320/340/360/380/400/420/440/460/480/500/520/540/560/580/600/620/640/660/680/700/720/740/760/780/800/820/840/860/880/900/920/940/960/980/1000/1020/1040/1060/1080/1100/1120/1140/1160/1180/1200/1220/1240/1260/1280/1300/1320/1340/1360/1380/1400/1420/1440/1460/1480/1500/1520/1540/1560/1580/1600/1620/1640/1660/1680/1700/1720/1740/1760/1780/1800/1820/1840/1860/1880/1900/1920/1940/1960/1980/2000/2020/2040/2060/2080/2100/2120/2140/2160/2180/2200/2220/2240/2260/2280/2300/2320/2340/2360/2380/2400/2420/2440/2460/2480/2500/2520/2540/2560/2580/2600/2620/2640/2660/2680/2700/2720/2740/2760/2780/2800/2820/2840/2860/2880/2900/2920/2940/2960/2980/3000/3020/3040/3060/3080/3100/3120/3140/3160/3180/3200/3220/3240/3260/3280/3300/3320/3340/3360/3380/3400/3420/3440/3460/3480/3500/3520/3540/3560/3580/3600/3620/3640/3660/3680/3700/3720/3740/3760/3780/3800/3820/3840/3860/3880/3900/3920/3940/3960/3980/4000/4020/4040/4060/4080/4100/4120/4140/4160/4180/4200/4220/4240/4260/4280/4300/4320/4340/4360/4380/4400/4420/4440/4460/4480/4500/4520/4540/4560/4580/4600/4620/4640/4660/4680/4700/4720/4740/4760/4780/4800/4820/4840/4860/4880/4900/4920/4940/4960/4980/5000/5020/5040/5060/5080/5100/5120/5140/5160/5180/5200/5220/5240/5260/5280/5300/5320/5340/5360/5380/5400/5420/5440/5460/5480/5500/5520/5540/5560/5580/5600/5620/5640/5660/5680/5700/5720/5740/5760/5780/5800/5820/5840/5860/5880/5900/5920/5940/5960/5980/6000/6020/6040/6060/6080/6100/6120/6140/6160/6180/6200/6220/6240/6260/6280/6300/6320/6340/6360/6380/6400/6420/6440/6460/6480/6500/6520/6540/6560/6580/6600/6620/6640/6660/6680/6700/6720/6740/6760/6780/6800/6820/6840/6860/6880/6900/6920/6940/6960/6980/7000/7020/7040/7060/7080/7100/7120/7140/7160/7180/7200/7220/7240/7260/7280/7300/7320/7340/7360/7380/7400/7420/7440/7460/7480/7500/7520/7540/7560/7580/7600/7620/7640/7660/7680/7700/7720/7740/7760/7780/7800/7820/7840/7860/7880/7900/7920/7940/7960/7980/8000/8020/8040/8060/8080/8100/8120/8140/8160/8180/8200/8220/8240/8260/8280/8300/8320/8340/8360/8380/8400/8420/8440/8460/8480/8500/8520/8540/8560/8580/8600/8620/8640/8660/8680/8700/8720/8740/8760/8780/8800/8820/8840/8860/8880/8900/8920/8940/8960/8980/9000/9020/9040/9060/9080/9100/9120/9140/9160/9180/9200/9220/9240/9260/9280/9300/9320/9340/9360/9380/9400/9420/9440/9460/9480/9500/9520/9540/9560/9580/9600/9620/9640/9660/9680/9700/9720/9740/9760/9780/9800/9820/9840/9860/9880/9900/9920/9940/9960/9980/10000/10020/10040/10060/10080/10100/10120/10140/10160/10180/10200/10220/10240/10260/10280/10300/10320/10340/10360/10380/10400/10420/10440/10460/10480/10500/10520/10540/10560/10580/10600/10620/10640/10660/10680/10700/10720/10740/10760/10780/10800/10820/10840/10860/10880/10900/10920/10940/10960/10980/11000/11020/11040/11060/11080/11100/11120/11140/11160/11180/11200/11220/11240/11260/11280/11300/11320/11340/11360/11380/11400/11420/11440/11460/11480/11500/11520/11540/11560/11580/11600/11620/11640/11660/11680/11700/11720/11740/11760/11780/11800/11820/11840/11860/11880/11900/11920/11940/11960/11980/12000/12020/12040/12060/12080/12100/12120/12140/12160/12180/12200/12220/12240/12260/12280/12300/12320/12340/12360/12380/12400/12420/12440/12460/12480/12500/12520/12540/12560/12580/12600/12620/12640/12660/12680/12700/12720/12740/12760/12780/12800/12820/12840/12860/12880/12900/12920/12940/12960/12980/13000/13020/13040/13060/13080/13100/13120/13140/13160/13180/13200/13220/13240/13260/13280/13300/13320/13340/13360/13380/13400/13420/13440/13460/13480/13500/13520/13540/13560/13580/13600/13620/13640/13660/13680/13700/13720/13740/13760/13780/13800/13820/13840/13860/13880/13900/13920/13940/13960/13980/14000/14020/14040/14060/14080/14100/14120/14140/14160/14180/14200/14220/14240/14260/14280/14300/14320/14340/14360/14380/14400/14420/14440/14460/14480/14500/14520/14540/14560/14580/14600/14620/14640/14660/14680/14700/14720/14740/14760/14780/14800/14820/14840/14860/14880/14900/14920/14940/14960/14980/15000/15020/15040/15060/15080/15100/15120/15140/15160/15180/15200/15220/15240/15260/15280/15300/15320/15340/15360/15380/15400/15420/15440/15460/15480/15500/15520/15540/15560/15580/15600/15620/15640/15660/15680/15700/15720/15740/15760/15780/15800/15820/15840/15860/15880/15900/15920/15940/15960/15980/16000/16020/16040/16060/16080/16100/16120/16140/16160/16180/16200/16220/16240/16260/16280/16300/16320/16340/16360/16380/16400/16420/16440/16460/16480/16500/16520/16540/16560/16580/16600/16620/16640/16660/16680/16700/16720/16740/16760/16780/16800/16820/16840/16860/16880/16900/16920/16940/16960/16980/17000/17020/17040/17060/17080/17100/17120/17140/17160/17180/17200/17220/17240/17260/17280/17300/17320/17340/17360/17380/17400/17420/17440/17460/17480/17500/17520/17540/17560/17580/17600/17620/17640/17660/17680/17700/17720/17740/17760/17780/17800/17820/17840/17860/17880/17900/17920/17940/17960/17980/18000/18020/18040/18060/18080/18100/18120/18140/18160/18180/18200/18220/18240/18260/18280/18300/18320/18340/18360/18380/18400/18420/18440/18460/18480/18500/18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(1980-Dollars)

88 84/4642

[illegible]

(September, 1979 Vietnam by just 10 miles)
20 Tons/Acre

[illegible]

**COST OF PRODUCING
CORN FOR GRAIN
WIND RIVER RESERVATION, WYOMING
(1980-Dollars)**

(September 1979 Normalized Prices)

Operation	Tractor/ Implement	Material	Tractor/ or Truck Miles	Man- Hours	Tractor or Truck		Implement		Materials & Custom	Labor	Total
					Hours	Fixed Costs	Variable Costs	Fixed Costs			
Preplant	Disk		.222	.222		.98	1.05	.57	.53	.16	
	Spread Fertilizer	150-50-0	.143	.286		.56	.43			.20	
	Plow	125/4-16's	.454	.454		2.01	2.13	1.88	1.39	.32	
	Roller Harrow 2x	80/15'	.444	.444		1.74	1.59	.99	.75	.31	
	Level 2x	125/12'	.500	.500		2.22	2.35	.76	.86	.35	
	Spray Herbicide	custom							10.39		
Plant	80/6 row	19 lbs. @ \$.59	.286	.286		1.12	.95	1.21	.93	11.21	.20
Grow	Spray weeds		.167	.167		.65	.51	.12	.23	2.05	.12
	Cultivate		.250	.250		.98	.76	.20	.57		.17
	Pickup (season)	24 mi.		.800		3.36	2.82				.56
Harvest	Combine	custom							14.21		
	Haul Corn	60 miles/ 23.1 mi. 6.5 tons		2.400		3.00	8.30			1.68	
Subtotal						16.62	20.89	5.73	5.26	81.54	4.07
General	Miscellaneous					.83	1.04	.29	.26	4.08	1.27
Overhead	Interest						.52		.13	4.54	1.10
Subtotal						17.45	22.45	6.02	5.65	87.66	5.19
Management											
Land and Improvements											
Total											

1444-12-144.06
3.22
5.41
153.05-152.69

(Typed) Review pencil + new changes

12-24-82

DEPOSITION
EXHIBIT

10

Document

COST OF PRODUCING
ALFALFA (BALED)*
WIND RIVER RESERVATION, WYOMING
(1980-Dollars)-
(September, 1979 Normalized Prices)
4.5 Tons/Acre

Operation	Tractor or Tractor/ Implement	Material	Tractor Hours or Truck Miles	Man- Hours	Tractor		Implement		Mate- rials & Custom	Labor	Total
					Fixed Costs	Vari- able Costs	Fixed Costs	Vari- able Costs			
Grow	Spread Fertilizer	80/custom	.143	.286	.56	.43			19.11	.20	
	Roller Harrow	80/15'	.222	.222	.87	.80	.50	.38		.16	
	Spray for Weevil Pickup (season)	Air 1 ton	20 mi.	.667	1.80	2.35			3.86	.47	
Harvest	Swath 2x	14' SP		.444	2.12	3.73				.31	
	Bale 2x	80/14x18	1.000	1.000	3.91	3.30	1.82	2.33	6.91	.70	
	Stack Bales 2x	125/3 ton	.666	.666	2.95	2.72	2.11	2.28		.46	
Subtotal					13.21	13.33	4.43	4.99	29.88	2.30	
General Overhead Interest					.66	.67	.12	.25	1.49	.57	
Subtotal						.13		.01		.03	
Management						.69		.01			
Land and Improvements					13.87	14.09	4.65	5.25	31.94	2.89	72.69
Total											1.64
											5.41
											19.74

*Not including on-farm irrigation.

-(1980-Dollars)

..(1980-Dollars)

he, 1979 ~ 1980 (1980)

Tractor 100 Bu/Age Truck 20

[illegible]

(September 1979 Normalized Prices)
\$3 Bn/Acre

[illegible]

COST OF PRODUCING

CORN FOR GRAIN

WIND RIVER RESERVATION, WYOMING

(1980-Dollars)

(September 1979 Normalized Deviation)

89.30/Arre

[illegible]

Typist Parise penit + scribbles

12-2-83

**COST OF PRODUCING
ALFALFA (BALED)*
WIND RIVER RESERVATION, WYOMING
(1980-Dollars)-
(September, 1979 Normalized Prices)
\$.5 Tons/Acre**

6 9/10
7 1/2



Operation	Tractor or Tractor/ Implement	Material	Tractor Hours or Truck Miles	Man- Hours	Tractor or Tractor		Implement		Mate- rials & Custom	Labor	Total
					Fixed Costs	Vari- able Costs	Fixed Costs	Vari- able Costs			
Grow	Spread Fertilizer	80/custom	.143	.286	.60	.43			19.11	.20	
	Roller Harrow	80/15'	.222	.222	.93	.80	.53	.38		.16	
	Spray for Weevil Pickup (season)	Air 1 ton	20 mi.	.667	3.00	2.35			3.86	.47	
Harvest	Swath 2x	14' SP		.444	1.30	3.73				.31	
	Bale 2x	80/14x18	1.000	1.000	4.18	3.30	1.93	2.33	6.91	.70	
	Stack Bales 2x	125/3 ton	.666	.666	3.20	2.72	2.24	2.28		.46	
Subtotal					14.21	13.33	4.70	4.99	29.88	15.23	
General	Miscellaneous				.71	.67	.24	.25	1.49	.57	
Overhead	Interest				-	.13	-	.01	.82	.03	
						.10					
Subtotal					14.92	14.10	4.94	5.25	32.06	15.9	74.16
Management											1.67
Land and Improvements											6.03
Total											81.86

*Not including on-farm irrigation.

-(1980-Dollars)

(Sept-tember 1779 ~ wi...lysis (physis))

Tractor 100 Bu/Ag-Trench w

[illegible]

(September 1979 Normalized Price)
\$3 B^u/Acre

[illegible]

(See sketches, 1979. Vennedy just arrived)
20 T3ns/Ave

[illegible]

(September 1979 Normalized prices)

[illegible]

Place or Instrument	Norm Price	Norm S.V.
Machine 1/2	5470 ⁵⁹⁴⁹	820 ⁸³¹
Truck #1	11700 ¹¹⁷⁰⁵	615 ³⁰⁷⁹
Truck #2	15335 ¹⁵³⁸⁵	615 ⁶¹⁵
125 hp	24335 ²⁴⁴¹⁷	6635 ⁶³⁷⁷
80 hp	18640 ¹⁸⁷⁰⁶	3520 ³⁵⁴²
30 hp	4920 ⁴⁹⁷⁸	670 ⁶⁶⁵
P.L.W.	4140 ⁴¹⁶²	775 ⁷⁸²
P.H.	3935 ³⁹⁵⁴	985 ⁹⁸⁹
Leu	3105 ³¹²²	930 ⁹³⁷
Dutch	3935 ³⁹⁵⁴	1035 ¹⁰⁴¹
G.D.	3345 ³³⁵⁰	910 ⁹¹⁶
B.C. Plant	2795 ²⁸¹⁰	830 ⁸³³
Callet	1695 ¹⁶⁶⁵	495 ⁵⁰⁰
Rotary	2070 ²⁰⁸¹	415
Turner	830 ⁸³²	85
W. H. SHOP	18000 ¹⁸⁰⁷⁸	6000 ⁶⁰⁷⁶
W. H.	5490 ⁵⁵⁰⁵	930 ⁹³⁷
SHED	6000 ⁶⁰²⁶	1000 ¹⁰⁰⁴
W. H. IV	9320 ⁹³²⁶	1220 ¹²²⁸
S. Rotor	1140 ¹¹⁴⁵	205 ²⁰⁸
Beard	1555	205
Rad. Hied	675	165
Greaser	18640 ¹⁸⁷⁵⁶	4710 ⁴⁷⁴¹
Greaser	1345 ¹³⁵³	250 ²⁵⁰
Truck #1	3005 ³⁰¹⁷	870
Truck #2	825 ⁸²⁵	209 ²¹⁵

EXHIBIT

13

Donnerstag

$$f([0, \infty), \mathbb{R}) \cong \mathbb{R}$$

$P_{\text{tot}} =$
 $N \neq k$ (previous PV corresponding to the
 $0 \leq (1)$ (1)
 $AV = 1$
 $(1) + (5) + (5)$
 Total PV Torise PV
 on "operate" initial priv
 1 to K + PV for 1 tok
 + PV of nothing so

[illegible]

151

EXHIBIT
14
DORNEUSCH

10-0-0-0-2 *Memo*

in interest factor (previous pages) are 8.
PMT = 10
N = 10 (previous pages corresponding to item
of 10)
PV = 1
Total PV for periods 1 to 10
Total PV initial price + PV for 1 to 10
+ PV of maintenance

Machine or Implement	Norm Price	Norm C.V.	Remaining Useful Life years/ year	Normalized Value @ 100% 100% Value	Initial Value	Total PV for periods 1 to 10	Total PV initial price + PV for 1 to 10 + PV of maintenance
pickup 1/2	5470	820	4/8	3375	67	13,590	19,606
1 truck #1	11760	615	10/18	6856	157	8,250	20,202
1 truck #2	15335	615	10/18	8656	175	—	—
125 hp	24335	6835	2/14	9338	186	23,552	48,225
80 hp	18640	3530	4/12	8510	171	24,728	43,655
31 hp	4370	670	— 20	620	12	7,030	16,420
P1.00	4140	775	4/12	1785	38	5,497	9,697
P.H	3935	985	— 10	985	20	5,993	9,967
CU	3105	930	4/12	1648	33	3,551	6,706
Dutch	3935	1035	4/16	1760	35	3,259	7,248
G.M.	3745	910	4/12	1704	34	3,924	7,218
B. & C. Plant	2795	830	4/12	1478	29	3,213	6,052
Cadet	1695	445	4/12	878	18	1,894	3,577
for 1st	2070	415	10/15	1524	—	—	—
for 2nd	830	85	10/15	584	—	—	—
for 3rd	18000	6000	10/30	14660	199	5,215	23,492
for 4th	5440	930	10	930	19	9,254	14,788
SHED	6000	1000	10/30	4333	53	2,173	8,252
for 5th	9320	1220	10	1220	24	16,450	25,840
S. Rotor	1140	205	4/12	514	10	1,523	2,678
for 6th	1555	205	10/10	1110	—	—	—
Rad. Mica	675	105	4/12	317	—	—	—
for 7th	18640	4710	2/14	6702	134	12,744	37,634
for 8th	1745	250	4/12	611	12	1,793	3,158
for 9th	3005	870	— 10	830	—	—	—
for 10th	825	207	4/12	472	8	1,004	1,845

57.

$\{10-2\}+2$ *Menu*

is interest factor (previous page) as %
 $PMT = ③$
 $N = K$ (previous page corresponding to denominator)
 $PV = ?$
 $① + ② + ⑤$

Machine or Implement	① Norm Price	② Norm S.V.	③ Remaining Useful Life years/ year/ useful life	④ Normalized Value @ 100% yr 100% yr Value	⑤ Discount Factor Value	Total PV in periods 1 to K	Total PV initial price + PV for 1 to K + PV of maintenance
prochup 1/2	5470 ⁵¹¹	820 ⁵¹¹	4/8	3375 ³³⁷⁵	26	10,640	16,615
71 truck #1	11760 ¹¹⁷⁶⁰	645 ³⁰⁷⁷	10/18	6656 ⁷⁹²⁰	60	6,121	17,976
25 truck #2	15335¹⁵³³⁵	615⁶¹⁵	10/12	8656⁸⁶⁵⁶	67	—	—
125 hp	24335 ²⁴³³⁵	6635 ⁶⁶³⁵	2/14	9338 ⁹³³⁸	71	17,821	42,379
80 hp	18640 ¹⁸⁶⁴⁰	3520 ³⁵²⁰	4/12	8510 ⁸⁵¹⁰	66	18,939	37,761
3i hp	9320 ⁹³²⁰	620 ⁶²⁰	— 20	620 ⁶²⁰	5	5,187	14,570
P1.20	4140 ⁴¹⁴⁰	775 ⁷⁷⁵	4/12	1785 ¹⁷⁸⁵	15	4,210	9,387
P.11	3935 ³⁹³⁵	985 ⁹⁸⁵	— 10	985 ⁹⁸⁵	8	4,656	8,619
Leu	3105 ³¹⁰⁵	930 ⁹³⁰	4/12	1640 ¹⁶⁴⁰	13	2,720	5,855
Dur12	3135 ³¹³⁵	1035 ¹⁰³⁵	4/16	1760 ¹⁷⁶⁰	13	2,440	6,407
G.12	3115 ³¹¹⁵	910 ⁹¹⁰	4/12	1704 ¹⁷⁰⁴	13	3,005	6,348
B.1 C. Plant	2795 ²⁷⁹⁵	830 ⁸³⁰	4/12	1478 ¹⁴⁷⁸	11	2,461	5,282
Chisel	1695 ¹⁶⁹⁵	495 ⁴⁹⁵	4/12	878 ⁸⁷⁸	7	1,450	3,122
Proctor	2070 ²⁰⁷⁰	415 ⁴¹⁵	10/15	1524 ¹⁵²⁴	7	—	—
Tractor	820 ⁸²⁰	85 ⁸⁵	10/15	584 ⁵⁸⁴	—	—	—
SHOA	18000 ¹⁸⁰⁰⁰	6000 ⁶⁰⁰⁰	12/30	4660 ⁴⁶⁶⁰	76	3,583	21,737
Shovel	5490 ⁵⁴⁹⁰	930 ⁹³⁰	10	930 ⁹³⁰	7	7,189	12,711
SHED	6000 ⁶⁰⁰⁰	1000 ¹⁰⁰⁰	12/30	4333 ⁴³³³	20	1,493	7,539
Shovel 11	9320 ⁹³²⁰	1220 ¹²²⁰	10	1220 ¹²²⁰	9	12,780	22,155
S. Rake	1140 ¹¹⁴⁰	265 ²⁶⁵	4/12	514 ⁵¹⁴	4	1,166	2,315
Graveler	1555 ¹⁵⁵⁵	205 ²⁰⁵	10/15	1110 ¹¹¹⁰	—	—	—
Red Wood	675 ⁶⁷⁵	165 ¹⁶⁵	4/12	347 ³⁴⁷	—	—	—
Grader	18640 ¹⁸⁶⁴⁰	4710 ⁴⁷¹⁰	2/14	6702 ⁶⁷⁰²	51	14,183	32,990
Spreader	1795 ¹⁷⁹⁵	200 ²⁰⁰	4/12	611 ⁶¹¹	5	1,373	2,731
Tractor	3605 ³⁶⁰⁵	820 ⁸²⁰	— 10	820 ⁸²⁰	—	—	—
Tractor	625 ⁶²⁵	167 ¹⁶⁷	4/12	412 ⁴¹²	3	769	1,605

$[10 - 0.6] + 2$ *Menu*

in interest tables from pages 20 to
 $PMT = 0.00$
 $N = K$ (previous ps corresponding to item
of ①)
 $PV = ?$
① + ⑤ + ⑤

① Description of Implement	② Norm Price	③ Norm S.V.	④ Remaining Useful Years or Life	⑤ Normalised Value @ 100th yr 100th yr Value	⑥ Salvage Value	Total PV for periods 1 to K	Total PV initial price + PV for 1 to K + PV of inflation cost
pickup 1/2	5470 ⁵⁴⁴	820 ⁸³¹	4/8	3375 ³³⁸⁵	10	8,602	14,561
21 truck #1	11760 ¹¹⁷²⁵	615 ⁵⁰⁷⁷	10/18	6656 ⁷⁹²⁰	23	4,677	16,495
25 truck #2	15335 ¹⁵³⁸⁵	615 ⁶¹⁰	10/18	6656 ⁸³²¹	26	—	—
125 hp	24325 ²⁴⁴²⁷	6675 ⁶³⁷⁷	2/14	9338 ⁷³⁹³	28	13,920	38,435
80 hp	18640 ¹⁸⁷²⁰	3520 ³⁵⁴²	4/12	8510 ⁸⁶¹³	26	14,975	33,757
30 hp	4920 ⁴⁹⁷⁸	670 ⁶²⁵	— 20	620 ⁶²⁵	2	3,928	13,308
P120	4140 ⁴¹⁶²	775 ⁷⁸²	4/12	1785 ¹⁹⁰⁷	6	3,329	7,497
P.H.	3935 ³⁹⁵⁴	985 ⁹²⁷	— 10	985 ⁹⁸⁹	3	3,729	7,686
lev	3105 ³¹²²	930 ⁹²⁷	4/12	1648 ¹⁶⁶⁵	5	2,151	5,278
Duck	3935 ³⁹⁵⁴	1025 ¹⁰⁴¹	4/16	1760 ¹⁷⁶⁹	5	1,884	5,843
G.D.	3315 ³³²⁷	910 ⁹¹⁶	4/12	1704 ¹⁷²¹	5	2,376	5,711
B. & C. Plant	2795 ²⁸¹⁰	830 ⁸³³	4/12	1478 ¹⁴⁹²	4	1,946	4,760
Chisel	1695 ¹⁶⁶⁵	495 ⁵⁰⁰	4/12	878 ⁸⁸⁸	3	1,147	2,815
Pottery	2070 ²⁰⁷¹	415	10/15	1524	—	—	—
Tractor	830 ⁸³⁰	85	10/15	584	—	—	—
SHED	18000 ¹⁸⁰⁰⁰	6000 ⁶⁰⁰⁰	12/30	4466 ⁴⁴⁶⁶	30	2,527	20,635
Chisel	5498 ⁵⁴⁹⁸	930 ⁹³⁰	10	930 ⁹³⁰	3	5,758	11,276
SHED	6000 ⁶⁰⁰⁰	1000 ¹⁰⁰⁰	12/30	4333 ⁴³³³	8	1,053	7,087
Chisel 11	9320 ⁹³²⁰	1220 ¹²²⁰	10	1220 ¹²²⁰	4	10,235	19,605
S. Roller	1140 ¹¹⁴⁰	205 ²⁰⁵	4/12	514 ⁵¹⁴	2	922	2,069
Beamer	1555	205	4/12	1110	—	—	—
Red Wood	675	165	4/12	317	—	—	—
Tractor	18640 ¹⁸⁶⁴⁰	4710 ⁴⁷¹⁰	2/14	6702 ⁶⁷⁴³	20	11,078	29,854
Tractor	1395 ¹³⁹⁵	250 ²⁵⁰	4/12	611 ⁶¹¹	2	1,086	2,441
Tractor	3005 ³⁰⁰⁵	870	— 10	830	—	—	—
Tractor	675	165	4/12	317	—	—	—

QMG: 14 117

TB: 28 48 56 64 75 87 95 105 112

W.R. TABLE: AGRICULTURAL MACHINERY FIXED COSTS



AGRICULTURAL MACHINERY FIXED COSTS

Machinery or Implement	Size	Years of Useful Life	Miles or Hours of Use	Normalized Present Value	Annual Capital Cost	Annual Insurance Cost	Annual Fixed Cost	Hourly Fixed Cost
Vehicles:								
Pickup Truck	✓ 1 ton -	8	6,000 mi.	19,606	784	20	804	.13
Truck, Box & Hoist	✓ 2 ton -	18	7,500 mi.	20,202	808	45	853	.11
Truck, for Spreader	2 ton	18	7,500 mi.					
Tractors:								
2-Wheel Drive Duals	✓ 125 hp -	14	500 (6-7)	48,225	1929	94	2023	4.05
2-Wheel Drive Duals	✓ 80 hp -	12	500 (5-6)	43,655	1746	66	1812	3.62
2-Wheel Drive	✓ 30 hp -	20	500 (7-8)	16,420	657	30	667	1.37
Tillage Equipment:								
Plow, 2-way	✓ 4-16's -	12	105 (6-7)	9,697	388	15	403	3.81
Roller Harrow	✓ 15 ft. -	10	200 (12-13)	9,967	399	15	414	2.07
Leveler	✓ 12 ft. -	12	200 (12-13)	6,706	268	12	280	1.40
Disk, Tandem	✓ 14 ft. -	16	130 (12-13)	7,248	290	15	305	2.35
Planting Equipment:								
Grain Drill	✓ 12 ft. -	12	65 (12-13)	7,288	292	13	305	4.69
Bean & Corn Planter	✓ 6 row -	12	65 (12-13)	6,052	212	11	253	3.89
Cultivating Equipment:								
Cultivator	✓ 6 row -	12	200	3,577	143	6	149	0.75
Rotary, Hoe	15 ft.	15						
Fine Harrow	18 ft.	15						
Harvest Equipment:								
Baler, PTO, Twine	✓ 14x18 -	10	360	14,788	592	19	611	1.70
Bale Wagon	✓ 3 ton -	10	360	25,840	1,034	52	1066	2.96
Side Rake	✓ 8 ft. -	12	130	2,678	107	4	111	0.85
Bean-Cutter	6-row	15	130					
Red-Weeder	12-ft.	12	130	37,634	1505	70	1575	4.38
Swather, SP	✓ 14 ft. -	14	360	3,158	126	5	131	0.66
Miscellaneous Equipment:								
Sprayer, 300 gal.	✓ 30 ft. -	12	200					
Front-Loader	2-ton	10	200					
Blade	8 ft.	12	80	1,845	74	3	77	0.96

*Dollars per mile.

$$8,152 + 21 = 351 \div 1.10 = 319$$

40x50 2-30
40x60 2-30

Shed
Machine

319

QMG: 14 117

TB: 28 48 56 64 75 87 95 105 112

W.R. TABLE: AGRICULTURAL MACHINERY FIXED COSTS

AGRICULTURAL MACHINERY FIXED COSTS

Machinery or Implement	Size	Years of Useful Life	Annual Miles or Hours	Normalized Present Value	Annual Capital Cost	Annual Insurance Cost	Annual Fixed Cost	Hourly Fixed Cost
Vehicles:								
Pickup Truck	1/2 ton	8	6,000 mi.	14,561	674	20	894	.15
Truck, Box & Hoist	2 ton	18	7,500 mi.	16,445	990	45	1035	.14
Truck, for Spreader	2 ton	18	7,500 mi.	-	-	-	-	-
Tractors:								
2-Wheel Drive Duals	125 hp	14	500	38,435	2,306	94	2400	4.80
2-Wheel Drive Duals	80 hp	12	500	33,757	2,025	66	2091	4.18
2-Wheel Drive	30 hp	20	500	13,308	798	30	828	1.66
Tillage Equipment:								
Plow, 2-way	4-16's	12	105	7,1497	450	15	465	4.43
Roller Harrow	15 ft.	10	200	7,686	461	15	476	2.38
Leveler	12 ft.	12	200	5,278	317	12	329	1.64
Disk, Tandem	14 ft.	16	130	5,843	351	15	366	2.81
Planting Equipment:								
Grain Drill	12 ft.	12	65	5,711	343	13	356	5.47
Bean & Corn Planter	6 row	12	65	4,760	286	11	297	4.56
Cultivating Equipment:								
Cultivator	6 row	12	200	2,815	169	6	175	.87
Rotary, Hoe	15 ft.	15	200	-	-	-	-	-
Tine Harrow	18 ft.	15	130	-	-	-	-	-
Harvest Equipment:								
Baler, PTO, Twine	14x18	10	360	11,276	677	19	696	1.93
Bale Wagon	3 ton	10	360	19,605	1176	32	1208	3.36
Side Rake	8 ft.	12	130	7,069	124	4	128	.99
Miscellaneous Equipment:								
Bean Cutter	6 row	15	130	-	-	-	-	-
Red Weeder	12 ft.	12	130	-	-	-	-	-
Swather, SP	14 ft.	14	360	29,854	1791	70	1861	5.17
Sprayer, 300 gal.	30 ft.	12	200	7,441	146	5	151	.76
Front Loader	2 ton	10	200	-	-	-	-	-
Blade	8 ft.	12	80	1,442	87	3	90	1.12

*Dollars per mile.

Shop A
Machine Std A
40 x 50 7-30
40 x 60 7-30

QMG: 14 117

TB: 28 48 56 64 75 87 95 105 112

W.R. TABLE: AGRICULTURAL MACHINERY FIXED COSTS

AGRICULTURAL MACHINERY FIXED COSTS

Machinery or Implement	Size	Years of Useful Life	Annual Miles or Hours	Normalized Present Value	Annual Capital Cost	Annual Insurance Cost	Annual Fixed Cost	Hourly Fixed Cost
Vehicles:								
Pickup Truck	1/2 ton	8	6,000 mi.	12,883	918.91	20	938.91	.16*
Truck, Box & Hoist	2 ton	18	7,500 mi.	16,303	1,620.94	37.45	1,658.39	.16*
Truck, for Spreader	2 ton	18	7,500 mi.	21,336	1,520.15	48	1,568.15	.21*
Tractors:								
2-Wheel Drive Duals	125 hp	14	500	25,127	2,563.15	94	2,657.15	5.22
2-Wheel Drive Duals	80 hp	12	500	36,408	3,058	66	3,124	4.47
2-Wheel Drive	30 hp	20	500	12,247	873.87	30	903.87	1.80
Tillage Equipment:								
Plow, 2-way	4-16's	12	105	6,759	482.48	15	497.48	4.73
Roller Harrow	15 ft.	10	200	6,909	492	15	507	2.54
Leveler	12 ft.	12	200	4,798	342	12	354	1.77
Disk, Tandem	14 ft.	16	130	5,379	383	15	398	3.06
Planting Equipment:								
Grain Drill	12 ft.	12	65	5,187	370	13	382	5.88
Bean & Corn Planter	6 row	12	65	4,375	308	11	319	4.91
Cultivating Equipment:								
Cultivator	6 row	12	200	2,554	182	6	189	.94
Rotary, Hoe	15 ft.	15	200	2,545	213	7	220	1.10
Tine Harrow	18 ft.	15	130	1,242	88	3	91	.70
Harvest Equipment:								
Baler, PTO, Twine	14x18	10	360	10,046	719	19	738	2.05
Bale Wagon	3 ton	10	360	17,484	1,246	32	1,277	3.55
Side Rake	8 ft.	12	130	1,868	133	4	137	1.05
Bean-Cutter	6 row	15	130	2,301	164	5	169	1.30
Rad-Weeder	12 ft.	12	130	1,056	75	3	78	.60
Swather, SP	14 ft.	14	360	27,730	1,940	70	2,010	5.58
Miscellaneous Equipment:								
Sprayer, 300 gal.	30 ft.	12	200	2,197	157	5	161	.81
Front-Loader	2 ton	10	200	5,198	370	12	382	1.91
Blade	8 ft.	12	80	1,311	93	3	97	1.21

*Dollars per mile.

40x50 30
40x60 30

Shovel
Machine

40x50 30
40x60 30

Shovel
Machine

40x50 30
40x60 30

Shovel
Machine

A-9:

DEPOSITION
EXHIBIT
16
DORNBACH

TABLE 2

GROSS RETURNS, PRODUCTION COSTS, AND NET RETURNS, BY CROP
WIND RIVER RESERVATION, WYOMING
(Annual Dollars Per Acre)

Crop	Gross Returns		Production Costs	Net Returns	
	Lowland	Highland		Lowland	Highland
Malt Barley	297.50 251.43	270.40 224.21	143.26	154.24	127.14
Nurse Barley	264.98 224.33	240.59 199.82	147.08	117.90	93.51
Alfalfa	244.68 258.41	225.48 226.61	77.59	169.09	147.89
Corn Silage	318.00	—	172.68	145.32	—
Corn Grain	235.71 248.23	—	149.50	86.22	—

4.92

TABLE 3

CROPPING PATTERN, AND WEIGHTED AVERAGE ANNUAL NET RETURNS, PER ACRE
WIND RIVER RESERVATION, WYOMING

Crop	Percent Distribution	Lowland Net Return	Percent Distribution	Highland Net Return
Malting Barley	5		17	
Nurse Malt Barley	16		16	
Alfalfa	67		67	
Corn Silage	3			
Corn Grain	9			
Weighted Average Net Returns		151.99		135.66

TABLE 4

NET BENEFITS OF IRRIGATED AGRICULTURE BY PROJECT AREA, PER ACRE
WIND RIVER RESERVATION, WYOMING

De H. Williams *25.00*
2145.72

Project Area	Percent Lowland	Percent Highland	Average Annual Net Return	Annual On-Farm Irrigation O & M Cost	Project Area Net Benefit Per Acre Annual	Present Value
North Crowheart	81.6% -81.9%	18.4% 18.1%	148.99	4.84	144.15	3604
South Crowheart	100%	—	151.99	5.65	146.34	3659
Bighorn Flats	91.4% 91.2%	8.6% -8.8%	150.59	5.06	145.53	3638
Riverton East	100%	—	151.99	5.72	146.27	3657
Arapahoe	100%	—	151.99	5.27	146.72	3668

TABLE 5

COMPARISON OF ECONOMIC COSTS AND BENEFITS FOR IRRIGATED
AGRICULTURE BY PROJECT AREA

WIND RIVER RESERVATION, WYOMING

Project Area	Net Returns* (Dollars)	System Costs* (Dollars)	Benefit-Cost Ratio
North Crowheart	3604	2194	1.64
South Crowheart	3659	2678	1.37
Bighorn Flats	3638	3126	1.17
Riverton East	3657	2619	1.40
Arapahoe	3648	2107	1.74

* Net Returns and

TABLE 2

GROSS RETURNS, PRODUCTION COSTS, AND NET RETURNS, BY CROP
WIND RIVER RESERVATION, WYOMING
(Annual Dollars Per Acre)

Crop	Gross Returns		Production Costs	Net Returns	
	Lowland	Highland		Lowland	Highland
Malt Barley	297.50 251.43	270.40 224.21	146.31	151.19	124.09
Nurse Barley	264.98 224.33	240.59 199.82	149.72	115.26	90.87
Alfalfa	246.68 258.41	225.48 226.61	79.74	166.94	145.74
Corn Silage	318.00	—	175.41	142.59	—
Corn Grain	235.72 248.23	—	152.69	83.03	—

TABLE 3

CROPPING PATTERN, AND WEIGHTED AVERAGE ANNUAL NET RETURNS, PER ACRE
WIND RIVER RESERVATION, WYOMING

Crop	Percent Distribution	Lowland Net Return	Highland Percent Distribution	Highland Net Return
Malting Barley				
Nurse Malt Barley				
Alfalfa				
Corn Silage				
Corn Grain				
Weighted Average Net Returns		149.60		133.28

TABLE 4

NET BENEFITS OF IRRIGATED AGRICULTURE BY PROJECT AREA, PER ACRE
WIND RIVER RESERVATION, WYOMING

20.35
44452

Project Area	Percent Lowland	Percent Highland	Average Annual Net Return	Annual On-Farm Irrigation O & M Cost	Project Area Net Benefit Per Acre Annual	Present Value
North Crowheart	81.6% 81.9%	17.4% 18.1%	146.60	44.84	141.76	2885
South Crowheart	100%	—	149.60	5.65	143.95	2929
Bighorn Flats	91.4% 91.2%	8.6% 8.8%	148.20	5.06	143.14	2913
Riverton East	100%	—	149.60	5.72	143.88	2928
Arapahoe	100%	—	149.60	5.27	144.33	2937

TABLE 5

COMPARISON OF ECONOMIC COSTS AND BENEFITS FOR IRRIGATED
AGRICULTURE BY PROJECT AREA

WIND RIVER RESERVATION, WYOMING

Project Area	Net Returns* (Dollars)	System Costs* (Dollars)	Benefit-Cost Ratio
North Crowheart	2885	1995	1.45
South Crowheart	2929	2402	1.22
Bighorn Flats	2913	2710	1.07
Riverton East	2928	2326	1.26
Arapahoe	2937	1935	1.52

* Net Returns and

TABLE 2

GROSS RETURNS, PRODUCTION COSTS, AND NET RETURNS, BY CROP
WIND RIVER RESERVATION, WYOMING
(Annual Dollars Per Acre)

Crop	Gross Returns		Production Costs	Net Returns	
	Lowland	Highland		Lowland	Highland
Malt Barley	297.50 251.43	270.40 224.21	148.93	148.57	121.47
Nurse Barley	264.95 224.33	240.59 199.82	152.72	112.26	87.87
Alfalfa	246.68 258.41	225.48 226.61	81.86	164.82	143.62
Corn Silage	318.00	—	178.42	139.58	—
Corn Grain	235.72 248.23	—	155.14	80.58	—

TABLE 3

CROPPING PATTERN, AND WEIGHTED AVERAGE ANNUAL NET RETURNS, PER ACRE
WIND RIVER RESERVATION, WYOMING

Crop	Percent Distribution	Lowland Net Return	Highland Percent Distribution	Highland Net Return
Malting Barley				
Nurse Malt Barley				
Alfalfa				
Corn Silage				
Corn Grain				
<u>Weighted Average Net Returns</u>		147.26		130.93

6/3/0

TABLE 4

NET BENEFITS OF IRRIGATED AGRICULTURE BY PROJECT AREA, PER ACRE
WIND RIVER RESERVATION, WYOMING

As of 1/1/12
17.12
~~17.12~~

Project Area	Percent Lowland	Percent Highland	Average Annual Net Return	Annual On-Farm Irrigation O & M Cost	Project Area Net Benefit Per Acre Annual	Present Value
North Crowheart	81.6% 81.9%	12.4% 18.1%	144.26	4.84	139.42	2387
South Crowheart	100%	—	147.26	5.65	141.61	2424
Bighorn Flats	91.4% 91-2%	8.6% 8-8%	145.86	5.06	140.80	2410
Riverton East	100%	—	147.26	5.72	141.54	2423
Arapahoe	100%	—	147.26	5.27	141.99	2431

TABLE 5

COMPARISON OF ECONOMIC COSTS AND BENEFITS FOR IRRIGATED
AGRICULTURE BY PROJECT AREA

WIND RIVER RESERVATION, WYOMING

Project Area	Net Returns* (Dollars)	System Costs* (Dollars)	Benefit-Cost Ratio
North Crowheart	2387	1871	1.28
South Crowheart	2424	2221	1.09
Bighorn Flats	2410	2448	.98
Riverton East	2423	2134	1.14
Arapahoe	2431	1825	1.33

* Net Returns and

7 Jan 81

— Annual —

On-farm irrigation costs — operation and maintenance

Project	N Crow	S Crow	BHF	Riv E	Arap
% of acres served by hand-mane systems	% 3.9	6.1	5.0	4.2	4.7
% acres served by side-roll	% 96.1	93.9	95.0	95.8	95.7
hand-mane O & M costs \$/acre (79 nominalized)	\$ 5.90	6.92	5.94	7.03	6.23
side-roll O & M costs \$/acre (79 nominalized)	\$ 4.80	5.57	5.01	5.66	5.20
weighted average O & M costs	4.84	5.65	5.06	5.72	5.27

SIDE-ROLL
ON-FARM IRRIGATION SYSTEM
OPERATION & MAINT. COSTS
(DOLLARS PER ACRE PER YEAR)

#s in
parentheses
are fully
costed

PROJECT

	N CROW	SCROW	BHF	ARAP	RIVE
Repair and Maint	2.50	2.96	2.68	2.74	2.82
labor to reset (7.20)	1.44	(2.85) 1.77	(7.25) 1.45	(7.70) 1.51	(9.60) 1.86
Subtotal 1 (9.70)	3.94	(11.81) 4.73	(9.93) 4.13	(10.41) 4.28	(11.82) 4.61
Misc Overhead 5% on fuel, costed labor subtot 1	.49	.59	.50	.52	.59
* Interest on Cash 3 1/8% on op costed labor subtot 1 plus Misc OH	(.35) .16	(.44) .19	(.37) .16	(.39) .17	(.44) .19
Subtotal 2 (10.55)	4.59	(12.84) 5.51	(10.80) 4.79	(11.35) 4.97	(17.85) 5.80
Management 2% of fuel, costed labor and subtot 2	.21	.26	.22	.23	.26
Total	4.80	5.57	5.01	5.20	5.66

HAND-MOVE
ON-FARM IRRIGATION SYSTEM
OPERATION & MAINT. COSTS
(DOLLARS PER ACRE PER YEAR)

PROJECT

NCROW SCROW BHF ARAP RIVE

Repair and Maint. 1.30 1.30 1.30 1.30 1.30

Labor to reset (15.40) 3.18 (19.55) 3.91 (16.00) 3.20 (17.05) 3.41 (19.90) 3.98

Subtotal (17.70) 4.48 (20.85) 5.21 (17.30) 4.50 (18.35) 4.71 (21.20) 5.28

Misc Overhead .86 1.04 .87 .92 1.06

Interest on Cash (.64) .19 (.78) .22 (.65) .19 (.69) .20 (.79) .23

Subtotal (18.70) 5.53 (22.67) 6.47 (18.42) 5.56 (19.96) 5.83 (23.05) 6.41

Management .37 .45 .38 .40 .41

Total 5.90 6.92 5.94 6.23 7.01

reclaimed land - ~~intermediate~~

DEPOSITION
EXHIBIT
20
D. J. B. B. B.

80 tel. & m. D

acres

now alfalfa - stand of hay 4.5-5.0 for expected for '81

Underground tile drains - spring '77 or fall '76

2 tons H₂SO₄/acre ^{only} - no other amendments to 6 tons - fall '77

plowed 3 yrs - ~~was~~

178 oats 179 \$80 Barley
not good 50 bu. 72 bu. over 20 ac.
in field 35-40 bu. malt
Crown
worse crop
all

Ph was 8.8 now 7.4-7.6

less than 2 acres won't take seed

Sandy loam - same as rest



why? -

get same "for low"

tel. D. J. B.

phone -

reclaimed hay fields - very poor

Alkali soil - i. no alkali fert

0-52-0 for

250 tons sulfuric acid ^{this yr. - for lowering pH} 3,000 lbs last yr.
from oil refinery

12-3 tons/acre up to 20 tons in critical spots

How much water in ?

Soil 7.2-7.6

How much
to raise
pH

cont.

acres - ^{as much as} 12 yrs. in row

H₂O₄ releases phosphates in soil

Cross

Straight Ray - alf. hay 4.0 tons ^{even if first yr - no big deal} (2 cuttings)
not always mixed w barley total farm

Went - mixed barley. got 2.5 tons alfalfa 1 st yr
can it spray barley to get rid of weeds.

But will plant barley this yr. - new barley
needs cover crop - deep field.

2nd for loads of acid - black foam wash out lines in

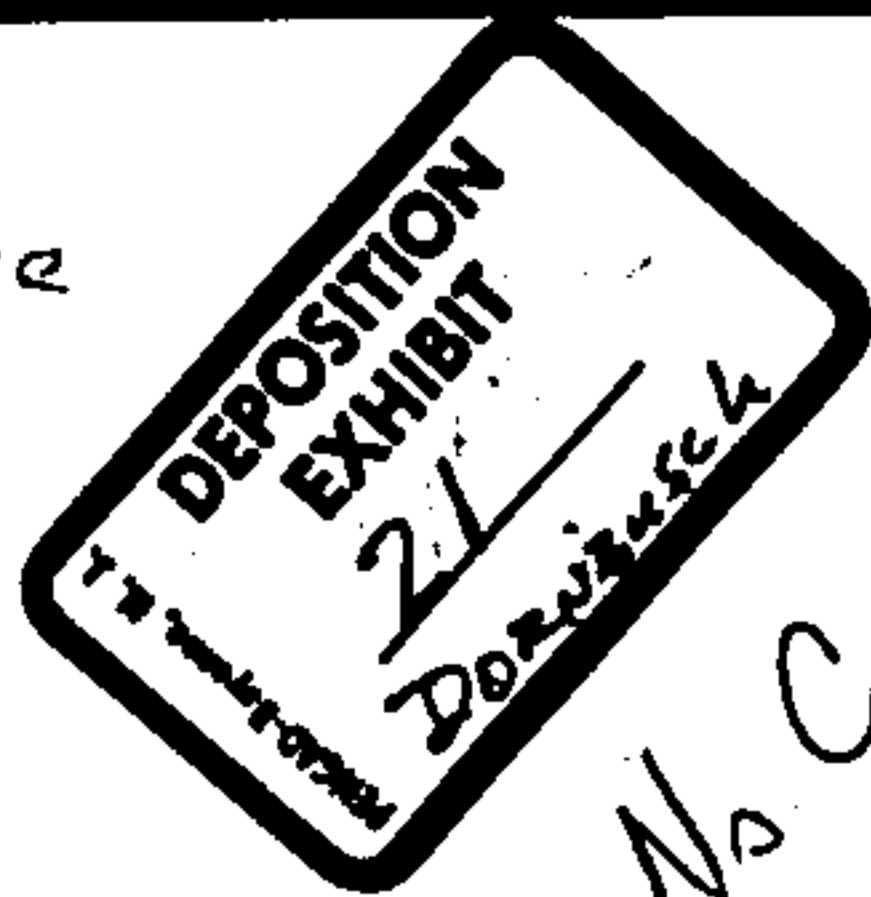
repurposes, get some residue - OK
got trace element, some lead but not much.
Did settle to bottom - so don't drain tank
to bottom

Does this on all ground smaller of practice.

little started on new feeding because
of acid treatment

div. - 6 cows on some areas - exceptional but
happy - high quality alfalfa

Normalized Price
(from Wobol)



Installation Costs

No Crowheart

So. Crowheart

Bighorn Flats

Prieston East

Arroyo de

1. On Farm Systems	125	148	134	141	137
2. Pipe Networks	349	246	299	261	335
3. Pumps & Pumping Plant.	179	299	530	341	112
4. Canals & Structures	252	334	0	196	330
5. Drainage	165	195	171	173	249
6. 25 % Contingency & Eng (42-5)					
7. Fencing	9	10	14	12	20
8. Land Prep					
9. Discount to Time 0					

Installation

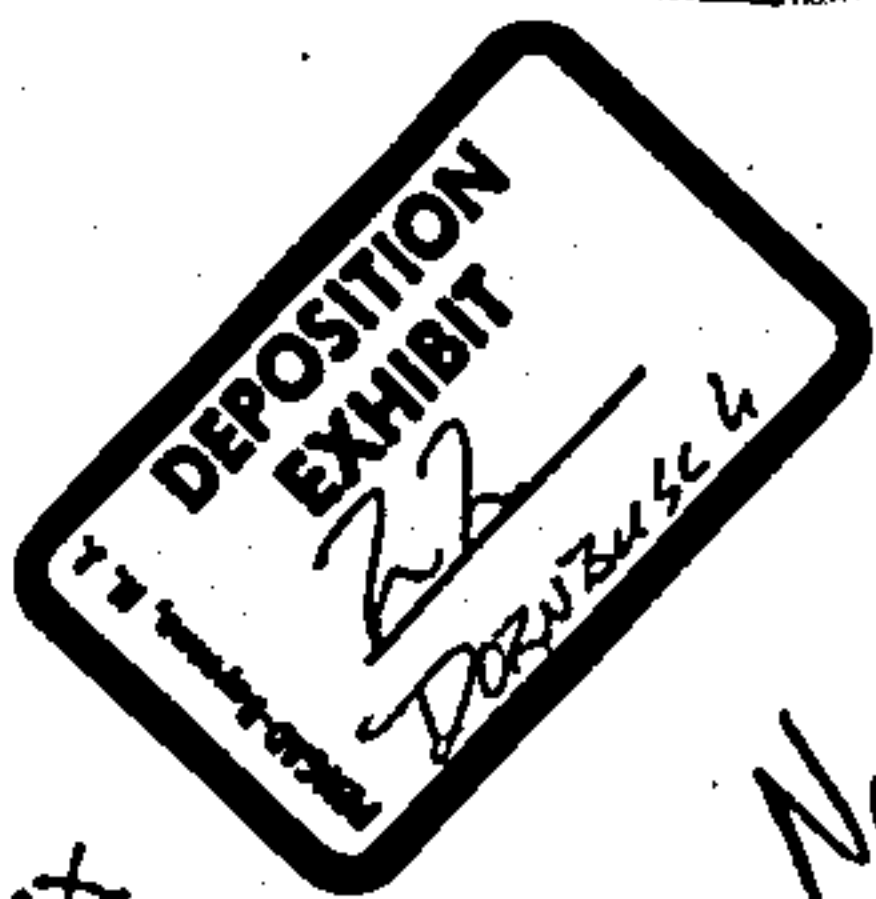
Operation Costs

10. OM & R	6.84	12.43	7.63	12.43	12.43
11. Energy	9.98	19.35	30.90	20.40	4.35
12. Power	1.91	3.45	5.96	3.68	0.75

Operation

13. Total Install.
& Operation

2010
Adjustments



Installation Costs

No Crowheart

So Crowheart

Bighorn Flats

Riverton East

Arroyo

1 On Farm Systems	194	230	208	219	213
2 Pipe Networks	383	269	328	287	367
3 Pumps & Pumping Plnt.	191	318	565	363	119
4 Canals & Structures	225	298	5	175	294
5 Drainage	141	167	146	148	214
6 25 Contingency (42-5)	235	263	261	243	249
7 Fencing	11	12	17	15	25
8 Land Prep	30	30	30	30	30
9 Discount to Time	132	75	73	70	71

Installation

Operation Costs

10 O&M & E	63	87	87	87	87
11 Energy	145	281	449	296	63
12 Power	28	50	87	53	11

Operation

13 Total Install. & Operation	1778	2080	2251	1986	1743
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1000
2000

Installation Costs	No Crowheart	So Crowheart	Bighorn Flats	Riverton East	Arroyo
1. On Farm Systems ^{(126)¹¹⁻¹}	281	333	301	317	308
2. Pipe Networks	484	341	416	363 ¹²	465
3. Pumps & Pumping Plant.	250	418	740	476 ¹⁸	156
4. Canals & Structures	225	298	0	175	294
5. Drainage	141	167	146	148	214
6. ²⁵ Conting & Eng (12-5)	275	306	326	291 ¹⁵	282
7. Fencing	14	15	22	19	33
8. Land Prep	30	30	30	30	30
9. Discount to Time ²¹¹	87	50	52	48	47

Installation

Operation Costs

10. O&M & R ^{15.00}	109	150	151	150	150
11. Energy	250	484	773	510	109
12. Power	48	86	149	92	19

Operation

13. Total Install. & Operation	2194	2678	3106	2619	2107
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Installation Costs	No Crowheart	So Crowheart	Bighorn Flats	Riverton East	Arroyo
1. On Farm Systems 105	240	285	258	272	264
2. Pipe Networks	435	307	373	326 ["]	418
3. Pumps & Pumping Plant.	222	371	657	423 ["]	139
4. Canals & Structures	225	298	0	175	294
5. Drainage	141	167	146	148	214
6. 35% Conting & Eng (42-5)	256	286	294	268 ["]	266
7. Fencing	13	14	20	17	29
8. Land Prep	30	30	30	30	30
9. Discount to Time 0	102	58	59	55	55
<hr/>					
Installation					
Operation Costs					
10. O&M & R 10.55	89	122	123	122	122
11. Energy	203	394	629	415	89
12. Power	39	70	121	75	15
<hr/>					
13. Total Install. & Operation	1995	2402	2710	2326	1935

Installation Costs	No Crowheart	So. Crowheart	Bighorn Flats	Riverton East	Arroyo
1. On Farm Systems ^{1.5}	214	254	230	242	235
2. Pipe Networks	406	286	347	303 ⁿ	389
3. Pumps & Pumping Plnt.	204	341	604	389 ⁴⁸	128
4. Canals & Structures	225	298	0	175	294
5. Drainage	141	167	146	148	214
6. 25% Conting & Eng (42-5)	244	273	274	254 ¹⁵	256
7. Fencing	12	13	18	16	27
8. Land Prep	30	30	30	30	30
9. Discount to Time 0	116	66	65	62	62
<hr/>					
Installation					
<hr/>					
Operation Costs					
<hr/>					
10. O&M & R ^{17.12}	75	103	103	103	103
11. Energy	171	331	529	349	74
12. Power	33	59	102	63	13
<hr/>					
Operation					
<hr/>					
13. Total Install. & Operation	1871	2221	2448	2134	1875

8 Jan 91

Fencing

Assume no
Salvage value

Installation cost : \$1440/mile

Life : 25 years

Annual Repair cost : \$13/mile

Life
Value
at
Exhaustion
Cost

PROJECT	NORTH	SOUTH	BHF	ADAP	DU E
FENCE MILES	242	32	26	41	32
ACRES	32764	4751	2670	3936	3815
MILES PER ACRE	.0062	.0067	.0097	.0142	.0084
DOLLARS PER ACRE (CURRENT)	8.93	9.65	13.97	20.45	12.10
INSTALLATION					
ANNUAL REPAIR	.08	.09	.13	.18	.11

mylight

STATUS OF IRRIGATION SCHEDULING TECHNOLOGY

AND ITS APPLICATION IN THE U.S.A.^{1/}

By

Marvin E. Jensen^{2/}NATIONAL ASSOCIATION OF
AGRICULTURAL ECONOMISTS
LIBRARY

AUG 8 1 1978

INTRODUCTION

Irrigation water management involves all aspects of obtaining, storing, transporting, and uniformly applying water to replenish the plant available soil water reservoir to maximize returns from the input of all capital, physical and human resources associated with irrigation. On-farm irrigation water management, more specifically, is managing the plant available soil water reservoir in each cropped field to essentially eliminate water as a production limiting input resource if water costs are low or fixed. Water deliveries to complete the irrigation of each field must be scheduled within the capacity constraints of the farm system and/or the flow available to the farm. Also, irrigations must be planned to distribute the available water supply throughout the crop season. This requires an assessment of expected evapotranspiration (ET) rates and rainfall.

Irrigation scheduling is predicting the optimum time and amount of the next one or two irrigations, taking into account expected precipitation, the available water supply, and the capacity of the delivery system. In practice, it is estimating the earliest date that an efficient irrigation can be applied with the existing system without causing adverse effects on crop growth, and the latest date that an irrigation can be applied before crop yield and/or quality are reduced because of inadequate soil water. Within this period, irrigation and other cultural practices are planned to achieve the management objectives. When water supplies are limited, or its costs are high, irrigations are scheduled to maximize net returns per unit of water.

Irrigation scheduling technology considers rainfall and ET since the last irrigation, the allowable soil water depletion at the present growth stage, and the expected ET and rainfall before the next irrigation. Irrigation scheduling is a decision-making process that farm managers encounter daily, and better decisions can be made if the right kind of current information is readily available.

Irrigation scheduling is now also being used to achieve other management objectives in addition to those listed above. It is being used for electrical load management to reduce or control the peak electrical demand. Farmers and districts operating under a load management program receive lower energy charges. Less energy consumption also may result.

^{1/} Contribution from the USDA, Science and Education Administration, Federal Research. Prepared for the American Agricultural Economics Association Symposium on Crop Response to Irrigation, Blacksburg, Virginia, August 7-9, 1978. (Condensed from a recent paper by Jensen, 1978.)

^{2/} Director, Snake River Conservation Research Center, Route 1, Box 186, Kimberly, Idaho 83341.

- .6 Comparability. Project benefits and costs occur in diverse physical forms, at different times, and over varying periods of time. It is necessary to bring the measurable effects to a common basis of measurement to permit summation and comparison of benefits and costs. The common denominator is expressed in terms of market prices or assigned dollar values expected to prevail at the time when benefits or costs occur.
- .7 Price Levels. Price levels for project evaluation should reflect the exchange values of the goods and services involved, consistent with assumed general price levels for the period of analysis. Long-term projected prices reflect relatively high national employment, increasing population, continued economic growth, and a stable general price level, with production and requirements in balance under competitive conditions. Deferred or recurring benefits and costs should be measured at average long-term prices representative of the period of analysis. Current prices should be used for investment costs to be incurred in the near future. When benefits are based on alternative cost, the price level should be that expected to prevail at the time when the costs would occur. The Commissioner's Office, Washington, will periodically establish national projections of long-range prices for use by field offices in making adjustments to reflect area and regional price levels (see Subparagraph 116.1.6A), and will also periodically establish the basis for prices to be used in estimating costs of operation, maintenance, and replacement (see Subparagraph 116.1.6F). Cooperating agencies will be responsible for determining the price levels appropriate for the estimates of benefits and costs of those purposes for which they have major responsibility.
- .8 Period of Analysis. The period of analysis for benefits and costs shall be the expected economic life of the project or 100 years beyond the initial date of service, whichever is shorter. Selection of this limit prevents planning for a restricted scale of development such as an irrigation water supply that would fail within one or two generations. The national interest in resource development includes long-range investment for the benefit of future generations, and Reclamation projects include durable structures having long periods of physical and economic life.
- .9 Interest Rate. Benefits and costs occurring at different times are adjusted to comparable values for the period of analysis by the use of an interest or discount rate. The rate to be used will be furnished periodically by the Commissioner's Office, Washington (see Subparagraph 116.1.6E), and will generally be based on the expected average long-term Federal borrowing rate. It does not represent an opportunity cost or a risk allowance, but is intended to reflect a public rate of time preference applicable to the high capital intensity and extended economic life of resource development projects. The interest rate shall be used in determining interest during construction, annual equivalent project costs, and annual equivalent project benefits.
- .10 Taxes. Federal, State, and local taxes shall be used in estimating benefits, alternative cost, separable cost, and economic project cost in cases where the alternative project for power or municipal and industrial water would be privately financed.
- .11 Principles of Measurement. Costs and benefits are measured by the difference in future conditions with and without the existence of the proposed project plan. The objective of benefit-cost analysis is to demonstrate that the proposed plan is economically justified as a Federal undertaking. It is, therefore, necessary to determine the amount of Federal cost and the amount of benefits comparable with that cost. Benefits attributable to Federal project costs will exclude those attributable to private costs and to non-Federal public costs. Benefits and costs should be measured to comparable extent, with compatible standards of measurement, and for a common period of analysis.

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UNIVERSITY OF CAMBRIDGE

ECONOMIES OF SCALE IN FARM MECHANISATION

A STUDY OF COSTS
ON LARGE AND SMALL FARMS

F.G. STURROCK
J. CATHIE
T.A. PAYNE

Agricultural Economics Unit
Department of Land Economy
16—21 Silver Street
Cambridge CB3 9EL

Agricultural Enterprise Studies
in England and Wales

Economic Report No. 56

Price 95p

WATER RESOURCES MONOGRAPH 2

Benefit-Cost Analysis for Water System Planning

CHARLES W. HOWE

AMERICAN GEOPHYSICAL UNION
WASHINGTON, D.C.
1971